VOLUME 105

SEPTEMBER 27, 1941

# NATIONAL Provisioner

Leading Publication in the Meat Packing and Allied Industries Since 1891

Invitation SEP 29 1941 MEZZANINE-DRAKE HOTEL-CHICAGO, ILL.



CONVENTION OF THE AMERICAN MEAT INSTITUTE - OCTOBER 311-314 We extend our most cordict insitation to you to make complete use of Club "Tee-Pak" whenever you are at leisure during the 36th Annual Meat Packers' Convention at the Drahe Hotal. Club "Tee-Dah" will be on the megganine floor, Roam M.18. You will find the "Club" an ideal place to meet your friends, next and relax. \* You are most welcome and we look forward to the pleasure of your visit. Transparent Package Company

# aside 5-tuy

## How Buffalo Vacuum Mixers

- Save on mixing costs
- Improve sausage flavor
- Increase sales and profits

Sausage makers throughout the country acclaim the new Buffalo Vacuum Mixer. Tests prove, that by removing all air from meat cells and air pockets from the mix, this machine enables you to turn out a more compact, and much smoother emulsion with greatly improved color. In addition, the finished product "keeps" better and longer.

Here's what J. D. Poor, Supt. of the Coast Packing Company, Los Angeles, Calif., has to say about Buffalo Vacuum Mixers"We have just completed a thorough test on the Vacuum Mixer which we purchased from your company. We are well satisfied with the results of its performance as it adds a better color and makes a smoother finished product. It also saves 10% on casings and labor on stuffing time."

Write for full details today. We will be glad to furnish further proof that Buffalo Vacuum Mixers will do more work in less time and improve your sausage quality.

JOHN E. SMITH'S SONS CO., 50 Broadway, Buffalo, N. Y. Manufacturers of a complete line of Sausage Machinery

Sales and Service Offices in principal cities

VISIT BOOTH 65 - PACKERS CONVENTION - OCT. 3-7 - DRAKE HOTEL - CHICAGO, ILL.



YOU ARE CORDIALLY INVITED TO THE

SUITE 238-42 . DRAKE HOTEL

DURING THE AMERICAN MEAT INSTITUTE CONVENTION OCTOBER 3rd THROUGH THE 7th . . . CHICAGO, ILLINOIS

A good place to make new friends and meet old ones

### THE VISKING CORPORATION

6733 West 65th Street • Chicago, Illinois

CANADA: C. A. Pemberton & Co., Ltd., 189 Church Street, Toronto, Ontario, Canada. GREAT BRITAIN: John Crampton and Company, Ltd., Manchester. AUSTRALIA AND NEW ZEALAND: Henry Berry & Co., Pty., Ltd., Main Offices, Melbourne and Wellington; Branches throughout Australia and New Zealand.

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, ILL.

# THE NATIONAL PROVISIONER

The Magazine of the Meat Packing and Allied Industries



Volume 105

SEPTEMBER 27, 1941

Number 13

### **EDITORIAL STAFF**

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### DAILY MARKET SERVICE

(Mail and Wire)

E. T. NOLAN

C. H. BOWMAN

Editors

The National Provisioner Daily Market Service reports daily market transactions and prices on provisions, lard, tailows and greases, sausage materials, hides, cottonseed oil, Chicago hog markets,

For information on rates and service address The National Provisioner Dally Market Service, 407 So. Dearborn St., Chicago.



Official Organ American Meat Institute



### CONVENTION GUIDE NUMBER

### Calendar

WED.-THURS., OCT. 1, 2 Catch train or plane FRIDAY, OCTOBER 3

Registration and section meetings Accounting, 9 a.m., Tower Room Chemistry and operating, 9 a.m., Ballroom; 2 p.m., Tower Room Sales and advertising, 2 p.m.,

Ballroom Dinner for sectioneers, 7 p.m.

SATURDAY, OCTOBER 4 Engineering and construction, 9:30 a.m., Tower Room

Livestock, 9 a.m., Club International

Sausage, 9 a.m., Ballroom

SUNDAY, OCTOBER 5 Registration

MONDAY, OCTOBER 6 General session, 10 a.m., Ballroom Dinner dance, 7 p.m., Drake TUESDAY, OCTOBER 7 General session, 10 a.m., Ballroom General session, 2 p.m., Ballroom Dinner, 7 p.m., Palmer House

### Directory

**EXHIBITS** PAGE Equipment and supplies . . . . . 30 HOSPITALITY

**HEADQUARTERS** Welcoming packers .......36

WHERE TO STAY 

WHERE TO EAT

Restaurants for everyone . . . . 20

WHERE TO GO Churches Museums and parks..... Night spots ....

Convention entertainment.... Broadcasting stations ..... 26 Plants to visit ..... 

HOW TO GET THERE

Map of Loop area......18 

### REGULAR FEATURES

Classified Advertisements, Page 71. Index to Advertisers, Page 73.

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PRESCO
PICKLING SALT
THEFERRED FOR ALL FAST SURING

Keining US Million

BOARS
THE FLAVIR COURTS
HE FLAVIR COURTS
Super Seasonings

Expertly compounded of purest materials to produce the finest of uniformly delicious flavors

Leading Packers FAVOR

PRESCO PRODUCTS

because their demonstrated efficiency produces superior results

PRESCO PICKLING SALT · PRESCO CERTIFIED CASING COLORS SEASONINE "A" · NEW PROCESS F. L. P. · SEASONINE "B" BOAR'S HEAD PICKLING SALT · BOAR'S HEAD SUPER SEASONINGS

# PACILISIVE EXCLUSIVE

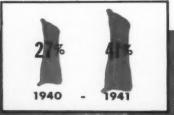
TENDERAY PROCESS FRANCHISE with definite time protection is available throughout the United States . . . . .

Now the Tenderay Process, the most revolutionary advance in the history of the beef business, is available to packers everywhere, on a protected franchise basis. Every progressive packer owes it to his own business and to that of his retailers to consider carefully what this means to him—today and in the future!

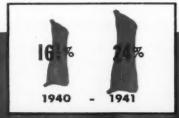
# INVESTIGATE the valuable EXCLUSIVE

Tenderay Franchise Payrolls are up; people are buying more and better food. This is the time to give your retailers a real opportunity to get their share of this extra business—without profit-gobbling price competition—with finer, tender Tenderay beef!

And Tenderay means extra profit for you, too, because you'll see an amazing increase in volume that more than repays you for the cost of the Tenderay installation. That modest investment will scarcely make a ripple in your bank account!



Tambrey . . . . IN ST. LOUIS



Inderey . . . IN DETROIT



Tondardy IN JACKSONVILLE,



xtra profit

you'll see

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deray inest investce a ripple ... in the course of processing more than 150 million pounds of beef, the Tenderay Process has been perfected to produce uniform results—under every packing house condition.

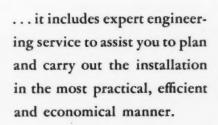
...it has proved profitable to large and small packers—to those whose business is mostly with independent retailers and to those who sell primarily to centralized organizations.

... its equipment has been im-

proved and simplified and its cost still further reduced.

... the Tenderay merchandising program has always done a great job. Now in its new streamlined form it will do even more for you and your dealers.

... Tenderay Beef has earned public acceptance and approval. The name stands for assured tenderness—the quality most appreciated in beef.



assistance of Tenderay specialists, to assure you of fault-less performance of the process and to keep you advised of any advances

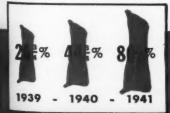
and improvements.

... it includes strong merchandising, advertising and promotion backing — on a most liberal scale—to give you and your dealers the full benefit of this unequalled profit-making business builder.

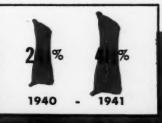
> For complete details, without obligation, please write to



WESTINGHOUSE ELECTRIC & MANUFACTURING CO.
BLOOMFIELD NEW JERSEY







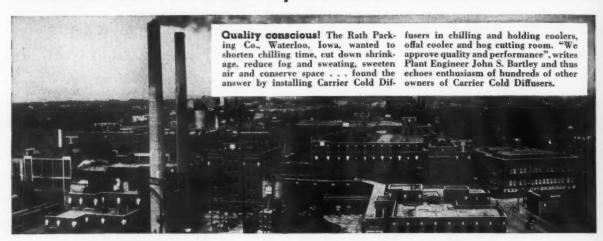
Tenderay . . IN NEW YORK



Brighter bloom on hog, lamb, and calf is but one of the advantages of Carrier Cold Diffusers in Rath's Waterloo plant. Control of temperature and humidity within famous "Carrier limits" supplies satisfactory conditions for all operations regardless of outside weather. Especially important during defense, production is maintained on schedule.

# Rath installs CARRIER cold diffusers

## IMPROVES QUALITY, SPEEDS PRODUCTION



# Carrier AIR CONDITIONED Refrigeration

CARRIER CORPORATION "Weather Makers to the World" Syracuse, New York	Desk I 21
Without the slightest obligation of send me complete information on fusers for Meat Packing Plants.	
Name	
Name	

### PROFIT FROM CARRIER'S PIONEERING EXPERIENCE

If, like so many other packers, your modernization program calls for saving money and improving quality through installation of Cold Diffusers, call Carrier. Behind your local Carrier Dealer stands a world-wide organization with over 51 years of refrigeration experience. In any designed, built and installed the first Cold Diffuser in a meat packing plant (a machine built so well, incidentally, that it still operates successfully every day). What's more, Carrier led the field consistently, pioneering not only the first steel diffuser, but also the first stainless steel model and then the first aluminum unit. Finally, today's Carrier model — the first bonderized tapestry enameled finish Cold Diffuser — represents the culmination of all these years of experience . . . is now widely recognized as the most efficient, durable and dependable diffuser ever built.

Without obligation, your Carrier Dealer will make a complete survey of your needs . . . list advantages you will enjoy, give you cost estimates. Call him today.

### A COMPLETE "BOSS" SAUSAGE FACTORY





These views show the very essentials of a successful sausage making plant in the "BOSS" Cutter, Grinder, Mixer, Stuffer and Stuffing Table. Entirely surrounded by the high quality products of R. Wilke, Columbus, Ohio, the importance of using "BOSS" Machines for "BOSS"

Products is emphasized.

Space does not permit showing more of the sausage varieties that appear in the original photographs.

Combining Quality Products with "BOSS" Machines assures user and consumer

### Best Of Satisfactory Service

Visit our attractive display in Booth 57 at the Packers' Convention

### The Cincinnati Butchers' Supply Company

824 Exchange Ave., U. S. Yards, Chicago, Ill.

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7, 1941

Mfrs. "BOSS" Machines for Killing, Sausage Making, Rendering

Helen & Blade Sts., Elmwood Place, Cincinnati, Ohio

MAIL ADDRESS
P. O. Box D
Elmwood Place Station
Cincinnati, Ohio





fun for all, to take home a recording of your voice as a permanent convention souvenir with the compliments of

# WM. J. STANGE COMPANY

YOU ARE ALSO INVITED TO VISIT OUR PLANT AT 2536-40 W. MONROE ST., CHICAGO



# PUT AN END TO :: RCHANDISING "DEAD END" MERCHANDISING



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of

CAGO 17, 1941 Much of your advertising and sales promotional plans to sell your brand meat stop at the door of the meat shop. Why? Because in the store, the housewife is most frequently confronted with just unbranded, anonymous meat . . . not your meat. Your product has reached a "Dead End."

Packers and Processors are solving this merchandising problem by packing many meats in NESTRITE TUBS. For NESTRITES brand the unbrandable! Right at the crucial point of sale... NESTRITES become a showy focal point for all your promotional efforts:

- . . . Your Trade Mark on a NESTRITE paper Tub identifies your
- ... Your newspaper, magazine and radio sales messages are echoed on NESTRITES.
- ... Because they "gleam" with sanitation, NESTRITES suggest purity and freshness.
- ... Because they are brilliant in conception and design, NESTRITES attract and sell more meat!

Handsome and sturdy, NESTRITES are an important link between your meat products and the customer's dinner table.

Investigate the tremendous sales possibilities of packing and displaying in NESTRITE TUBS... the modern way of merchandising meats. A penny postcard will bring more facts, figures, information. WRITE TODAY to LILY-TULIP CUP CORPORATION, 122 East 42nd Street, New York, N. Y.—3050 East 11th Street, Los Angeles, Calif.

LOLY o TULLE

The National Provisioner—September 27, 1941

Page 11



# WHY THE Cork Situation DEMANDS A RESERVE SUPPLY

CLANCE at this map and you will quickly understand why there is a "cork situation" in the United States. All of the world's cork supply comes from the forests indicated by the white dots on this map. It is obvious that present world conditions make the transportation of anything from this area a hazardous undertaking. In spite of the difficulty cork is still coming in. But, the future is another matter, because these ports and waters may later be closed to ordinary commerce.

As a safeguard against such an eventuality, our Government started in June to build a reserve stock pile of cork. Aided by neutral ships and by restrictions governing the usage of available cork in this country, this stock pile is growing steadily but is still less than the tonnage desired. Until this reserve supply is built up to the point considered necessary to insure the safe completion of the nation's defense program, cork will have to be used sparingly. Your Armstrong salesmen may have to ask for your con-

tinued patience with delivery delays and usage restrictions.

Our engineers in the field, at headquarters, and in the factory, our laboratory technicians and every staff member—all are doing their best to overcome the difficulties arising from the present situation. There will be no let-up until we can bring to an end the inconveniences and delays you have encountered in securing efficient and dependable insulation for low temperature work.

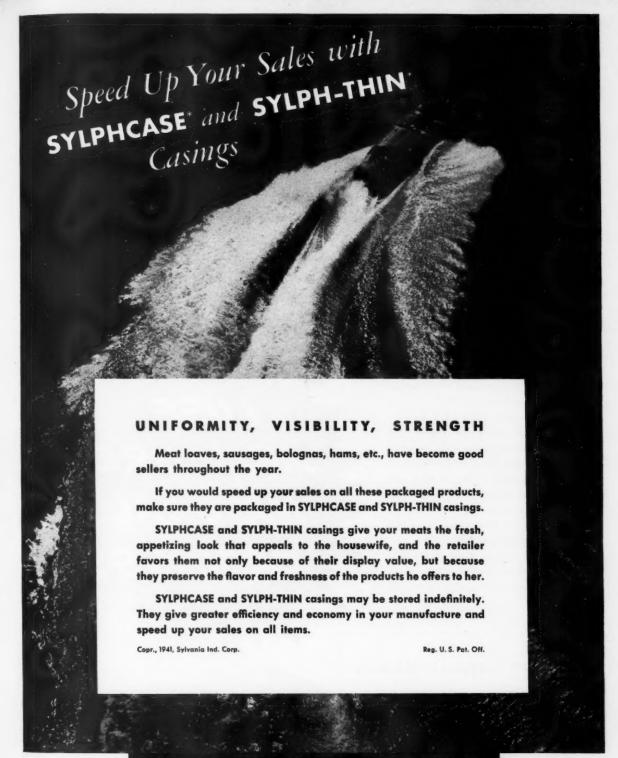
A large percentage of the corkboard now being manufactured is needed for defense work. What is left over is available primarily for food preservation use. The demand is greater than the supply. For the present, corkboard is not being sold for roof insulation or for duct insulation on air conditioning jobs.

Armstrong's Cork Covering is used largely in defense plants or in plants requiring refrigeration to protect perishable foodstuffs. Due to this fact and because the relatively small amount of cork used has not hindered the Government's cork reserve program we can meet most needs for cork covering.

Whatever your wants may be in the field of insulation for low temperatures, get in touch with us. We may be able either to supply your needs promptly, or help to solve your problem with engineering assistance or with substitute insulation suited to the service. Please call our nearest office or distributor or write Armstrong Cork Company, 952 Concord St., Lancaster, Pennsylvania.

## ARMSTRONG CORK COMPANY Insulation Headquarters

\* CORKBOARD ★ CORK COVERING ★ FIBERGLAS\* ★ TEMLOK ★ INSULATING FIRE BRICK ★
\*Reg. U. S. Pat. Off. O.-C. F. Corp.





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### SYLVANIA INDUSTRIAL CORPORATION

SYLPHCASE DIVISION

Executive and Sales Offices 122 E 42nd St. New York - Works, Fredericksburg Va. Division Office Chicago III 427 W Randolph Street

Other Branches or Representatives 78 Marietta Street PHILADELPHIA, PA 260 South Broad Street N. MASS. 201 Devonshire Street DALLAS, TEX. 812 Santa Fe Building CANADIAN AGENT—Victoria Paper and Jwine Co., Ltd.—TORONTO—MONTREAL—HALIFAX



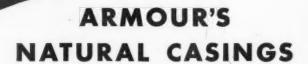
# BREAKAGE LOSSES ? NOT ME!

EVERY time a casing breaks while you are filling sausages, it's a loss...loss of materials, labor and time! You can cut this loss greatly if you use casings that are uniformly strong—and that means Armour's Natural Casings!

Strength isn't the only advantage of Armour's Casings. They are elastic—they cling to the meat and give your sausages sales-appeal. They allow smoke penetration in your smoked items—to give fine flavor. And your nearest Armour branch can supply a variety for every need—selected from many different sizes and types that are quickly available.

Try Armour's Natural Casings for that next order. Their advantages will convince you that *here* are the casings you should use all the time! ARMOUR'S NATURAL CASINGS!

resist sausage breakage because they are strong.



# **Complete Convention Program**

## Meat Packing Industry Convening at a Critical Time to Review its Problems

THINGS TO COME!

What are they? How will they affect industry during the next year? How will merchandising methods change in order to fit into the new picture which is sure to come? What sales opportunities will be offered under the new economic set-up? How much money will people have to spend for food? What will production be? What will Europe demand of us and how will we answer?

These are all questions confronting meat packers

as they plan to assemble for the thirtysixth annual Convention of the American Meat Institute to be held from October 3 to 7, at the Drake hotel in Chicago.

Experts within the meat packing business, economists from outside, livestock producers, government representatives, and others will try to throw light on many of the problems facing the industry in its effort to continue to supply America, and perhaps most of the rest of the world, with meat in an economic and efficient manner.

National defense. priorities, taxes, inflation — these are terms which are becoming increasingly important as the European war and the demands of that war on this hemisphere influence the economic and business tempo of all industry.

With the national defense program becoming more completely organized with each succeeding week, it becomes apparent that the job for the meat packing industry is two-fold: 1) Supplying meat for America's millions, and, 2) Providing meat for the Army and shipment abroad under the lend-lease program.

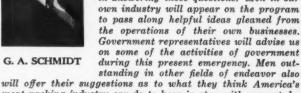
Prominent government representatives often point out that food and proper nutrition are as important to strong defense as a well equipped Army. Meat is considered to be one of America's most nutritious and important foods, and the meat packing industry is considered to be one of the most stable and important industries in this country.

### INSTITUTE CHAIRMAN'S WELCOMING MESSAGE

HE American Meat Institute's thirty-sixth annual convention is being held during one of the most critical periods in nation's history. It is a period extremely critical to the industries which have made this nation possible as we know it today. There are problems to be ironed out; methods to be

changed. Annual meetings take on new significance and importance. Many things have happened since we met a year ago. We read about them in our newspapers, We hear about them on the radio. "But what do they mean to me; how do they affect my business?" These are the questions we ask ourselves.

I sincerely believe that we have arranged a convention program which will be helpful in answering these questions. Men in our own industry will appear on the program to pass along helpful ideas gleaned from the operations of their own businesses. Government representatives will advise us on some of the activities of government during this present emergency. Men out-



meat packing industry can do to keep in step with current de-

The research and educational work of the industry has made tremendous strides during the past year. We owe it to ourselves as members of the Institute to keep as closely in touch as possible with the results of the Institute's research program. Operating problems, many of which have been headaches in this industry for years, steadily are being erased through this program. Reports of progress are made at the convention.

Through the Institute's meat educational program, America's housewives are developing a new attitude toward meat and this improved attitude is being reflected in our business. As a result of it, the industry's merchandising and sales technique has moved into a transitional period. Discussions at the convention will help keep us posted concerning this program.

We hope that every member of the Institute is planning to attend the convention. We urge you to bring the whole family. A program has been arranged for the ladies, in addition to the three evening parties scheduled primarily for your amusement and relaxation.

It has been a good many years since meat packers have assembled during a period as important to the welfare of the nation as this. Convention attendance this year is expected to be among the largest, perhaps the largest, in the history of all Institute conventions. Meat packers look toward the convention as an opportunity to get together with others to discuss the problems of the industry in an effort to determine accurately what the next year will mean to the business.

During a year when each day has offered a new problem, the meat packing industry, through the American Meat Institute, has continued with a wellplanned, dramatic advertising program and an enlarged research program.

Lard stability. sausage and casings, dark cutting beef, meat canning - all have their practical and economic significance to meat packers, and each of them presents its own pro-



G. A. SCHMIDT

duction problems. Research which is pointing the way toward improved operating methods, will be discussed by representatives of the industry at the sectional meetings to be held on Friday and Saturday.

Highlights of the regular convention sessions to be held on Monday and Tuesday, include discussions of the results of the meat educational program and of the plans for the year ahead. Of parallel interest to meat packers will be discussions of the place meat has in the national nutrition program, and the importance of meat for the nation's armed forces.

Discussions on the prospective supplies of livestock and meat always are of interest to delegates of the convention. This year the discussion is of even more significance to the industry. C. A. Burmeister, agricultural economist of the U. S. Department of Agriculture, will give detailed information on what is ahead in this connection.

Other speakers include Sir Charles Morgan-Webb, who



THEY STUMPED JACK BENNY

School problems shouldn't bother the Quiz Kids for answering questions is their specialty. Favorites on the radio, screen and stage, the Quiz Kids will appear at the Institute's annual dinner at the Palmer House on Tuesday evening to amaze the grown-ups with their knowledge.



THRILLS GUESTS WITH HER PLAYING

Lovely Betty Lee, who literally stopped the show at two former dinner dance parties by her fine renditions on the xylophone, will be on hand this year to play at the sectional meeting dinner at the Drake hotel on Friday evening.

### HOW TO REACH DRAKE HOTEL WHEN ARRIVING BY TRAIN OR AIRLINE

### TRAIN

Chicago's six principal railroad terminals are located immediately south and west of the Loop area. Average cab fare from stations to Drake hotel will run about 60 to 75c. The following summary lists important railroad lines entering each station and suggests easiest route to Drake:

Central Station.—Roosevelt rd. and Michigan ave. Illinois Central, Big Four, Michigan Central, Chesapeake & Ohio. Take northbound bus on Michigan ave. to Randolph st.; transfer to northbound Sheridan rd. bus, getting off at Oak st.

Dearborn Station.—Polk and Dearborn sts. Santa Fe, C. & E. I., Chi. & W. Indiana, Monon, Erie, Grand Trunk, Wabash. Walk one block east, boarding northbound Devon-Kedzie street car on State st. Leave car at Oak st., walking two blocks east to hotel. Or walk east from station to Michigan ave., following directions given for Central Station.

La Salle St. Station.—Van Buren and La Salle sts. Rock Island, New York Central, Nickel Plate. Walk one block north to Jackson, boarding eastbound Jackson blvd. bus. Transfer to northbound bus on Michigan ave., changing to Sheridan rd. bus at Randolph and getting off at Oak st.

Grand Central Station.—Wells and Harrison sts. B. & O., Chicago Great Western, Soo Line, Pere Marquette. Board Clybourn ave. street car at northwest corner Wells and Harrison. Transfer at State st. to northbound Devon-Kedzie street car, following Dearborn Station directions.

Union Station.—Jackson blvd. and Canal st. Alton, Burlington, Chi., Milwaukee, St. Paul & Pacific, Pennsylvania. Board Jackson blvd. eastbound bus; follow La Salle st. station instructions.

Chicago & North Western Station.—Madison and Canal sts. Chicago & North Western line. Take eastbound Route 40 bus to Randolph and Wabash; transfer to northbound Sheridan rd. bus, getting off at Oak st.

### AIRLINE

Those coming to the convention via airliner are provided with transportation by special airline limousines directly to the Drake and other leading Loop hotels.

will discuss "The Future of Your Money"; W. A. Patterson, president of the United Air Lines; Arundel Cotter, industrial editor of the Wall Street Journal; Jay Taylor, president of the Texas and Southwestern Cattle Raisers Association; Lt. Col. Paul P. Logan, Quartermaster Corps, U. S. Army; G. G. Fox of Armour and Company; Dr. Morris Fishbein and others.

For fun and relaxation at the convention, the Institute has arranged three evening parties for members and invited guests. A dinner for those attending the sectional meetings, a successful innovation at last year's convention, is being carried over for this year's convention. It will be held on Friday evening at the Drake hotel. A well-known after dinner speaker, noted for his humorous and inspirational lectures—Charles Milton Newcomb—will appear at the dinner. Entertainment and other features also are scheduled on the program.

The dinner dance and entertainment will be held on Monday evening, and the annual dinner on Tuesday. (See page 26 for social calendar.)

Exhibits at this year's convention will be the largest in history. Those attending last year's convention will remember the convenient layout of exhibits in the Gold Coast and French rooms on the main floor of the Drake. The same arrangements have been made this year. (See page 30 for exhibit listing.)

## SECTIONAL MEETINGS AND SESSIONS

### **Sectional Meetings**

### **ACCOUNTING**

Friday morning, October 3 Tower room, 9 a.m. Presiding chairman, G. M. Pelton

"The Revenue Act of 1941," Edward H. McDermott, McDermott, Will and Emery.

"What Does My Company's Departmental Cost Accounting System Furnish to Me?" Albert Luer, Luer Packing Co. "The Last-In, First-Out Method of Inventory Valuation,"

W. J. Arnold, Pure Oil Co.

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### CHEMISTRY AND OPERATING

Friday morning, October 3
Ballroom, 9 a.m.
Presiding chairman, E. N. Wentworth
Program chairman, L. M. Tolman

"New Methods of Studying Lard Stability," H. R. Kraybill, American Meat Institute.

"Ironing Out the Wrinkles in Lard Processing," F. C. Vibrans, American Meat Institute.

"Studies in Meat Canning Problems," J. Stritar, American Meat Institute.

"Dark Cutting Beef, Our Present Knowledge of Its Cause and Prevention."

- 1. Scientific Aspects, J. N. Ramsbottom, Swift & Com-
- Practical Aspects, D. H. LaVoi, National Live Stock and Meat Board.

"Studies on the Smoking of Sausage," Jay Bowman, American Meat Institute.

"Practical Improvements in Lard," H. C. Dormitzer, Wilson & Co.

### CHEMISTRY AND OPERATING

Friday afternoon, October 3
Tower room, 2 p.m.
Presiding chairman, A. F. Hunt
Program chairman, H. J. Koenig

"Preparing and Packaging Meat and Meat Products for the Army," Major Jesse H. White, Chicago Quartermaster Depot, Q.M.C. Subsistence Research Laboratory.

"Inspecting Meats for the United States Army," Lt. Col. Fred C. Waters, Depot Veterinarian, Chicago Quartermaster Depot.

"Some Problems Related to the Freezing of Meat," O. G. Hankins, Bureau of Animal Industry, U. S. Department of Agriculture.

"The Effect of the Defense Program on Packages and Supplies," Frank Raney, John Morrell & Co.

### SALES AND ADVERTISING

Friday afternoon, October 3
Ballroom, 2 p.m.
Presiding chairman, R. H. Gifford

"The Consumer's Attitude Toward Meat," speaker to be announced.

"Merchandising Advertising in Retail Food Stores," Lionel

Moses, American Weekly.

"Opportunities for Improved Selling in the Meat Indus-

try," Benjamin Wood, the Tea Bureau.
"The Importance of Meat in Food Stores," Andrew Dun-

can, Leo Burnett, Inc.

Dinner for sectioneers will be held at 7 nm on Friday

Dinner for sectioneers will be held at 7 p.m. on Friday in the Drake's Grand Ballroom.

### ENGINEERING AND CONSTRUCTION

Saturday morning, October 4 Tower room, 9:30 a.m. Presiding chairman, Allen McKenzie Program chairman, H. P. Henschien

"Increasing Power Production with Present Boiler Facilities," R. S. Hawley, University of Michigan.

"Protection and Yield Aspects of Six Hour Hog Chill," C. I. Elliott, Carrier Corp.

"Fluorescent Lighting," T. C. Frerichs, Federal Electric Co.

"Priorities," Warren G. Bailey, Priorities Field Service, Office of Production Management.

### LIVESTOCK

Saturday morning, October 4 Club International room, 9 a.m. Presiding chairman, G. B. Thorne

"Importance of the Meat Educational Program to the (Continued on page 19.)

### **HOTELS AND PRICES**

Drake.—E. Lake Shore dr. and N. Michigan ave. (1000 north and 100 east). Single, \$4 up; double, \$6 up. SUPerior 2200.

Lake Shore Drive.—181 E. Lake Shore dr. (1000 north). Single, \$4 up; double, \$6 up. SUPerior 8500.

Knickerbocker.—163 E. Walton pl. (900 north). Single, \$3 up; double, \$5 up. SUPerior 4264.

Maryland.—900 N. Rush st. (75 east). Single, \$2.50 up; double, \$4 up. SUPerior 4568.

Pearson.—190 E. Pearson st. (835 north). Single, \$3 up; double, \$5 up. SUPerior 8200.

Seneca.—200 E. Chestnut st. (850 north). Single, \$3.50 up; double, \$5 up. SUPerior 2380.

Hotel Mark Twain.—111 W. Division st. (1200 north). Single, \$2 up; double, \$3 up. MIChigan 7150.

Allerton.—701 N. Michigan ave. (100 east). Single, \$2 up; double, \$3 up. SUPerior 4200.

Chicago Towers Club (Medinah).—505 N. Michigan ave. Single, \$3.50 up; double, \$5. WHItehall 4100.

Alexandria.—542 N. Rush st. (75 east). Single, \$1.50 up; double, \$2.50 up. SUPerior 5544.

Sherman.—N. Clark and W. Randolph sts. (100 west and 150 north). Single, \$2.75 up; double, \$4 up. FRAnklin 2100.

Bismarck.—171 W. Randolph st. (150 north). Single, \$3.50 up; double, \$5 up. CENtral 0123.

Morrison.—79 W. Madison st. Single, \$3.30 up; double, \$4.40 up. FRAnklin 9600.

Chicagoan.—67 W. Madison st. Single, \$2.50 up;

double, \$4 up. ANDover 4000.

LaSalle.—N. LaSalle and W. Madison sts. (150 west). Single, \$2.75 up; double, \$4.40 up. FRAnklin

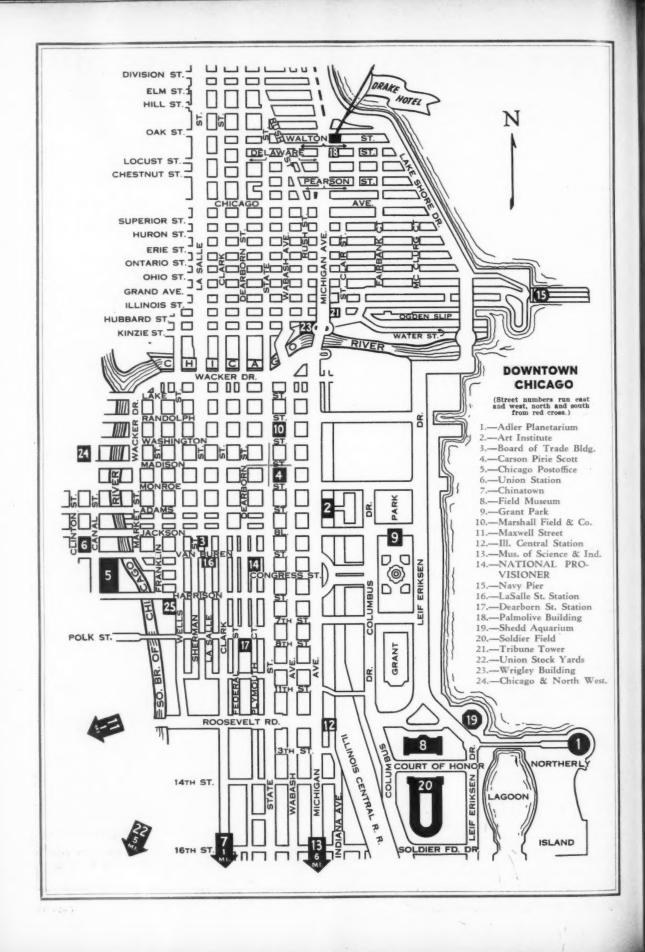
west). Single, \$2.75 up; double, \$4.40 up. FRAnklin 0700.

Palmer House.—S. State and Monroe sts. (100 south). Single, \$3.85 up; double, \$5.50 up. RANdolph 7500.

Congress.—S. Michigan ave. and E. Congress st. (100 east and 500 south). Single, \$3 up; double, \$5 up. HARrison 3800.

Blackstone.—S. Michigan and E. Balbo aves. (100 east and 700 south). Single, \$4 up; double, \$7 up. HARrison 4300.

Stevens.—S. Michigan and E. Balbo aves. (100 east and 700 south). Single, \$3.25 up; double, \$4.75 up. WABash 4400.



Producer," J. H. Moninger of the American Meat Institute.
"New Developments in Midwestern Lamb Feeding," J. C.
Petersen, Iowa Lamb Feeders Association.

"A Corn Belt Producer's Current Viewpoint," Earl Elijah, Jowa Swine Producers Association.

"Observations on Cattle Feeding," Wm. J. Breakenridge, Corn Belt cattle feeder.

"Trends in Consumer Meat Eating Habits," T. A. Connors, Great Atlantic and Pacific Tea Co.

### SAUSAGE DIVISION

Ballroom, 9 a.m. Presiding chairman, Walter Seiler

"The Outlook for Meat Supplies in 1942," George M. Lewis, American Meat Institute.

"Why Do We Smoke Sausage?" Jay Bowman, Research Laboratory, American Meat Institute.

"Fleet Operation and Maintenance," E. P. Goehle, H. H. Meyer Packing Co.

"Labeling Requirements for Meat Products under the Federal Meat Inspection Act," Dr. A. R. Miller, Bureau of Animal Industry, U. S. Department of Agriculture.

"Sausage and the Meat Educational Program," W. R. Kinnaird, American Meat Institute.

### **Convention Sessions**

### SESSION I

Monday, October 6 Ballroom, 10 a.m.

Presiding: George A. Schmidt, chairman of the board. 10 a.m.—Opening remarks by George A. Schmidt.

10:20 a.m.—"Prospective Supplies of Live Stock," C. A. Burmeister, agricultural economist, United States Department of Agriculture.

10:40 a.m.—"Meat in the National Nutritional Program," M. L. Wilson, chairman, Nutrition Advisory Committee.

11 a.m.—"MORE MEAT FOR AMERICA." G. F. Swift, chairman, advertising policy committee, will preside; "Our Industry's Opportunity," will be discussed by R. A. Rath, chairman, advertising planning committee; "What America Thinks," by Elmo Roper; "Selling Thrift to Mrs. America," by D. V. Pinkerton, director of the meat educational program, and "Food for a Vigorous and Healthy Nation," by Dr. Morris Fishbein, editor, Journal of the American Medical

12:15 p.m.—Award of gold and silver buttons.

12:30 p.m.-Adjournment.

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### SESSION II

Tuesday, October 7 Ballroom, 10 a.m.

Presiding: C. G. Newcomb, vice chairman of the board.

10 a.m.—"The Outlook for Live Stock Producers," Jay Taylor, president, Texas and Southwestern Cattle Raisers Association.

10:20 a.m.—"Lard and What We Are Doing About It," G. G. Fox, vice president, Armour and Company.

10:40 a.m.—"Meat for the Army," Lieutenant Colonel Paul P. Logan, Quartermaster Corps, United States Army.

11 a.m.—"Top Management Views the Personnel Problem," W. A. Patterson, president United Air Lines.

11:15 a.m.—"The Future of Your Money," Sir Charles Morgan-Webb, economic advisor of the British parliamentary monetary committee.

### SESSION III

Tuesday, October 7 Ballroom, 2:00 p.m.

Presiding: W. R. Schluderberg, vice chairman of the board. 2 p.m.—"Fool's Profits," Arundel Cotter, industrial editor, Wall Street Journal.

# HOW TO REACH DRAKE HOTEL WHEN DRIVING INTO CHICAGO BY AUTOMOBILE

From North or Northwest.—By U. S. Highways 12, 14, 41, 42 and 45. State Highways 21, 42 and 42A. Go East to Lake Shore drive via Foster ave. (U. S. 41) or other artery; south on Lake Shore to juncture with Michigan ave. at Oak st. (1000 north)

From West.—By U. S. Highways 20, 30, 34 and 330. State Highways 58, 62, 64 and 72. Take Ill. 64 or 72 or other artery east to Lake Shore drive; north or south to juncture with Michigan ave. at Oak st.

From Southwest.—By U. S. Highways 6, 52 and 66. State Highway 4A. Take U. S. 66 into Ogden ave., northeast to Roosevelt rd. (1200 south), east to Michigan ave, and north to Oak st. Alternate: Route 4A into Archer ave., northeast to Cermak rd. (2200 south), east to Michigan ave., north to Oak st.

From South or Southeast.—By U. S. Highways 31, 35, 41, 45, 52 and 330. Ill. Routes 1 and 49. Indiana Routes 43 and 53. Go North on Ill. Route 1 through Halsted st., Vincennes ave., State st. and Michigan ave. to Oak st. Alternate: If traveling Ill. Route 1 or 49 or U. S. 45, enter U. S. 41 by driving east on U. S. 12 and 20 (95th st.) to South Chicago. Proceed north on 41 through Jackson Park and Grant Park to Oak st. Second alternate: Enter U. S. 12 and 20 on 95th st.; north on Stony Island ave. to 67th st., northeast through Jackson Park, entering U. S. 41 at 57th st. and Outer drive; north on 41 to Oak st.

From East.—U. S. Highways 6, 12, 20, 30 and 112. Enter U. S. 41 at Whiting, Ind., or south of Whiting. North on 41 through Jackson Park, along shore through Grant Park to Oak st.

### TRANSPORTATION FACILITIES

Packers bringing their cars to the convention will find Chicago's system of streets and boulevards an inspiration to visit points of interest. Others may reach destinations quickly and comfortably via taxi, street car, bus, elevated train or steam or electric train. The city's principal transportation facilities:

Taxicabs.—Approximate cab fares by principal companies from the Drake hotel to several points of interest are given below. These are one-person rates. For extra passengers, the increased cost is 5c per passenger, regardless of length of trip. From Drake to: Art Institute, 40c; Merchandise Mart, 40c; Board of Trade, 50c; Lincoln Park zoo, 60c; Field Museum or Aquarium, 80c, and Chicago Stadium, 80c.

Street Cars.—Serve Loop (downtown area) and all sections of city. Fare, 7c.

Buses.—Principal bus system provides service to north and south side along lake front, to west side via Jackson blvd. and Washington blvd. from Loop and via other east-west thoroughfares. Fare, 10c.

Elevated Trains.—Encircle Loop area but do not reach Drake hotel vicinity. Serve north lake shore area, Evanston and Skokie (suburbs); also reach many points on west side, some on south side. Recommended for reaching Union Stock Yards—board any train bound for south side; transfer to Stock Yards train at Indiana ave.

Illinois Central Electric.—South side only. Fast service to Jackson park, Museum of Science and Industry and University of Chicago. Fare, 10c.

2:20 p.m.—"Lessons From the Last War," Wesley Hardenbergh, president, American Meat Institute.

2:40 p.m.—Business session with report of treasurer, reports of committees and election of officers.

3 p.m.-Adjournment.



# No Need To Go Hungry or Be Bored in Chicago After Convention Hours



NITE CLUBS

### Restaurants

Emphasis is placed on food at the eating places listed below; any entertainment is incidental. Most of these establishments are located very near the Drake hotel, or in the Loop area or can be reached easily by bus, taxi, street car or elevated from convention headquarters. Spots where entertainment is featured and food is incidental will be found under "Night Spots."

### DRAKE AREA

Drake Hotel.—Lantern Room: Breakfast, 35c up; luncheon, 85c up; dinner, \$1.25 up. Both table d'hote and a la carte meals. A la carte luncheons and dinners are served in Cape Cod and Camellia rooms.

The Ranch.—123 E. Oak st. Breakfast, 35c up; luncheon, 39c up; dinner, 75c up. Table d'hote and a la carte meals service.

Huyler's.—917 N. Michigan ave. (across from the Drake). Five luncheon rooms. Breakfast, 30c up; luncheon, 45c up; dinner, 75c up. Both table d'hote and a la carte service. Prices vary in different rooms.

A Bit of Sweden.—1015 N. Rush st. Luncheon, 55c up. A small smörgasbord is also served at noon for 85c. Dinner, \$1.50 up with smörgasbord. Smörgasbord alone is \$1.40.

The Pit.—875 N. Rush st. Dinners only. Service is a la carte.

Isbell's.—917 N. Rush st. Breakfast, 35c up; luncheon, 55c up; dinner, 85c up. Both table d'hote and a la carte service.

Normandy House.—800 Tower ct. Luncheon, 50c up; dinner, \$1 up. Service is a la carte and table d'hote.

Rickett's.—103 E. Chicago ave. Breakfast, 25c up; luncheon, 35c up; dinner, \$1 up. Table d'hote and a la carte meals.

Jacques French Restaurant.—900 N. Michigan ave. Luncheon, 90c up; dinner, \$1.90 up; brunch (Sunday morning only), \$1. Service is table d'hote.

Yar (Russian).—181 E. Lake Shore dr. Luncheon, 90c up; dinner, \$1.85 up. Table d'hote and a la carte service.

Red Star Inn.—1528 N. Clark st. Luncheon, 50c up; dinners are a la carte.

Bavarian Hof Brau.—304 W. North ave. Luncheon, 35c up; dinner 60c up. Service is table d'hote and a la carte. Pump Room, Ambassador East Hotel.

N. State and Goethe sts. Breakfast, Sundays only) \$1.25 up; luncheon, a la carte; dinner, \$3 up. A la carte and table d'hote meals are served at dinner. There is a minimum charge of \$2.50 per person on Saturday night.

Wrigley Bldg. Restaurant.—410 N. Michigan ave. Breakfast, 45c up; luncheon, 75c up; dinner, \$1 up; table d'hote and a la carte.

L'Aiglon.—22 E. Ontario st. Luncheon, 75c up; dinner, \$1.75 up. Table d'hote and a la carte.

#### LOOP AREA

Old Heidelberg Inn.—14 W. Randolph st. Luncheon, 45c up; dinner, \$1.50 up. Table d'hote and a la carte.

Hoe-Sai Gai (Chinese).—85 W. Randolph st. Luncheon, 35c up; dinner, 75c up. Service is table d'hote and a la carte.

Harding's Colonial Room.—21 S. Wabash ave. Luncheon, 50c up; dinner, \$1 up. Table d'hote and a la carte.

Ontra Cafeterias.—123 N. Wabash ave. and 231 S. Wabash ave. Luncheon, 35c up; dinner, 35c up. Table d'hote and a la carte.

Empire Room, Palmer House.—So. State and Monroe sts. Luncheon, \$1.25; dinner, \$3 up. Table d'hote and a la carte at dinner. On week nights there

is a minimum charge of \$3 per person and on Saturday nights there is a minimum charge of \$3.50 per person.

Henrici's.—71 W. Randolph st. Breakfast, 50c up; luncheon, 75c up; dinner, \$1 up. Table d'hote and a la carte.

Thompson Restaurants.—111 E. Chicago ave.; 105 N. Dearborn st.; 220 S. Clark st.; 600 N. Michigan ave.; 27 W. Randolph st.; and 7 So. Wabash ave. All meals a la carte.

Boston Oyster House.—21 S. Clark st. Luncheon, 65c up; dinner, \$1.25 up. Table d'hote and a la carte.

St. Hubert's Old English Grill.—316 Federal st. Luncheon and dinner. A la carte only.

### SOUTH SIDE

Won Kow.—2235 S. Wentworth ave. A good Chinese restaurant in Chinatown. Luncheon, 50c up; dinner, \$1.20 up. Table d'hote and a la carte service.

### Night Clubs

Club Alabam.—747 N. Rush st. No cover charge or minimum charge at any time. Four shows nightly.

Harry's New York Bar.—400 N. Wabash ave. Minimum charge of \$1.50 per person on week nights and Sunday. Saturday night, \$2 per person.

Chez Paree,—610 Fairbanks ct. Minimum charge of \$3 per person on week nights. Saturday and Sunday nights, \$3.50 per person.

Panther Room, Sherman Hotel.— Clark and Randolph sts. Minimum charge of \$1.50 per person on week nights and Sunday. Saturday night, \$2.50 per person.

Walnut Room, Bismarck hotel.—171 W. Randolph st. Minimum charge of \$1 per person after 9:30 p.m. on week nights and Sunday. Saturday night, \$2 per person after 9:30 p.m. No minimum or cover charge during dinner hour.

Blackhawk.—E. Randolph st. and N. Wabash ave. Minimum charge of \$1 per person on week nights and Sunday. Saturday night, \$2 per person.

606 Club.—606 S. Wabash ave. Minimum charge of \$1 per person on week nights and \$1.50 per person on Saturday and Sunday nights.

Celebrity Club.—624 S. Michigan ave. Minimum charge of \$1 per person.

Colisimo's Restaurant.—2126 S. Wabash ave. Minimum charge of \$2 per person at all times.

# HOTEL TELEPHONE NUMBERS

Capitalized letters in each exchange prefix are used when calling by dial phone.

Ambassador .....SUPerior 7200

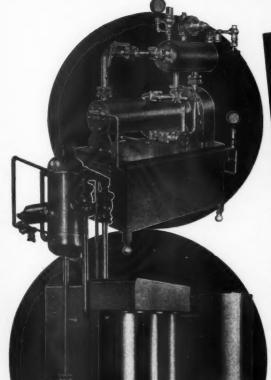
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Lake Shore DrSUPerior 8500
LaSalleFRAnklin 0700
MorrisonFRAnklin 9600
Palmer HouseRANdolph 7500
ShermanFRAnklin 2100
StevensWABash 4400

Union League

# SEETHE VOTATOR

A CONTINUOUS, CONTROLLED, CLOSED-SYSTEM PROCESS FOR PRODUCING HIGHEST QUALITY LARD

# B00THS 14\*15



AMERICAN MEAT INSTITUTE
CONVENTION
OCTOBER 3 to 7
DRAKE HOTEL, CHICAGO

You have heard of the Votator. Now you can see it—in Booths 14 and 15 at the Convention. Let us show you there how these five outstanding advantages of the Votator can definitely help your lard business. 1. Protection of a closed system. 2. Constantly uniform product. 3. Mechanical control that is practically automatic. 4. An improved product—that looks better, sells better and cooks better. 5. Lower refrigeration and operating costs.

Come in and let's talk it over!

### THE GIRDLER CORPORATION

Incorporated

LOUISVILLE, KY., U.S.A.

VOTATOR

The National Provisioner—September 27, 1941

Page 21

LUBS

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### **Popular Points**

Visitors never tire of Chicago's boundless points of interest. The early date of this year's convention should afford increased opportunity for packers to "take in the sights" more thoroughly than in previous years. Points of interest in the following summary are grouped according to their general location and accessibility. Within each group, those nearest the Drake are at the top of the list.

### DOWNTOWN AREA

Gold Coast.—Area bounded roughly by Lake Michigan on east, Grand ave. on south, Clark st. on west and North ave. on north, once the setting for palatial homes. Gold Coast room of Drake hotel draws its name from this area, now largely given over to apartment hotels and smart eating places.

Palmolive Beacon.—Atop the Palmolive bldg., just south of the Drake, is the most powerful aviation beacon in the world. It has 2 billion candlepower.

Old Water Tower.—Michigan ave. at Chicago ave., a few blocks south of the Drake. Completed in 1869, historic tower marks establishment of Chicago's second waterworks. It survived the great fire of 1871.

Merchandise Mart.—Reputedly the world's largest building, with floor area

totaling 93 acres. Primarily a wholesale buying center, it also houses offices, shops, broadcasting studios and a home building exhibit. Located on north bank of Chicago river between Wells and Franklin sts.

Board of Trade.—A 50-ft. figure of Ceres, goddess of agriculture, tops this towering structure. The board is the nation's leading grain exchange and scene of active trading in lard and bellies. The bustle of activity as traders and brokers shout their orders in the pit is well worth seeing. Visitors' gallery on fifth floor. Trading hours: 9:30 to 1:15 daily; 9:30 to noon Saturday.

Chicago General Postoffice.—Largest in world, with 50 acres of floor space and daily capacity of 35,000,000 letters and 500,000 sacks of papers and parcels. Located at Van Buren and Canal streets.

Grant Park.—"Front yard" of Chicago's Loop, extending along lake front from Randolph st. to Roosevelt rd. It contains a yacht harbor, athletic fields and beautiful Buckingham fountain.

Soldier Field.—Just south of Field Museum on lake front. Seating capacity, 105,000. The field cost nearly \$8,000,000 and is the scene of important athletic contests and other events.

### NORTH AND WEST

Lincoln Park.—Chicago's largest and best known; extends from North ave.

### DRAKE AND GOLD COAST

View looking south at the Drake hotel, again the scene of the annual American Meat Institute convention. In foreground may be seen Lake Shore drive, a section of famous Oak st. beach (left) and apartment hotels of Chicago's Gold Coast area. The Loop section is several blocks south of the Drake hotel.

north to Foster ave. along lake front. Among its features are a large conservatory and a 350-animal zoo. Open daily 9 to 5.

Northwestern University.—This university, noted for its beauty, is in Evanston, first suburb north of Chicago. Its medical and law schools are on Lake Shore drive a short distance south and east of the Drake.

Brookfield Zoo.—A 176-acre park in Brookfield, a suburb 14 miles southeast of Loop, this zoo features a collection of animals in their natural habitat surrounded by moats. Giraffes, elephants, lions and other animals may be seen at close range. Hours: 10 to 5. Admission free Thursday, Saturday and Sunday; 25c other days.

#### SOUTH

Chinatown. — Compactly centered around Cermak rd. and Wentworth ave. a short distance south of Loop. Packed with gift shops and museums selling Oriental art objects and souvenirs. Several restaurants feature Chinese dishes.

Lakeside Press.—Among world's largest self-contained printing plants; located on lake shore at 2200 south. Life and Time are among famous publications printed here. A section of eighth floor contains publishing displays open to public.

Union Stock Yards.—Greatest in the world; daily capacity 75,000 cattle, 200,000 hogs and 125,000 sheep. Armour, Swift and Wilson plants, as well as a number of smaller plants, are located here. Bordered by Halsted st. and W. Pershing rd.; area is easily reached via street car or elevated. Larger plants conduct tours at regular intervals.

University of Chicago.—On the Midway, just west of Jackson park. Noted for its Gothic architecture, Rockefeller Memorial chapel, Chicago Lying-in hospital and other features.

Municipal Airport. — Recently enlarged; known as one of the busiest in the nation, with airliners and smaller craft arriving and leaving at all hours. Located 9 miles southwest of Loop at 63rd st. and Cicero ave. Best reached by private car or Bluebird bus, operating hourly from 20 E. Randolph st.

### Museums

Adler Planetarium.—Educational and awe-inspiring. Reproduces visible stars by means of an intricate projection machine, permitting study of their movement and relationships while lecturers explain. Located on Northerly

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# HERE'S A GOOD STEER!



ALL roads now lead to Chicago where the Institute of American Meat Packers will hold its annual convention, October 3rd to 7th, at the Drake Hotel.

Men from every branch of the industry and other closely allied American industries will follow these roads to attend this important meeting—to bring to others the benefits of their knowledge and experience—to exchange new ideas—to help make

the program as interesting, informative, and worthwhile as always.

As an associate member of this great organization, we urge your attendance and pledge our support. We are always prepared and pleased to help in any way the efforts of American meat packers to make this convention an outstanding success and to further the interests and objectives of the packing industry throughout the country.

# CONTINENTAL CAN COMPANY

NEW YORK . CHICAGO . SAN FRANCISCO . MONTREAL . TORONTO . HAVANA



SIGHT-SEEING

island, east of Field Museum. Free Wednesday, Saturday and Sunday; 25c other days. Demonstrations Monday, Wednesday, Thursday and Saturday at 11 and 3; Tuesday and Friday, 11, 3 and 8; Sunday, 2:30 and 3:30.

Museum of Science and Industry. - Lake front in Jackson park at 57th st.; conveni-

ently reached via bus or Illinois Central. A panorama of technical and industrial progress in physics, chemistry, geology, agriculture, mining, medicine, forestry, power, transportation and architecture. Many exhibits may be operated by visitors. No admission charge. Hours: 9:30 to 5:30, daily and Sunday.

Oriental Institute.-One of the finest American collections of relics from ancient civilizations of the Near East, some dating back prior to 3500 B. C. Located on University of Chicago campus at 1155 E. 58th st. Admission free. Hours: 10 to 5 on weekdays; 11 to 5 on Sunday.

Chicago Historical Society.-In Lincoln park at Clark st. and North ave. Contains 38 exhibit rooms depicting principal periods in U. S. history. Free on Monday, Wednesday and Friday; 25c other days. Hours: 9:30 to 5 on weekdays; 1 to 6 on Sunday.

Field Museum.-Among world's leading scientific museums, this institution is located on lake front at south end of Grant park. Exhibits cover anthropology, botany, geology and zoology. Free Thursday, Saturday and Sunday; 25c other days. Guide-lecture tours daily except Saturday and Sunday at 2 p.m. Open 9 to 5.

Art Institute.-On Michigan ave. at Adams st. Houses art masterpieces, including greatest sequence of French paintings. Twentieth international exhibit of water colors on display till Oct. 5. Open daily 9 to 5; Sundays, 12 to 5. Free Wednesday, Saturday and Sunday; 25c other days.

Shedd Aquarium.-Just east of Field Museum. Houses all types of aquatic life in 132 glass tanks; fish, eels, rays, turtles, etc., can be viewed at close range. Free Thursday, Saturday and Sunday; 25c other days. Open 10 to 5.

### Shopping Information

Famous department stores, specialty shops and gift centers make Chicago an ideal place to shop for gifts, clothing, novelties. Most stores are open from 9 or 9:30 till 5:30. Among principal stores and shopping areas are:

Drake area.-Many smart apparel shops catering to feminine tastes are within easy walking distance of the Drake, especially along Michigan ave. and close by on Walton pl.

Loop area.-Most leading stores and specialty shops are on State st., Michigan ave., Wabash ave. and Dearborn

Marshall Field & Co.-Bounded by State, Randolph, Wabash and Washington. Recognized as one of the world's leading department stores. Regular store tours daily at 10:30, 12:30, 2:30 and 4 o'clock, leaving from third floor information bureau. Expert selection in choosing gifts is available at the second floor gift court.

Carson Pirie Scott & Co.-State and Madison. Another leading department store. Tours may be arranged on short notice. A personal shopping service is also available.

Other important Loop establishments include Chas. A. Stevens & Co., 19 N. State; the Hub and Maurice L. Rothschild, State



SPORTS

and Jackson; Mandel Bros., State and Madison; the Fair, State and Adams, and Von Lengerke & Antoine (VL&A), famous sporting goods store at 9 N. Wabash, which has a strong appeal for outdoor men.

Chinatown.-Oriental gifts are featured in Chinatown's picturesque shops. Two of the larger stores are the Chinese Emporium, 149 W. Cermak rd., and the Ling Long Museum and Gift Shop, 2238 Wentworth ave.

### Sports

### INTERCOLLEGIATE FOOTBALL

Northwestern university vs. Kansas State, October 4 at Dyche Stadium, Evanston. General admission, \$1.20; reserved seats, \$2.20. Kick-off time, 1:30 o'clock.

### BASEBALL

Annual post season city championship series between the Chicago Cubs (National league) and the Chicago White Sox (American league).

October 1 and 2 at Wrigley Field.

October 3 and 4 at Comiskey Park (night games).

October 5 at Wrigley Field.

October 6 and 7 (If necessary) at Comiskey Park (night games).

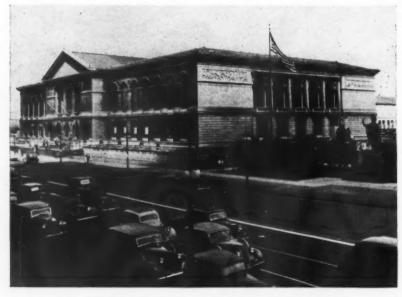
Admission: Bleachers, 55c; grand-stand, \$1.10; box seats, \$1.65. Games at Wrigley Field will begin at 2:30 p.m. Night games at Comiskey Park, 8:15 p.m.

### HORSE RACING

Hawthorne Park .- W. 36th. st. and Cicero ave. Eight races daily starting at 2:30 p.m. Admission: Grandstand, \$1; club house, \$2. Special trains direct to track leave Illinois Central station, East Van Buren st. and Michigan ave., at 1:20 p.m., except on Saturday when they leave at 12:50 and 1:10 p.m. Round-trip fare, 50c. Douglas Park elevated express trains can also be taken to the track.

### Music and Plays

"Claudia."-Selwyn theatre, 180 N. Dearborn st. Comedy with Phyllis Thaxter and Reed Brown, jr. Every evening (including Sunday) at 8:30 p.m. Matinees, Wednesday and Saturday, 2:30 p.m. Prices: \$2.75, \$2.20, \$1.65,



### ART INSTITUTE HOUSES TREASURED MASTERPIECES

Located just off the Loop at Michigan ave. and Adams st., the Chicago Art Institute is noted for its superb sequence of French masterpieces and other valuable art objects. It is a favorite point of interest for out-of-town guests. (Chicago Park District photo.) RTS

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220, \$1.65,

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to a hearty welcome by the U. S. Slicer representatives at booth 23... an interchange of profit-making ideas and experiences...a check-up on new developments in the field. • U.S. research-engineering is constantly pioneering NEW methods—the U.S. plant consistently turning out equipment that is BETTER-THAN-EVER! • You'll be glad you came—and we'll be glad to see you. U. S. Slicing Machine Co., LaPorte, Indiana — Makers of the World's Best Slicers since 1898.

Call VS Your courteous, friendly U. S. Slicer representative is a specialist in food merchandising cost and conservation. Let him help solve your food-handling problems. Call him or write us—today. Address Dept. NP-92



YOU GET-AND GIVE-MORE WITH U.S. EQUIPMENT

\$1.10; matinee, \$2.20, \$1.65, \$1.10.

"Theatre."-Harris theatre, Lake and Dearborn st. Comedy with Cornelia Otis Skinner. Play by Somerset Maugham and Guy Bolton. Every evening except Sunday at 8:30 p.m. Prices: \$2.75, \$2.20, \$1.65, \$1.10. Wednesday and Saturday matinees a t2:30; prices: \$2.20, \$1.65, \$1.10.

"Fresh Fields."-Goodman theatre, E. Monroe st. and Columbus dr. Comedy. (Plays at Goodman theatre given by drama department of Art Institute.) Price: \$1.

1941 Chicago Festival of Ancient Music.—Goodman theatre, E. Monroe st. and Columbus dr. Concert featuring works of Purcell and Bach. October 5 at 8:30 p.m. Prices: \$2.20, \$1.65, \$1.10.

Ernest Wolff's Puppet Opera.-Kimball Concert Hall, Wabash and Jackson blvd. "La Traviata," Monday, October 6, at 8:30 p.m., and "Faust," Tuesday, October 7 at 8:30 p.m. Complete operas with Victor voices of world's greatest singers; full puppet orchestra, scenery, costumes. Adults, 55c, children, 38c.

### **Industrial Plant Visits**

### MEAT PACKING PLANTS

The larger packers with plants at the Union Stock Yards will maintain regular arrangements for handling visitors during the convention. Armour and Company, Swift & Company and Wilson & Co. have special visitors' routes, with guides to conduct guests through the various buildings. Trips are made at frequent intervals during plant hours.

### CHICAGO QUARTERMASTER DEPOT

Located just west of yards at 1819

welcome to inspect subsistence research laboratory, where "defense" hams and bacon and Type C ration were developed, and other sections of depot. Those interested should report to the public relations office of the depot.

### MEAT INDUSTRY SUPPLIERS

Allbright-Nell Co .- 5323 S. Western blvd.

The Globe Co.-4000 S. Princeton. Griffith Laboratories .- 1415-31 W. 37th st.

H. J. Mayer & Sons Co .- 6819-27 S. Ashland ave.

Wm. J. Stange Co.-2536-40 W. Monroe st.

Visking Corp.-6733 W. 65th st.

Corn Products Refining Co .- Argo, Ill. (12 mi. southwest of Loop).

Great Lakes Stamp & Mfg. Co.-2500 W. Irving Park blvd.

Met-L-Wood Corp.-6755 W. 65th st. Liquid Carbonic Corp.-3100 S. Kedzie ave.

Peters Machinery Co.-4700 Ravenswood ave.

U. S. Slicing Machine Co.-La Porte, Ind. (69 miles east of Chicago on U.S. Route No. 35.

### **Radio Stations**

Visitors are welcome at the large radio studios where regular tours are conducted. An opportunity to witness a broadcast is afforded those who write the studio in advance for reservations.

WMAQ-WENR (National Broadcasting Co.)-Merchandise Mart, 222 N. Bank dr. Studio tours hourly from 10 a.m. to 4 p.m. on week days, 2 to 4 p.m. on Sundays. Tickets can be obtained on written request for the following: "Wings of Destiny," Fri., 9 to 9:30 p.m.;



WILL HELP YOU ENJOY THE DINNER DANCE

One of the outstanding attractions at this year's dinner dance at the Drake will be the Dorothy Dorben dancers. This ballet team recently completed a two-year engagement at the Edgewater Beach hotel in Chicago.

### Entertainment

DINNER FOR SECTIONEERS

Friday, October 3, 7 p.m. Ballroom, Drake Hotel

Entertainment by Betty Lee, xylophonist; Gardner Benedict, singing pianist, and his five-piece orchestra; "Hap" Hazard, balancing artist; the Four Franks, imitators and dancers, and a popular brother-and-sister dancing team. Dinner address by Charles Milton Newcomb, well known North Carolina humorist and philosopher.

### DINNER DANCE

Monday, October 6, 7 to 12 p.m. Ballroom, Drake Hotel

The evening's entertainment will be provided by Al Verdi in his comic pantomime act; Claire and Hudson, acrobatic dancers; the Dorothy Dorben dancers, Johnny Jones, ballet team: humorous band leader, and his orchestra, and other selected acts.

### ANNUAL DINNER

Tuesday, October 7, 7 p.m. Grand Ballroom, Palmer House

The Quiz Kids, sensational young stars of the radio, screen and stage, will head a sparkling evening of entertainment which will include Eddie Peabody, "King of the Banjo"; Raymond Koch, nationally popular baritone; the International Singers and James Kozal and his orchestra. Climax of the evening will be the annual address, to be given by a speaker of national importance.

### FOR LADIES ONLY

Highlight of an interesting program being planned for ladies at the convention this year will be a luncheon and private fashion show in the Wedgewood Room at Marshall Field & Co., followed by a tour of the store by those wishing to participate. Time: Monday, October 6, at 12:30 p.m. Ladies' activities will be directed by Miss Esther Evers of the Institute.

"Uncle Walter's Dog House," Fri., 8:30 to 9 p.m.; "Knickerbocker Play House," Sat., 7 to 7:30 p.m. and again 10:30 to 11 p.m.; "Sach's Amateur Hour," Sun., 5 to 6 p.m.; "That Brewster Boy," Mon., 8:30 to 9 p.m.; "Carnation Contented Hour," Mon., 9 to 9:30 p.m., and "College Humor," broadcast on Tuesday from 9:30 to 10 p.m.

WBBM (Columbia Broadcasting System)-Wrigley bldg., 410 N. Michigan blvd. Tours, Monday through Friday, 10 a.m. to 4 p.m. Public broadcasts include: "First Nighter," Fri., 7:30 to

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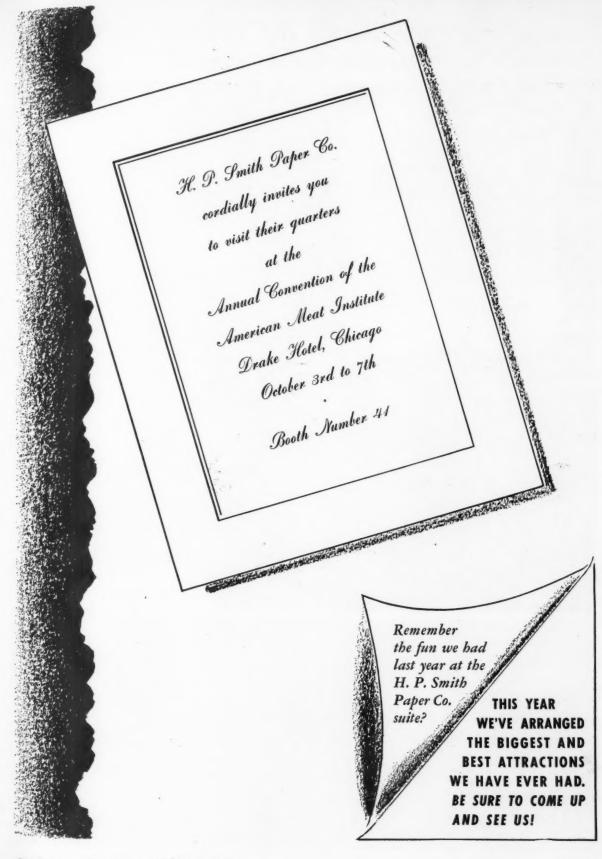
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7, 1941





## Here's salt as clean as mountain air!





### May We Help You?

• Are you using the right grade and grain of salt? ... the right amount?... and is it meeting your requirements 100%? Are you having production troubles that might be traceable to salt?

If you wonder, why not let an experienced member of our Technical Service Department eliminate the guesswork? Just write to: Director, Technical Service, Diamond Crystal Salt Co., Inc., St. Clair, Michigan. Our 50 years' experience in the salt. business is at your command.



7:55 p.m.; "Wayne King," Sat., 6:30 to 7 p.m.; "Profiles and Previews," Sun., 6:30 to 7 p.m.; Mon., "Noxema Quiz Show," 6:30 to 7 p.m.

WGN (Mutual Broadcasting System) 445 N. Michigan blvd. Studio tours daily every half hour from 10 a.m. to 4 p.m. Public broadcasts include: "Shoot the Works," Fri., 9:30 to 10 p.m.; "The Chicagoland Hour," Sat., 9 to 10 p.m.; "Your Music I.Q.," Mon., 8:30 to 9 p.m.; "Affairs of Tom, Dick and Harry," Mon. 9:30 to 10 p.m.; "Harold Teen," Tues., 7:30 to 8 p.m.; "The Northerners," Tues., 9:30 to 10 p.m.

WLS (Prairie Farmer)—Studio at 1230 W. Washington st. Visitors welcome between 5:30 a.m. and 3 p.m. Studio has a "little theater" where visitors can see and hear.

### **Famous Chicago Streets**

State st.—This north-south thoroughfare is Chicago's principal shopping street, and the dividing line from which east and west addresses are numbered. Distances north and south are measured from Madison st.; the Drake Hotel, for example, is at 1000 north (Oak st.).

Michigan blvd.—Famous for its beauty and its exclusive clothing salons. Extends from 1000 north (Drake hotel) to far south side. Between the Drake and Roosevelt rd. (1200 south), it contains many smart shops and well known buildings (Art Institute, Wrigley bldg., Tribune Tower). It forms the western boundary of Grant park.

Wacker drive.—An engineering triumph, this famous street borders the south bank of the Chicago river, turning south to parallel the river's southern branch. Much of it is on two levels.

Maxwell st.—Lined for blocks with wagons and stands containing merchandise of every description, this is the site of one of the world's most unusual open-air markets. It runs east and west from Halsted st. (800 west) at 1320 south. Sunday is the best day to visit Maxwell st.

### **Parking Lots and Prices**

### DRAKE AREA

901 N. Michigan ave.—Up to 12 hours, 30c; 24 hrs., 60c.

879 N. Michigan ave.—Up to 12 hrs., 25c; 24 hrs., 50c.

868 N. St. Clair st.—Up to 12 hours, day rate, 50c; night rate, 75c.

700 N. St. Clair st.—Up to 12 hours, day rate, 25c; night rate, 35c; 24 hrs., 50c.

175 E. Chicago ave.—One hour, 35c; 12 hrs., 50c; 24 hrs., 75c.

205 E. Chicago ave.—Up to 12 hours (6 a. m. to 6 p. m.), 50c; 24 hrs., 75c.

1037 N. Dearborn st.—Up to 24 hours, 25c; weekly rate, \$1.50.

1025 N. Clark st.—Up to 12 hours, 50c; 24 hrs., 75c.

20 W. Walton pl.—Three hours, 15c; 12 hrs., 25c; 24 hrs., 50c.

#### LOOP AREA

18 E. Lake st.—One hour, 35c; 2 hrs., 50c; 2 to 12 hrs., 60c; over 12 hrs., 30c for each 6 hrs.

30 W. Lake st.—One hour, 35c; 2 to 4 hrs., 60c; 4 to 12 hrs., 65c; 12 to 18 hrs., 85c; 18 to 24 hrs., \$1.00; 6 a. m. to noon. 25c.

228 N. State st.—One hour, 35c; 2 hrs., 50c; over 2 hrs. up to 12 hrs., 60c; 24 hrs., \$1.00.

172 W. Madison st.—One hour, 35c; 3 hrs., 50c; 8 hrs., 60c; 24 hrs., \$1.25; second day \$1.00.

250 E. Monroe st.—City lot. 24 hours,

15 E. Wacker dr.—One hour, 35c; 12 hrs., 60c; 18 hrs., 90c; 24 hrs., \$1.20.

### SCENE OF OUTDOOR EVENTS

With a seating capacity of approximately 100,000 persons, Soldier field is one of Chicago's principal settings for football games and other outdoor activities. It is located at the south end of Grant park, just south of the Field museum. (Chicago Park District photo.)



### A LANDMARK FOR MILES

The lofty Palmolive bldg., located immediately south of the Drake hotel, is crowned with the mighty Palmolive revolving beacon, one of the most powerful aviation beacons in the world. A fixed shaft of light points to the municipal airport.

## Army Meat Information Available at Convention

Helpful information for meat packers who are in a position to supply meat to the United States Army will be available from representatives of the Army Quartermaster Corps, who will be stationed at a booth in the lobby of the Drake hotel during the convention of the American Meat Institute.

Meat is considered one of the most important foods in the Army ration. During the past several months, representatives from the Army Quartermaster Corps, individual meat packers, and the Institute have been working together to develop a program adaptable to the Army's needs.



The National Provisioner—September 27, 1941

27, 1941

# **Equipment and Supplies Take Spotlight**

THIS year a record number of sponsoring companies will present the largest array of exhibits of packinghouse equipment and supplies ever shown at an Institute convention. Packers and sausage manufacturers will find that the exhibits constitute one of the most interesting and valuable features of the convention.

Although some of the firms participating have been obliged to restrict their displays because of the defense program, they will present the facts about their products in the spirit that some day there will be "business as usual" again.

The visitor can find in the exhibits the year's developments in review—new equipment promising lower costs and better product, as well as improved versions of time-tested machinery and supplies. The latest ideas for effective merchandising and efficient processing will be on display.

Exhibits will be located in the Gold Coast and French rooms on the main floor of the Drake. The exhibits will be open as follows, except when convention meetings are in session:

Friday,	October 8	١				0		0 .		0 1		8	a.m.	to	6	p.m.
Saturday	, October	4	١.	۰		۰	0		٠			8	a.m.	to	6	p.m.
Sunday,	October 5					0		0 1				10	a.m.	to	6	p.m.
Monday,	October	6.								0.1		8	8.m.	to	6	p.m.
Tuesday	October	2	۲.		_			_	 			8	a.m.	to	6	p.m.

The exhibitors, their feature products

and their staffs will be as follows:

1-4. NATURAL CASINGS.—Frankfurts in natural casings, long a favorite at sports events, will be tied in with the World's Series. A radio will be tuned to the games and a scoreboard will report inning by inning progress. There will be a guessing contest and a display of product.

5-6. WILSON & CO.—A complete assortment of ready-to-eat meats, protected with Geladip, the new sausage and cooked meat covering, will be shown. Visitors will be received by H. W. Hamilton and Richard P. Valee.

7-9. H. J. MAYER & SONS CO.—Hams and meat loaves will be shown in a refrigerated case with a complete line of Mayer seasonings and cures. The exhibit will be staffed by H. J. Mayer, sr.; H. J. Mayer, jr., Roger Rath, J. O. Strigle, H. J. Addison, F. A. Mayer, S. A. Mayer and C. F. Mayer.

10. PACIFIC LUMBER CO.—Built around the insulating material, Palco wool, photographs of typical construction details and of cold storage installations will show how it is used. Other products of the firm will be on display. E. E. Brown, John Klass, Roy Klass and M. L. Fergestod will represent the company.

11. SPERTI ELECTRIC MFG. CORP.—The firm's Spertifier is used in the process of selective ultra-violet

irradiation storage of meat products.

12. ADVANCE OVEN CO.—A modern meat loaf oven and a dip tank for browning loaves will be shown by Advance. Henry Rottersmann will be in charge of the exhibit and will be assisted by Emil Rottersmann.

14-15. GIRDLER CORP.—A junior model Votator for processing lard will be exhibited. Representatives in attendance will be L. L. Dawson, J. E. Slaughter, jr., and G. W. Wolf.

16. TRAVER CORP.—Numerous samples will show the most modern ideas in food packaging with special emphasis on color and design. Visitors will be received by G. W. Traver, Paul C. Traver, Carl L. Harder, R. N. McCreary, V. J. Sheridan, C. D. Ackerman, H. S. Nock, M. J. McEnery, jr., and G. W. Green.

17. IDENTIFICATION, INC. — Meats, cheese and other food products processed in Zipp casings will be shown at the Identification booth and samples will be distributed. James H. Wells, M. J. Leis and Carl W. Snyder will be in attendance.

18-20. KOLD-HOLD MFG. CO.—E. A. Thiel and members of the sales staff will be in attendance.

20A. VILTER MFG. CO.—A ½-ton PakIcer with a ¼-ton storage bin, which are used in producing ice for sausage making, will be shown by

Afral

CONVENTION HEADQUARTERS

OCTOBER

Knickerbocker Hotel • Room 206 •

At the Convention

LEARN HOW TO SAVE

# VILTER PAKICE

During the summer just past, Meat Packers everywhere saved THOUSANDS OF DOLLARS by using Vilter PAKICE Equipment. Many of them produced ice for all their needs at costs as low as ONE QUARTER of their former ice costs. They saved money in power, labor, crushing expense, handling, floor space and faster production speed.

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A 1/2-ton

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PAKICE, Soft as Snow, Aids Sausage Makers

Vilter PAKICE has many special advantages in Sausage Making. The tiny, uniform, snow-like Crystals mix readily with meat. There are no large chunks of hard ice to dull and damage expensive knives and cutters, or leave air space in sausages, or melt and sour the meat.

See this PAKICE Unit
at the AMERICAN MEAT INSTITUTE CONVENTION
Drake Hotel — Chicago
October 3 to 7
Vilter Booth No. 20A

This compact "floor-space-saver" has a capacity of ½ ton of PAKICE per day. Completely self-contained, it requires only connection to water and power. Produces Ice when and as needed. Low in price and low in operating and maintenance costs.



Vilter PAKICE Looks like snow - handles easily - melts slowly, for longer protection.

Vilter PAKICE
Briquettes save
money in faster, easier, more effective
CAR ICING.

\* PAKICE EQUIPMENT FOR EVERY NEED . .

Vilter PAKICE Equipment is made in sizes for every plant, in daily capacities of \( \frac{1}{2} \), 1, 2\( \frac{1}{2} \), 5 tons and up to 30 tons in 5-ton increments. Units of 15 tons and up may be equipped with Briquette Attachment,

WRITE TODAY FOR YOUR STORY of

Pakice Savings

2118 South First Street

THE VILTER MFG. COMPANY
Offices in Principal Cities

Milwaukee, Wisconsin



The National Provisioner—September 27, 1941

Page 31

Vilter. Those in attendance at the exhibit will be C. J. Heinzelman, J. A. Heinzelman, D. J. Thompson, Deane Perham and F. D. Kirk.

21. SPECIALTY MANUFACTUR-ERS SALES CO .- Two drill presses will be in continuous operation demonstrating the actual method of drilling grinder plates to custom specifications. Progressive steps in the manufacture of CD and Triumph plates will be shown. Charles W. Dieckmann and Charles G. Hess will greet their friends.

22. V. D. ANDERSON CO .- Steam traps and expellers will be exhibited. J. C. Lundmark will be in charge of the Red Lion display.

23. U. S. SLICING MACHINE CO .-Motion pictures in technicolor will show bacon slicing and packaging operations in one of the nation's outstanding meat plants. Earl Hill, bacon slicing and packaging specialist, will be in charge and E. H. Nicholson will also be in

24. EXACT WEIGHT SCALE CO .-Predetermined weight scales, including Nos. 2, 213, 233, 253, 273 and 4103 will be exhibited at the booth. Visitors will be received by W. A. Scheurer, J. H. Downer, H. B. Baumgardner, C. E. Fox and A. M. Kupfer.

25-26. WM. J. STANGE CO .- A complete line of Stange products, including C.O.S. seasonings, casing colors, meat branding inks and other specialties, will be shown in a modern setting. Joe Graf and Aladar Fonyo will be in charge.



### SOLVING A TOUGH PROBLEM?

Bushman, giant gorilla who may be seen at the Lincoln park zoo, appears wrapped in deep thought as he sits in his special "oversize" chair. The clenched fist belies his good disposition; Bushman is usually in a pleasant frame of mind. (Chicago Park District photo.)

William B. Durling, Frank M. Hartigan, Boyd McKoane, Ted Lind, Ray F.

Beerend, V. E. Berry, H. A. Hughes, Irving Zeiler, Park B. Wile, H. A. Wedin and T. L. Allen will also be on hand to receive visitors.

27. WORCESTER SALT CO .- High grade refined evaporated salt will be featured at the exhibit. J. F. Spain will be in charge.

28. CORN PRODUCTS SALES CO. Dextrose, the corn sugar which packers have found so valuable in curing meat, will be featured. Dr. J. H. Buchanan will be in charge and will be assisted by G. A. McDonald, H. A. Crown, B. M. Morse and J. P. Russell.

29. OAKITE PRODUCTS, INC .-- A complete line of specialized cleaning and germicidal materials will be exhibited. The new Oakite solution-lifting steam gun, Oakite Compound No. 32 for removing rust from trolleys and descaling condensers and compressors and other new products useful in meat plants will be featured. Personnel will include J. C. Leonard, John S. Hayes and H. C. Holz.

30. FRENCH OIL MILL MCHRY. CO .- The French display will feature the firm's edible and inedible rendering equipment with photographs of cookers, presses, screw presses and solvent extraction units. J. C. Mellon and C. B. Upton will receive visitors.

31. CARRIER CORP.—Packers will have a chance to do a little shooting in a gallery at the Carrier exhibit. There will also be private showings of the new sound movie, "Weather by





SEE THE GREAT LAKES DEMONSTRATION

BOOTH 33

Inspect the brander that gives the perfect solution to all ingredient labeling problems, covering all Federal and State regulations.

Expert advice on all branding problems . . . no obligation!



ACHIEVEMENT OF 1941

DRIED SKIM MILK ADDED INGREDIENTS: BEEF, BEEF CHEEKS, PORK, BEEF TRIPE. PORK FAT, WATER, DRIED SKIM MILK, SALT, SUGAR, FLAVORINGS, SODIUM NITRATE AND SODIUM NITRITE

GREAT LAKES STAMP & MFG. CO.

2500 IRVING PARK BLVD.

gredient Brander.

Chicago, Illinois

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# Nostrip

You will find Nostrip Headquarters a good spot to meet old friends and make new ones in an atmosphere of cordiality. It will be our endeavor to make your visit pleasant.

to visit their Headquarters at the Hotel Knickerbocker, Notre Dame Suite,

ANNUAL A. M. I. CONVENTION



Carrier." The company will be represented by E. T. Murphy, W. B. Rorison, M. E. Mooney, H. G. Strong, C. I. Elliott and E. A. Bailey.

32. WESTINGHOUSE TENDERAY.

—Progress being made with Tenderay will be featured at this exhibit sponsored by the Tenderay Process licensing department of Westinghouse Electric & Mfg. Co. Lou Menges will be present, as will be Gene Gerety, Geo. Payton and A. Frankel.

33. GREAT LAKES STAMP & MFG. CO.—The firm's full line of electrically heated ink sausage ingredient branders, beef carcass branders and accessories will be shown. The booth will be in charge of John H. Payton and J. H. McPheron.

34. WARFIELD CO. (Thomson & Taylor Division).—Spices for meat packers will be featured at this exhibit. Messrs. Wagenseller, Lee, Blasius, McArdle and Miss M. Moran will be in charge.

35. THE NATIONAL PROVISIONER.—The magazine of the meat packing industry is celebrating its fiftieth anniversary and its 1941 convention booth is keyed to the observance. Staff members who will cover the convention include Paul I. Aldrich, A. W. B. Laffey, J. B. Gray, Richard von Schrenk, Edward R. Swem, Val Wright, C. R. Moulton, L. I. Norton, H. Smith Wallace, H. W. Wernecke, E. T. Nolan, C. H. Bowman and Carl Magnuson.

36. HENRY MUHS CO.—The Moldart wrapping unit with the new semiautomatic twisting device will be exhibited. Clifford E. Rumsey will explain the firm's equipment to packers.

37-39. BATAVIA BODY CO.—A mechanically refrigerated meat truck body will be on display. Representatives in attendance will be A. T. Jackson, T. W. Roberts, J. J. Tyndal, S. E. Crofts and E. F. Miller.

40. JOHN J. DUPPS CO.—The firm will show Rujak heavy duty packing-house equipment at its booth, John A. Dupps and R. H. Lamping will be in charge of the exhibit.

41. H. P. SMITH PAPER CO.—Sta-Tuff and Packers Oiled White will be among the H. P. Smith papers exhibited in the booth. Visitors will be assisted by C. Carr Sherman, E. P. Schoenthaler, Jack Pendexter, Earl Townsend, Jim Scofield, John Powell and Stewart Morrison.

42. PAPERLYNEN CO.—This converter will display printed head coverings intended for distribution among retail food dealers. The firm will be represented by Robert Foreman, Carl Grunebaum and Grable Weber.

43. WESTINGHOUSE STERILAMP.

—The lamp division of Westinghouse Electric & Mfg. Co. will feature Sterilamps and their application in the meat industry.

44. SAUSAGE MANUFACTURERS SUPPLY CO.—Frank's sausage season-

ings, Simplicity meat molds and general equipment will be shown. Walter Frank plans to be present and the booth will be in charge of R. G. Denton and L. S. Hafner.

45. LOU MENGES & ASSOCIATES.—A Bacon-Master, jr., forming machine and a Rind-Master bacon skinning machine will be featured. The bacon skinning machine will be operated and demonstrated at various times during the convention. George Nelke will receive visitors.

46. ANEMOSTAT CORPORATION of AMERICA.—AR and A, B and C type Anemostats, the new diffusers for air conditioning, will be exhibited. A. L. Byfield, V. F. Self, Harry Himelblau, Milton Burt, George Zintel and Wilbur C. Larson will be present to give information to packer visitors.

47. DIAMOND CRYSTAL SALT CO.—Salt of the famous Diamond Crystal brand will be on display. The company will be represented by Dr. J. A. Dunn, Phil Green, H. B. Baldwin, B. W. Cleland, A. F. Jaumann, C. C. Van Dyne, Joe Conklin and L. M. Fitzhugh.

48-49. PURE CARBONIC, INC.— Dry ice and dry ice equipment will be featured in this exhibit. A. S. Maczko, R. C. Peters, E. P. Mitchell, J. E. Foltz, G. C. Cusack, A. J. Granata and C. W. King will represent the company at the booth.

50. ALUMINUM COOKING UTEN-SIL CO.—The company plans to ex-(Continued on page 49.)



This package is sanitary. It's easy to handle . . . requires no weighing or special container. The casing cuts down on shrinkage. And the housewife likes this PORK ROLL because the patities are ready-formed, and left-over meat can be kept free from ice-box odors in the original wrapping. All this extra sales-appeal, for your pork sausage meat costs you less than 1/2c per lb. . . . probably less than your present packaging. Write for samples and prices on ZIPP Casings for packages of 1 to 5 lbs. or larger.



BOOTH 17
FRENCH ROOM,
DRAKE HOTEL

### IDENTIFICATION, INC.

4541 N. Ravenswood Ave.

Chicago, Illinois

# WELCOME CONVENTIONEERS

Fred C. Cahn will be looking for you at the 36th Annual A.M.I. Convention at the Drake Hotel, October 3rd to 7th. Should he chance to miss you, make an appointment through his office, STAte 1637.

Les Clahra

222 W. ADAMS ST., CHICAGO, ILLINOIS

Selling Agent: THE ADLER COMPANY, CINCINNATION

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Selling Agent: THE ADLER COMPANY, CINCINNATION

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LT CO. Crystal ompany . Dunn, B. W. C. Van tzhugh. INC .will be Maczko, d C. W. y at the

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\*PLIOFILM-T. M. THE GOODYEAR TIRE & RUBBER CO.



...easy peeling...no colloidal film, slime or molds...IN SHORT, NO SPOILAGE.

### NATURALUX PRODUCTS CORP.

444-12th Street, Brooklyn, N. Y.

WHATEVER GOES INTO THE NATURALUX PLIOFILM CASING AT THE TIME OF STUFFING WILL BE THERE AFTER THE PROCESSING AND REMAIN FOR THE EATING

# Hospitality Headquarters on Hotels' Upper Floors

Wagain be the keyword on the upper floors of the Drake, Knickerbocker and Lake Shore Drive hotels where brokers, packinghouse equipment manufacturers and firms sulplies to the meat industry will maintain hospitality headquarters to greet their many friends.

The Drake hotel has reserved the right to change room and suite locations up to convention time; consequently, some of the room numbers listed below may be incorrect. Other firms planning to have hospitality rooms have not been assigned room numbers. Bulletin boards in the lobbies at the Drake and Knickerbocker will also list a number of the hospitality rooms.

### DRAKE HÖTEL

Allbright-Nell Co.—Rooms 654-55-56. Hosts: H. A. Scherer and members of the sales staff.

Anemostat Corporation of America.

—Room 815. Hosts: V. F. Self and members of staff of Himelblau, Byfield & Co., Chicago representatives.

Batavia Body Co., Inc.-Rooms 673-

74. Hosts: A. T. Jackson, T. W. Roberts, J. J. Tyndal, S. E. Crofts and E. F. Miller.

Berth. Levi & Co., Inc.—Rooms 466-67-68-69. Hosts: Arthur D. Lee, George Lee, Irving Sloman, Al Byk, William C. Ragals, Harold Levi, Alex Lavenberg, Nathan Ulick, Stanley Gershel, Martin D. Levy, David A. Weill, Leonard D. Weill, Mike Baker, Al Freud, N. B. Berkowitz, Duke Reichenbach, Jake Reichenbach and Egon Hertz.

Carrier Corp.—Room 772. Attendants: E. T. Murphy, W. B. Rorison, M. E. Mooney, H. G. Strong, C. I. Elliott and E. A. Bailey.

Chicago Cold Storage Warehouse Co.

—Room 137. Hosts: J. H. Edmondson,
Daniel H. Murphy, W. A. Kron and W.
A. Kopke.

Diamond Crystal Salt Co., Inc.— Room 862. Attendants: Dr. J. A. Dunn, Phil Green, H. B. Baldwin, B. W. Cleland, A. F. Jaumann, C. C. Van Dyne, Joseph Conklin and L. M. Fitz Hugh.

D. J. Gallagher, Inc.—Rooms 462-63. Attendants: Roy Norris, Roy Monson, Frank Landy, J. T. Murphy and D. J. Gallagher. Heekin Can Co. — Room 262. Attendants: J. G. Cahill, Edward L. Hannaford, C. A. Rolfes and W. H. Turner.

Hess-Stephenson Co.—Room 408. Attendants: Stanley E. Hess, G. R. Stephenson, George H. Dunlap, jr. and Edward Hess, jr.

J. S. Hoffman Co.—Rooms 439-40-41. Attendants: Harry I. Hoffman, J. J. Zahler, J. W. Klapper, J. E. Staren and M. E. Bush.

E. G. James Co.—Rooms 739-40. Attendants: E. G. James, R. T. Williams, H. Clay Hudson, R. C. Johnson, sr., R. C. Johnson, jr., Joseph Steger, Blair Adams, Sam Barliant, Stanley Dannick and M. J. Mackin.

Johns-Manville.—Room 940. Attendants: George E. Hinchliff, John Patrick and J. F. Stone. Rock cork and transite products will be displayed in the room.

Lacy Lee, Inc.—Room 642. Attendants: Lacy J. Lee, W. Claxton Lee and Stanley W. Bastable.

Liquid Carbonic Corp.—Rooms 919-20. Attendants: A. V. O'Connor, C. R. Skidd and Robert Matthei.

H. J. Mayer & Sons Co.—Room 867. Attendants: H. J. Mayer, sr., H. J. Mayer, jr., Roger Rath, J. O. Strigle, H. J. Addison, F. A. Mayer, S. A. Mayer and C. F. Mayer. Tasty meat sandwiches will be served.

Lou Menges & Associates.—See Visking Corp. The firm's machine for removing Visking casings from wieners will be exhibited at Visking headquar-

# Move Meat Faster



WITH THIS NEW

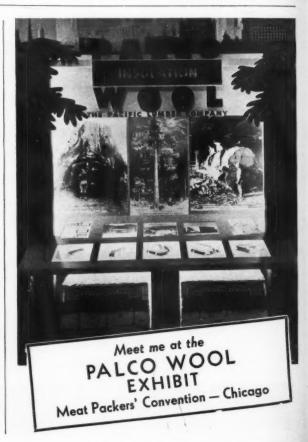
### R&M KNOCKING PEN HOIST

America needs more meat. Provide it faster, at lower handling costs, with the new R & M knocking pen hoist. Note how ruggedly, compactly, it's built! Heat-treated and ground-nickel steel worm drive; chill-cast, special bronze gear with hobbed teeth; ball bearings; roller bearings. Choice of push-button or pendent rope control. 2,000-lb. capacity with a 20-ft. lift and hoisting speed of 40 to 60 ft. per minute. "Take it up" with R&M.



Write for free copy Bulletin AB 900 for complete details on R & M paunch, knocking pen, dressing floor and standard duty hoists.

ROBBINS & MYERS, INC.



L. Han-Turner. 408. At-G. R. jr. and

39-40-41. in, J. J. aren and

9-40. At-Williams, n, sr., R. er, Blair Dannick

Attendn Patrick I transite the room. Attendl Lee and

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cr., H. J. C. Strigle, A. Mayer eat sand-

See Visne for ren wieners headquar-

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er 27, 1941



## WILL BE THERE TO WELCOME YOU!

Be sure to drop in at Booths 48 and 49 and learn at first hand why an ever-increasing number of packers and shippers are so enthusiastic in their endorsement of "DRY-ICE" Bunkers. There you'll see why only economical, dependable "DRY-ICE" gives your meat products refrigeration plus beneficial CO<sub>2</sub> bloom protection. In fact a whole story on solving in-transit refrigeration problems awaits you. See you at the Drake Hotel.

## **PURE CARBONIC**

INCORPORATE

General Offices: 60 EAST 42nd St., NEW YORK, N.Y.

TATIONS WHERE THE SPECIAL SET A PROPERTY HERE WE SEE A COURT OF THE PROPERTY OF CHAPTER

# 2000 HI IT TAKES A

#### **DEFENSE**

Defense means food as well as guns. Mayer's Seasoning and Curing Materials do their bit by stimulating the consumption of health-rich meats.

## MEET US IN **BOOTHS 7-8-9**

French Room, Drake Hotel A.M.I. CONVENTION

# HITO GET OVER THIS OBSTACLE!



Every meat packer knows that as prices advance the wall of buyer-resistance grows higher. Put your hams on a winning diet with the NEVERFAIL 3-Day Ham Cure which builds up their quality and keeps down excess production costs.

Leading ham packers everywhere will tell you that the NEVERFAIL 3-Day Ham Cure always produces deliciously mild, tender hams of even, eye-catching pink color . . . hams full of the old-fashioned, full-bodied, genuine ham flavor, with an added savory fragrance that results from Pre-Seasoning.

At the same time, the NEVERFAIL 3-Day Ham Cure keeps costs low by saving on curing cellar space, saving on hard-to-get equipment, and reducing the amount of capital tied up in inventories.

It's simple as A. B. C. . . . and we'll be glad to prove it with a demonstration in your own plant.

Write us!

"The Man Who Knows"



REVERFAIL Pre-Seasoning

3 day H A M C U R E

H. J. MAYER & SONS CO.

6819-27 S. Ashland Ave., Chicago, Illinois

Canadian Sales Office: 159 Bay St., Toronto . . . Canadian Plant: Windsor, Ontario

ters. Daniel Dohm, jr., will be in charge.

Met-L-Wood Corp.—Rooms 318-19. Attendants: C. C. Kendrick, L. M. Crow, jr., W. A. Stone, G. K. Lewis, W. K. Rutledge, E. O. Williamson and Amon Kennedy. There will be a demonstration of the firm's Silvercel insulation. A Met-L-Wood cold storage door constructed with multiple layers of Silvercel reflection insulation will be shown.

Milprint, Inc.—Rooms 807-08. Attendants: J. A. Baker, G. Willard Meyer, William Bain, Vern Cunningham, Paul Hultkrans, John Sevick, jr. and Harry Jones.

Odell and Whitting. — Room 744. Hosts: Bernard Odell, George Whitting and Gordon Austin.

Oppenheimer Casing Co.—Room 440. Attendants: S. Oppenheimer, H. D. Oppenheimer, E. H. Oppenheimer, M. Hirsch, M. S. Holstein, W. D. Berger, L. E. Breadman, R. M. Bloom, Arthur Luft, J. Messing, G. D. Nussbaum and Myer Samler.

Preservaline Mfg. Co.—Room 667. Attendants: Lee J. Kenyon, John Edwin Brown, John A. Dier, Hans Daube, Edward W. Gisch, Andrew J. Schnell, Louis Rosmarin, Selvyn Rubin, George Temmerman, Charles A. Van, Charles Warmbold, Paul C. Schmidt, A. Scheyer and Karl Rein.

Pure Carbonic. — Rooms 641-43-44. Attendants: A. S. Maczko, G. C. Cusack, C. W. King, A. J. Granata and R. C. Poters F. C. Rogers Co.—Room 672. Attendant: Harry K. Lax.

Sayer & Co., Inc.—Rooms 334-35. Attendants: Paul Rosenfeld, Abraham Schwam, William Eyler, Louis Hausman, Edward Feih, Kurt M. Georgi, Julius Cohen, Fred Meyer and M. D. Jacobson.

H. P. Smith Paper Co.—Rooms 266-67. Attendants: C. Carr Sherman, E. P. Schoenthaler, Jack Pendexter, Earl Townsend, Jim Scofield, John Powell and Stewart Morrison. Hospitality headquarters will feature Miss Lynn Chalmers, radio star, singer and model, who will be on hand to entertain guests. A bartender will perform tricks and guests will have their pictures taken in the H. P. Smith "hoosegow."

John E. Smith's Sons Co.—Room 272. Attendants: A. B. Chase, W. J. Richter, W. B. Richter, J. B. Sabean, L. F. Wiltshire, R. H. Marks, H. K. Hirsch, H. J. Horton, Herbert Hunn, Baldwin Smith.

A. E. Staley Mfg. Co.—Rooms 436-37. Attendants: S. S. Snell, J. N. Van Allsburg, P. J. Braun and W. G. Howe.

Wm. J. Stange Co.—Rooms 311-14-15. Attendants: William B. Durling, Frank M. Hartigan, Joe Graf, Aladar Fonyo, Boyd McKoane, Ted Lind, Ray F. Beerend, V. E. Berry, H. A. Hughes, Irving Zeiler, Park B. Wile, H. A. Wedin and T. L. Allen.

Sunderland & De Ford.—Rooms 715-16. George Sunderland, Harold L. De Ford and Joseph R. Walsh. Sylvania Industrial Corp.—Room 308, Attendants: Jerry Akin and members of the sales staff.

Transparent Package Co. — Room M-18, Mezzanine. Attendants at Tee Pak Inn: R. L. Atkinson, E. O. Johnson, T. T. Morrow, E. E. Northway, M. Craig, D. A. Heyne, M. L. Hofman, E. Meyer, Q. S. Nelson, D. D. Pollack, M. L. Rosenthal, L. B. Tauber, E. T. Webster and B. J. Wien.

Vilter Mfg. Co.—Rooms 1038-39. Attendants: C. J. Heinzelman, J. A. Heinzelman, D. J. Thompson, Deane Perham and F. D. Kirk.

Visking Corp.—Rooms 238-39-40-41-42. Hosts: E. O. Freund, H. R. Medici, G. Freund, E. J. Marum, W. R. Hemrich, L. E. Houck, O. Goldsmith and J. Milton.

Westinghouse Electric & Mfg. Co.—Room —. Attendants: Lou Menges, Gene Gerety, George Payton and A. Frankel.

J. C. Wood & Co.—Room 244. Attendants: John C. Wood, Robert Burrows, J. K. McKenerick, William F. Richmond, Fred S. Burrows, Peter Bendt and Charles Schlagel.

Worcester Salt Co.—Room 765. J. F. Spain and members of sales staff.

York Ice Machinery Corp.—Rooms 566-67. Attendants: J. R. Hertzler, J. L. Rosenmiller, R. E. Miller, J. D. Smith, G. A. Westerlin, C. H. Schicht, C. Q. Quermann and F. T. Brandt.

(Continued on page 61.)

## LOOK FOR THIS NEW BODY AT THE SHOW



It's logical that the leading builder of low temperature refrigerated ice cream bodies should produce a superior body for meat delivery.

BATAVIA Body Company, the largest builder of refrigerated ice cream bodies in the United States, have recently developed the same high type body for meat delivery.

When you visit the American Meat Institute Convention at the Drake Hotel, Chicago, October 3–7, be sure to visit Booths 37–38–39 and inspect this new model. Check for yourself the outstanding

streamline design which attracts favorable attention on city streets or highways. Observe the topnotch materials and the superior workmanship.

Ask any BATAVIA representative there—

T. W. Roberts

E. F. Miller S. E. Crofts

J. J. Tyndal

to tell you how BATAVIA Bodies can be put to work for you at a profit.

## BATAVIA BODY COMPANY - BATAVIA, ILLINOIS

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W



SHE THOUGHT PIGS ALWAYS HAD BRISTLES. But when the butcher explained about Brisgo\*treated hogs he had a customer for life. She'll always buy those



luscious pork products without a single hair or bristle in the skin. Even the roots come out with Brisgo. And there is never a cut or scratch in those sleek, soft hides.

Packing house salesmen find it easier to sell the handsome hams, shoulders, knuckles, and bacon from hogs dehaired with Brisgo. Customers want the best... and pay top prices.

And Brisgo certainly brings home the bacon for the many wise packers who have put it in their plants. They're getting higher average prices for their pork. And this fast, modern way of dehairing reduces their operating costs.

•Reg. U. S. Pat. Off., by Hercules Powder Company

MAIL THE COUPON FOR FULL INFORMATION



## FOR PRODUCTION INSURANCE

# buy Westinghouse

TIME SAVERS FOR INDUSTRY



#### WESTINGHOUSE "DE-ION" LINESTARTER

Magnetic Across-the-line Starter CLASS 11-200

Push-button operated—builtin or mounted separately. Small, compact construction saves space. Bi-metal overload protection—hand or automatic reset. "De-ion" protection for contacts reduces maintenance. Vertical magnet operation speeds contact opening and prevents accidental operation.



#### WESTINGHOUSE AB-I BREAKER

For Circuit Protection

Eliminates switch and fuses. Bi-metal overload protection. "De-ion" protection for contacts. Saves maintenance time and production time—circuit outages can be restored by operator. No live parts exposed. Door opens only when switch is in "Off" position. Occupies approximately 40% less space than switch and fuses.



#### WESTINGHOUSE COMBINATION LINESTARTER

For Motor Control and Circuit Protection CLASS 11-206

Magnetic motor starter—motorcircuit switch—motor overload protection—nofuze circuit protection—all in one unit. Bi-metal gives permanently accurate overload protection. "De-ion" quenchers protect contacts—save maintenance. Four-in-one Unit saves installation time—saves space saves wiring—provides greater protection for operators.



#### WESTINGHOUSE "DE-ION" MOTOR WATCHMAN

Manual Across-the-line Starter for Motors up to 7½ hp. CLASS 10-100

Quick - make, quick - break toggle action prevents "teasing" contacts. "On," "Off," "Tripped" positions self-indicating. Bi-metal disc overload protection. "De-ion" protection for contacts. Ample wiring space. Rust-resisting parts. Silver contacts. Keyhole mounting for quick, easy installation.

J-21147-A

Call your nearest Westinghouse Sules Office or Distributor

Westinghouse MOTORS AND CONTROL



## Meat Processing Departments Continued Busy During August

RODUCTION of processed meats and meat food products in federally inspected plants continued at high levels during August. In every instance output exceeded that of the same month in 1940, although, with one exception, production was not maintained at the record-breaking rate of the preceding month. Canned meat production not only exceeded that of August, 1940, but the July, 1941 output as

Sausage production during August set a new record for the month at 80,-923,650 lbs., but was approximately 5 million lbs. under the July all-time record at 85,893,943 lbs. Production of meat loaves continued to expand with inspected output totaling 12,278,680 lbs., approximately 2 million lbs. above August, 1940, although about 700,000 lbs. under July.

Production of canned meat food products continued at a high rate in federally inspected plants. The 88,200,-535 lbs. of meats and meat food products canned in August was considerably more than double the amount produced in August, 1940. Output of canned meat products in August exceeded the total for July by 348,383 lbs. Record production of canned meats was in January, 1941, when the total was 94,523,648 lbs.

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Canned pork accounted for almost half the meat products canned during August and totaled 41,821,803 lbs. This was more than twice the amount canned in August, 1940, but was slightly under total for July at 42,100,275 lbs.

Volume of bacon sliced during August was slightly smaller than in the same month a year earlier. This was the fourth time in 1941 that output had dipped below 1940. However, sliced bacon output was still at a high level at 29,335,189 lbs. compared with 29,932,-191 lbs. during July and 30,898,065 lbs. in August, 1940.

Fresh sausage production in August totaled 8,989,223 lbs. compared with 9,233,062 lbs. in July and 8,640,861 lbs. in August, 1940. Smoked and/or cooked sausage volume for August was 60,-356,313 lbs. compared with 63,714,135 lbs. in July and 59,089,172 lbs. in August, 1940. Dried or semi-dried sausage output was 11,578,114 lbs. compared with 12,946,746 lbs. in July and 11,582,-352 lbs. in August, 1940.

Sausage production during the first eight months of 1941, 1940 and 1939:

	1941 . lbs,	1940 lbs.	1939 Ibs.
August	80,923,650	79,312,385	74,988,389
July	85,893,943	79.935,493	71,359,293
June	79,008,641	71,926,580	73,268,181
May	83,109,471	75,628,700	71,676,040
April	73,024,406	70,775,267	57,674,333
March	67,737,125	61,016,994	61,163,870
February	63,691,166	59,722,810	53,478,635
January	70,990,026	66,216,941	61,138,875
Total	804 979 499	564 595 170	594 797 619

Total August production of sausage (Continued on page 63.)

The British must receive \$1,000,000,-000 worth of American food during the next five months or they may lose the war, Secretary of Agriculture Claude R. Wickard told the House deficiency appropriations sub-committee this week. The United States must furnish about 25 per cent of the United Kingdom's food supply, according to the secretary. Some sources report that \$333,000,000 of this food will be pork and lard.

**HUGE QUANTITY OF PORK** AND LARD NEEDED BY U. K.

It is estimated that pork and lard from 9,000,000 American hogs, or about 1,500,000,000 lbs., will be required by Britain before June 30, 1942.

Since March 15 the U.S. Department of Agriculture has purchased 186,401,-500 lbs. of cured and frozen pork, 114,-930,000 lbs. of canned pork and 211,115,-000 lbs. of lard through the FSCC under its food-for-defense program.

#### ANTI-MARGARINE BILL

A bill designed to prohibit shipment and sale of oleomargarine containing milk products in interstate commerce has been introduced in Congress by Senator G. M. Gillette. Shipment of yellow colored oleomargarine would also be prohibited, and the same restriction would apply to oleomargarine imitating butter in color, flavor and appearance. Advertisements displaying oleomargarine as being yellow, or carrying characterizations commonly employed in the manufacture and sale of dairy products, would also be banned. Enforcement authority for this latter provision would be vested in the Federal Trade Commis-

#### HOGS CUT OUT BETTER AS COSTS ARE REDUCED

(Chicago costs and prices, first four days of week)

A considerable reduction in live hog costs during the four-day period, as compared with last week, was offset by an equivalent drop in total product values. However, cut-out results showed some improvement over a week earlier, due largely to a drop in handling and overhead costs. Profit on light hogs increased to 27c per cwt. and losses on medium and heavy butchers were reduced to 3c and 30c per cwt. respectively.

1	80-220 1	bs	25	20-240 11	bs.—	2	40-270 I	bs.—
Pct. live wt.	Price per lb.	Value per cwt. alive	Pct. live wt.	Price per lb.	Value per cwt. alive	Pct. live wt.	Price per lb.	Value per ewt. alive
Begular hams     14.00       Pécnics     5.60       Boston butts     4.00       Loins (blade in)     9.80       Bellies     P.       1.00     Bellies     D.       Fat backs     1.00       Plates and jowls     2.50       Raw leaf     2.10       P. S. lard, rend. wt     12.40       Spareribs     1.60       Trimmings     3.00       Feet, tails, neckbones     2.00       Offal and miscellaneous	22.0 18.6 24.3 22.8 17.6 7.9 10.0 10.6 16.0 18.6	\$3.08 1.04 .97 2.23 1.94 .08 .25 .22 1.31 .26 .14 .52	13.80 5.40 4.00 9.60 9.70 2.00 3.00 2.80 2.20 11.30 1.50 2.80 2.00	22.3 18.6 22.8 21.6 17.5 11.3 8.2 10.0 10.6 12.0 18.6	\$3.08 1.00 .91 2.07 1.70 .23 .25 .28 .23 1.20 .18 .52 .13 .52	13.70 5.40 4.00 9.60 8.00 4.00 4.20 3.30 2.00 10.50 2.80 2.00	22.4 18.7 21.3 20.0 16.4 11.1 8.9 10.0 10.6 10.6 10.5	\$3.07 1.01 .85 1.92 1.31 .44 .37 .33 .21 1.11 .16 .52 .13
Cost of hogs per cwt Condemnation loss Handling and overhead	\$11.58 .06 .69	\$12.60	70.00	\$11.67 .06	\$12.30	71.00	\$11.64 .06 .55	\$11.95
TOTAL COST PER CWT.	\$12.33			\$12.33			\$12.25	
TOTAL VALUE	12.60			12.30			11.95	
Loss per cwt	.27			.03			.30	

#### MEAT IMPORTS AT NEW YORK

Imports for the period September 11 to September 17, inclusive, at New

Point of commodity	Amount lbs.
Argentina—Canned corned beef —Canned brisket beef	475,200 2,400
Brazil-Canned corned beef	54,000
Canada—Frosen fancy calf meat  —Cooked ham in tins  —Freah chilled lamb livers  —Pork sausage  —Fresh frozen beef livers	2,000 64,763 1,080 535 5,774
Cuba—5.153 quarters fresh chilled beef  Fresh foliled beef cuts  Fresh frozen beef cuts  Cooked sausage in tins  Fresh frozen beef tongues  Fresh frozen beef kidneys	269,832 40,002 130 3,009 1,359
Paraguay—Canned corned beef	288,000

#### CHICAGO PROV. SHIPMENTS

Provision shipments from Chicago for the week ended on September 20, 1941:

		Week Sept. 20	Previous week	Same week '40
Cured	meats,	lbs.32,502,000	26,368,000	19,601,000
Fresh	meats,	lbs. 61,923,000	58,544,000	53,324,000
Lard.	Ibu	13.884.000	9.808.000	5.677.000



## CHICAGO PROVISION MARKETS

From The National Provisioner Daily Market Service

#### CACH DRICES

CASH PRICES
Carlot trading loose, basis, f.o.b. Chicago or Chicago basis, Thurs., September 25, 1941.
REGULAR HAMS           Green         *S.P.           8-10         .21½         22½           10-12         .21½         22½           12-14         .21½         22½           12-14         .21½         .22½           14-16         .21½         .22½           10-16 range         .21½         .22½
BOILING HAMS
Green
SKINNED HAMS
Fresh & Fresh & Fr. Frush. *8.P.  10-12
FICNICS Green *S.P.
4-6 184@18½ 18½n 6-8 184@18½ 18½n 8-10 18½@18½ 18½n 10-12 18½@18½ 18½n 12-14 18½@18½ 18½n 8/up, No, 2°s inc 18½@18½ 8hort shank %@½c over.
18-20 14 20-25 13½@14
(Square Cut Seedless)
Green   Green   O.C.
D. S. BELLIES
Clear         Rib           16-18         12%n            18-20         12%            20-25         12         12         12           25-30         11%         11%         11%           30-35         11%         11         11           35-40         11         11         11           40-50         10%         10%         10%
D. S. FAT BACKS 6-8
$\begin{array}{cccccccccccccccccccccccccccccccccccc$
OTHER D. S. MEATS   Regular plates

#### WEEK'S LARD PRICES

Prices of cash, loose and leaf lard on the Chicago Board of Trade:

	Loose	Leaf
Monday, Sept. 2210.55n Tuesday, Sept. 2310.62½n	10.52¼ 10.50n 10.52¼ax	11.00n 11.00n 11.00n
Thursday, Sept. 25.10.75n	10.70 10.70n 10.57%ax	11.00n 11.00n 11.00n

Havana, Cuba Pure Lard Price 

#### **FUTURE PRICES**

SATURD	AY, SEPTE	MBER 20,	1941
Open	High	Low	Close
LARD:			
Sept10.42½ Oct10.45 Dec10.85 Jan11.00 Mar12.45 May12.50	10.45 10.55 10.95 11.10 12.55 12,67%	10.37 1/3 10.40 10.80 10.97 1/3 12.40 12.50	10.45b 10.55b 10.95-921/4 11.10b 12.55 12.671/4b
Sales: Sept. 1; 7; May 6; total, Open interest: 721; Mar. 61; M CLEAR BELLIE	191 sales. Sept. 3; Ocay 17; total	t. 471; Dec.	1,959; Jan.
Oak			40 BO

#### MONDAY, SEPTEMBER 22, 1941

LARD:				
	10.57%	10.5716	10.421/9	10.50ax
Oct	10.521/4	10.60	10.50	10.521/4
Dec	11.90-8734	11.00	10.8716	10.90b
Jan	11.05	11.20	11.05	11.121/ax
Mar	12.55	12.60	12.55	12.55b
May	12.65	12.70	12.65	12.70ax
Sales: 11; May	Sept. 4; (	et. 18; De 128 sales.	ec. 56; Jan.	38; Mar.
Open in 732; Mar	iterest: Se . 71; May	pt. 4; Oct. 18; total,	458; Dec. 1 3,245 lots.	,962; Jan.
CLEAR 1	BELLIES:			

#### TUESDAY, SEPTEMBER 23, 1941

LARD:			
Oct10.55 Dec10.97½ Jan11.15-17½ Mar12.55	12.60	10.50 10.87 1/4 11.07 1/4 12.52 1/4	10.57 % b 10.97 % b 11.17 % b 12.60ax
May12.72½ Sales: Oct. 22; 6; total, 185 sales	12.75 Dec. 92; J.	12.72 ½ an. 52; Ma	12.721/4a r. 13; Ma
Open interest: Mar. 79; May 22;	total, 3,220	Dec. 1,940; 3 lots.	Jan. 742
CLEAR BELLIES	-		19 70ex

#### WEDNESDAY, SEPTEMBER 24, 1941

LARD:

Oct10.65 Dec11.071/4	10.75	10.65 11.05	10.75ax 11.12¼-10
Jan11.25	11.35	11.25	11.321/4
Mar12.65	12.75	12.65	12.72 %ax
May12.80	12.92%	12.80	12.87 %ax
Sales: Oct. 28; total, 198 sales.	Dec. 94; Ja	in. 58; Mai	8; May 10;
Open interest: Mar. 84; May 26	Oct. 420; ; total, 3,2	Dec. 1,953	3; Jan. 762;
CLEAR BELLIE	S:		
Oct			10 70-

#### THURSDAY, SEPTEMBER 95 1941

44104004	a, bara aara	LEFELDE MU,	10.37
LARD:			1.
Oct10.70 Dec11.10 Jan11.30 Mar12.75 May12.95	10.80 11.20 11.40 12.80 12.971/4	10.70 11.07½ 11.25 12.65 12.85	10.70b 11.10b 11.32 1/4 ax 12.70ax 12.87 1/4 ax
Sales: Oct., 52; May, 5; total, 29	Dec., 134;	Jan., 90;	Mar., 15;
Open interest: Mar., 78; May, 36	Oct., 383; D D; total, 3,1	ec. 1,913; 98 lots.	Jan., 794;
CLEAR BELLIES	:		

#### FRIDAY, SEPTEMBER 26, 1941

LAKD:			
Oct10.75 Dec11.10 Jan11.30 Mar12.70 May12.80	10.75 11.15 11.35 12.70	10.65 11.02¼ 11.22¼ 12.57½	10.67ax 11.05ax 11.22¼b 12.62¼ax 12.80
CLEAR BELLIE	S:		
Oct		****	12.50ax

#### **BUYING HOGS**

Does your hog buyer know all he should about the hogs he buys? Wouldn't "Pork Packing," The National Provisioner's plant handbook, be a good investment for you in bringing buying price in closer relation to cutout value?

#### CANADIAN MEAT EXPORTS

August shipments of bacon and other meats from Canada totaled 36,848,251 lbs. against 36,380,048 lbs. in July and 28,425,015 lbs. in August, 1940, a gain of 7,955,033 lbs. During August 32,-853,900 lbs. of bacon was shipped to Britain, an increase of 23.6 per cent over shipments in August last year at 26,576,200 lbs.

The greatest gain was made in lard shipments, which were up 347.8 per cent over a year ago and totaled 2,578,-900 lbs. Shipment of canned meats, at 153,251 lbs., was 196.9 per cent greater than a year ago. Pork was the only item to show a decline during August.

Shipments of bacon in the first eight months of 1941 totaled 313,408,000 lbs. against 214,642,300 lbs. in 1940, an increase of 46 per cent. Total chilled and frozen pork exports for the eight-month period amounted to 15,264,200 lbs. against 4,630,400 lbs. for the same period last year.

Exports of Canadian livestock and meats in August, with comparisons:

	Aug. 1941	Aug. 1940	8 mos. 1941
Cattle, no Calves, no	22,218 6,631	15,066 8,499 768	53,889
Hogs, no Sheep, no Beef, lbs	900 501 729,700	513 336,500	36,097 1,462 4,107,000
Bacon, lbs32, Pork, lbs	853,900 503,800	26,576,200 871,800	313,408,000 15,264,200
Mutton and lamb, lbs Canned meats, lbs Lard 2,	28,700 153,251	13,100 51,615 575,800	212,800 1,194,742 5,642,800
			37,600

#### BRAND PREFERENCE STUDY

Trends in brand preferences covering 64 food and related products, including canned dog food, hams, lard, margarine, prepared meats and shortening, are traced in the sixth survey of homemaking issued by the market research department of Modern Magazines, New York City.

Data in the survey are based on approximately 7,000 questionnaires distributed by the screen and romance magazines comprising this group of publications. The study includes breakdowns of brand preferences by income, city size and age of purchaser.

According to the survey, a rise in supermarket popularity is indicated by the increase in the proportion of readers who do most of their grocery shopping in supermarkets. Only 41.3 per cent did their buying in supermarkets in 1939 compared with 58 per cent in 1941.

#### CANADIAN BRANDED BEEF

Beef branded in Canada during July, 1941, totaled 4,967,437 lbs. compared with 2,884,473 lbs. in the same month in 1940. Of this total 1,857,919 lbs. were red brand and 3,109,518 lbs. were blue brand. During the first 7 months of 1941 a total of 29,131,251 lbs. of branded beef was sold, compared with 26,072,637 lbs, of branded beef during 1940.

DRTS

nd other 5,848,251 July and , a gain rust 32,ipped to per cent year at

e in lard 47.8 per ed 2,578,neats, at t greater only item gust.

rst eight 8,000 lbs. 10, an innilled and the eight-15,264,200 the same

tock and risons:

5 mot. 1941 103,242 53,889 36,097 1,462 4,107,000 513,408,000 15,264,200

212,800 1,194,742 5,642,800 37,600

#### TUDY

ducts, inams, lard, and shortsurvey of narket rern Maga-

sed on apaires disl romance group of des breakby income, r.

a rise in dicated by n of readcery shop-41.3 per permarkets per cent in

#### BEEF

uring July, compared ame month 9 lbs. were were blue months of of branded 1 26,072,637





1115-Superquality, heavy-duty, white rubber knee boot with extra heavy carbon black rubber sole moulded in one-piece, deepgrid, skid-proof pattern and double vulcanized to upper. Neoprene-treated vamp, leg and foxing resists rot caused by grease, fat, oils and strong caustics. Armorplate steel toe box built into strong, reinforced construction. Whole sizes only, 6 to 12.

1113-Same in all-black. Whole sizes only, 6 to 12.

1116-Same construction as No. 1115 in ankle-height white rubber boot-shoe for damp-floor depts. Whole and half sizes 5 to 12. 1114-Same in all-black. Whole and half sizes 5 to 12.

## LEHIGH SAFETY SHOE CO. ALLENTOWN, PA.

7-Heavy rubber toe cap over steel toe box

9-Comfortable genuine leather insole

10-Flange locks steel toe in place

8-Boot-duck lining

# THIS MESSAGE OF "CELLOPHANE" PROTECTION



ments featuring to the American public the protective advantages of "Cellophane" on meats and other food products. E. I. du Pont de Nemours & Co. (Inc.), "Cellophane" Division, Wilmington, Del.

## MEAT AND SUPPLIES PRICES

Chicago

WHOLESALE FRESH ME	AT8	Fresh Pork and Pork Products
Carcass Beef		Pork loins, 8-10 lbs. av24 17 Picnics 21 12
Week ended Sept. 24, 1941	Cor. week,	Skinned shoulders23 121
		Tenderloins
ime native steers— 20 @20½ 600 600	por tor	Fork loins, 8-10 lbs. av. 24 17 Flenies 21 12 Skinned shoulders 23 12 12 Skinned shoulders 36 34 Spareribs 18 14 7 7 19 10 10 10 10 10 10 10 10 10 10 10 10 10
400- 60020 @201/2	20 20	Boston butts
800-1000	20	trim, 2@4
		Hocks
100- 60018½@19	18%	Neck bones 7 3
od native steers— 1800- 600	18%	Tails     12     5       Neck bones     7     3       slip bones     10     7       Blade bones     17     8
		Blade bones
16% @17	1714	Kidneys, per lb 9 4
300-100015\%@16\%	1714 1714	Livers 16 8
ifers, good, 400-600181/2@19	17% @18% 12 @12%	Ears 5 4
nd quarters, choice 22	2/4	Snouts
dlum steers— 160-600 161/2 617 160-600 16 618/2 160-1600 16 618/2 160-1600 16 618/2 161/2 161/2 161/2 161/2 161/2 161/2 161/2 161/2 161/2 161/2	16	Hocks 16 8 Tails 12 5 Neck bones 7 3 Silp bones 10 7 Blade bones 17 8 I'igs' feet 44½ 22 Kidneys, per lb. 9 4 Livers 16 8 Itrains 8 7 Ears 5 4 Snouts 10 4 Heads 7 6 Chitterlings 6½ 5
Beef Cuts  ser loins, choice, 60/65 30 ser loins, No. 1 28 ser loins, No. 2 26 ser short loins, choice, 30/35.35 ser short loins, choice, 30/35.35 ser short loins, No. 1 34 ser short loins, No. 2 32 ser loin ends (hips) 26 ser loin ends, No. 2 25 w loins 21 w short loins 23 w loin ends (hips) 181/2 ser ribs, Choice, 30/40 22 ser ribs, No. 1 21 ser ribs, No. 2 19 w ribs, No. 2 19 w ribs, No. 3 141/2 ser rounds, No. 1 19 ser rounds, No. 1 19 ser rounds, No. 1 19 ser rounds, No. 2 181/2 ser rounds, No. 2 181/2 ser chucks, No. 1 161/2 ser chucks, No. 1 161/2 ser chucks, No. 2 15 w rounds		WHOLESALE SMOKED MEATS
per loins, choice, 60/6530	unquoted 36	Fancy regular hama 14@16 the
eer loins, No. 226		parchment paper
per short loins, Choice, 30/35.35	unquoted	parchment paper
eer short loins, No. 232	37	Standard reg. hams, 14@16 lbs., plain27 @28
er loin ends (hips)26	32 31	Picnics, 4@8 lbs., short shank, plain21 @22
w loins21	20	Fancy bacon, 6@8 lbs., plain27 @28
w short loins23	22 20	Standard bacon, 6@8 lbs., plain24\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
eer ribs, choice, 30/4022	nnquoted	Insides, 8@12 lbs381/2@39
per ribs, No. 1	25 23	Outsides, 5@9 lbs
w ribs, No. 2	13	Cooked hams, choice, skin on, fatted44
w ribs, No. 3	unquoted	Cooked hams, choice, skinless, fatted47
eer rounds, No. 1	unquoted 19½ 19	Fancy skinned hams, 14@16 lbs., plain. 23½@29 Standard reg. hams, 14@16 lbs., plain. 27 @28 Fleinics, 4@8 lbs., short shank, plain. 21 @22 Fleinics, 4@8 lbs., short shank, plain. 20 @22 Fleinics, 4@8 lbs., long shank, plain. 20 @22 Fleinics, 4@8 lbs., plain. 27 @28 Standard bacon, 6@8 lbs., plain. 24½@25 No. 1 beef sets, smoked Insides, 8@2 lbs. 3342@25 Outsides, 5@9 lbs. 36 @37 Knuckles, 5@9 lbs. 36 @37 Knuckles, 5@9 lbs. 36 @37 Cooked hams, choice, skin on, fatted. 44 Cooked plains, skinned, fatted. 44 Cooked plenics, skinned, fatted. 44
per rounds, No. 2	nnquoted	VINEGAD DICKLED DOCULOTS
eer chucks, No. 11644	17¼ 17	
eer chucks, No. 2	17	Pork feet, 200-lb. bbl.         \$20.           Lamb tongue, short cut, 200-lb. bbl.         69.           Regular tripe, 200-lb. bbl.         27.           Honeycomb tripe, 200-lb. bbl.         30.           Pocket honeycomb tripe, 200-lb. bbl.         33.
w chucks	14 13	Regular tripe, 200-lb. bbl
eer plates11	101/2	Honeycomb tripe, 200-lb, bbl
dium plates	101/2	tocact moneycomb tripe, 200-ib. bot ob.
eer chucks, No. 2 15 w rounds 164½ w chucks 164½ eer plates 111 edlum plates 110½ sikets No. 1 15½ w navel ends 111 eer navel ends 112 eer sbanks 111 nd shanks 84½	814	BARRELED PORK AND BEEF
eer navel ends	81/2	Clear fat back pork:
ind shanks 8½	8	70- 80 pieces
trip loins, No. 1 bnls70	70 55	100-125 pieces
rloin butts. No. 132	42	Clear plate pork, 25-35 pieces 19.5
rloin butts, No. 230	26	Brisket pork
re shanks 11   11   11   12   13   14   15   15   16   17   17   17   17   17   17   17	70 65	Clear fat back pork:       \$20.5         70 - 80 pleces       \$20.5         80 - 100 pleces       20.0         100 - 125 pleces       19.5         Clear plate pork       24.0         Bean pork       24.0         Brisket pork       29.0         Plate beef       22.0         Extra plate beef       23.0         25.0       25.0
	18	Extra plate beet
lank steaks	26 17	SAUSAGE MATERIALS
anging tenderloins16	15	(Packed basis.)
nsides, green, 12@18 range21	21 18	Regular pork trimmings
ooulder clods	19	Regular pork trimmings
D ( D 1		
rains 8	7	Pork livers
earts16	9	Native boneless bull meat (heavy)17% @18
ongues	18 14	
x-tail10	8	Beef trimmings
resh tripe, plain	10 11 1/4	Dressed canner cows, 400-450 lbs124@15
rains 8 8 8 earts 16 outgress 19 vectbreads 15 -t-all 10 reah tripe, plain 13 reah tripe, H. C. 17 vectbreads 25 didneys 8	19	Beef trimmings   11½ @1     Dressed canners   350 lbs   and up   11½ @1     Dressed canner cows   400-450 lbs   12¼ @1     Dr. bologna bulls   600 lbs   and up   1     Tongues   No. 1 canner trim   1
	9	
** *		DOMESTIC SAUSAGE
Veal		(Quotations orman famor and and
Veal	1814	(Quotations cover fancy grades.) Pork sausage, in 1-lb, carton
Veal           tofce carcass         22           tod carcass         20           tod saddles         26	171/2	Pork sausage, in 1-lb. carton
Veal	17½ 23 14	Pork sausage, in 1-lb. carton
toice carcass     22       tood carcass     20       tood saddles     26       tood racks     17       tedium racks     15	171/2	Pork sausage, in 1-lb. carton
noice carcass     22       noid carcass     20       noid saddles     26       noid racks     17       edium racks     15	17½ 23 14	Pork sausage, in 1-lb. carton
holce carcass     .22       ood carcass     .20       ood saddles     .26       ood racks     .17       edium racks     .15       Veal Products       rains, each     .10	171/2 23 14 121/4	Pork sausage, in 1-lb. carton
toice carcass	17½ 23 14 12½ 8	Pork sausage, in 1-lb, carton. 3.3 Country style sausage, fresh in link. 2 Country style sausage, fresh in bulk. 2 Country style sausage, smoked. 3.3 Frankfurters, in sheep casings. 22 Frankfurters, in hog casings. 22 Skinless frankfurters 2 Bologna in beef bungs, choice. 2 Bologna in beef bungs, choice. 2 Bologna in heef bungs, choice. 2
noice carcass     .22       nod carcass     .20       nod saddles     .26       nod saddles     .17       edium racks     .15       Veal Products       rains, ench     .10       weetbreads     .32       alf livers     .55	171/2 23 14 121/4	Pork sausage, in 1-lb, carton. 3.3 Country style sausage, fresh in link. 2 Country style sausage, fresh in bulk. 2 Country style sausage, smoked. 3.3 Frankfurters, in sheep casings. 22 Frankfurters, in hog casings. 22 Skinless frankfurters 2 Bologna in beef bungs, choice. 2 Bologna in beef bungs, choice. 2 Bologna in heef bungs, choice. 2
10   20   20   20   20   20   20   20	17 1/2 23 14 12 1/2 8 30 52	Pork sausage, in 1-b. carton
bolce carcass         .22           ood carcass         .20           ood saddles         .26           ood racks         .17           ledium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alt livers         .55	17½ 23 14 12½ 8 30 52	Pork sausage, in 1-b. carton
bolce carcass         .22           ood carcass         .20           ood saddles         .26           ood racks         .17           ledium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alt livers         .55	17½ 23 14 12½ 8 8 30 52	Pork sausage, in 1-b. carton
bolce carcass         .22           ood carcass         .20           ood saddles         .26           ood racks         .17           ledium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alt livers         .55	17½ 23 14 12½ 8 30 52 19 15 21	Pork sausage, in 1-b, carton
bolce carcass	17½ 23 14 12½ 8 30 52 19 15 21 20 15 18	Pork sausage, in 1-b, carton
bolce carcass         .22           ood carcass         .20           ood saddles         .26           ood racks         .17           ledium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alt livers         .55	171/2 23 14 121/2 8 30 52 19 15 21 20 15 15 18 28	Pork sausage, in 1-b, carton
bolce carcass         .22           ood carcass         .20           ood saddles         .26           ood racks         .17           ledium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alt livers         .55	17½ 23 14 12½ 8 30 52 19 15 21 20 15 18	Pork sausage, in 1-b, carton
holce carcass         .22           ood carcass         .20           ood saddles         .26           ood racks         .17           fedium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alf livers         .55           Lamb           hoice lambs         .20           fedium lambs         .18           hoice saddles         .24           fedium saddles         .23           botec fores         .16           fedium fores         .15           amb fries         .28           amb tongues         .17           amb kidneys         .15	171/2 23 14 121/2 8 8 30 52 15 21 20 15 28 17	Pork sausage, in 1-b, carton. 33 Country style assage, fresh in link. 22 Country style sausage, fresh in bulk. 22 Country style sausage, smoked. 33 Frankfurters, in sheep casings. 22 Skinless frankfurters. 22 Bologna in beef bungs, choice. 22 Bologna in beef middles, choice. 22 Liver sausage in heef rounds. 22 Liver sausage in heef rounds. 22 Liver sausage in hog bungs. 22 Head cheese 11 New England luncheon specialty. 33 Minced luncheon specialty, choice. 22 Tongue and blood. 23 Blood sausage 22 Polish sausage 22 Polish sausage 22 Cervelat, choice, in hog bungs. 34
holce carcass         .22           ood carcass         .20           ood saddles         .26           ood racks         .17           fedium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alf livers         .55           Lamb           hoice lambs         .20           fedium lambs         .18           hoice saddles         .24           fedium saddles         .23           botec fores         .16           fedium fores         .15           amb fries         .28           amb tongues         .17           amb kidneys         .15	171/2 23 14 121/2 8 8 30 52 19 15 21 20 15 15 18 28 17 15	Pork sausage, in 1-b. carton
holce carcass         .22           ood carcass         .20           ood carcass         .20           ood saddles         .26           ood racks         .17           edium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alf livers         .55           Lamb           boice lambs         .20           edium lambs         .18           boice saddles         .24           edium saddles         .23           boice fores         .15           amb fries         .28           amb fries         .28           amb tongues         .17           amb kidneys         .15	171/2 23 14 121/2 8 8 30 52 15 21 20 15 28 17	Pork sausage, in 1-b, carton
holce carcass         .22           ood carcass         .20           ood saddles         .26           ood racks         .17           fedium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alf livers         .55           Lamb           hoice lambs         .20           fedium lambs         .18           hoice saddles         .24           fedium saddles         .23           botec fores         .16           fedium fores         .15           amb fries         .28           amb tongues         .17           amb kidneys         .15	171/2 23 14 121/2 8 30 52 19 15 20 15 18 28 28 17 15	Pork sausage, in 1-b. carton
holce carcass         .22           ood carcass         .20           ood carcass         .20           ood saddles         .26           ood racks         .17           edium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alf livers         .55           Lamb           boice lambs         .20           edium lambs         .18           boice saddles         .24           edium saddles         .23           boice fores         .15           amb fries         .28           amb fries         .28           amb tongues         .17           amb kidneys         .15	171/2 23 14 121/2 8 8 80 52 19 15 121 20 20 21 15 15 18 17 15	Pork sausage, in 1-b, carton
holce carcass         .22           ood carcass         .20           ood carcass         .20           ood saddles         .26           ood racks         .17           edium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alf livers         .55           Lamb           boice lambs         .20           edium lambs         .18           boice saddles         .24           edium saddles         .23           boice fores         .15           amb fries         .28           amb fries         .28           amb tongues         .17           amb kidneys         .15	17 1/2 23 14 12 1/2 14 12 1/2 15 15 15 15 17 15 16 8 8 10 10 5 6 6	Pork sausage, in 1-b, carton
holce carcass         .22           ood carcass         .20           ood carcass         .20           ood saddles         .26           ood racks         .17           edium racks         .15           Veal Products           rains, each         .10           weetbreads         .32           alf livers         .55           Lamb           boice lambs         .20           edium lambs         .18           boice saddles         .24           edium saddles         .23           boice fores         .15           amb fries         .28           amb fries         .28           amb tongues         .17           amb kidneys         .15	171/2 23 14 121/2 8 30 52 19 15 20 15 18 28 17 17 15	Pork sausage, in 1-b. carton Country style sausage, fresh in link Country style sausage, fresh in bulk Country style sausage, sresh in bulk Country style sausage, smoked Sirankfurters, in sheep casings Skinless frankfurters Country style susage, smoked Skinless frankfurters Country style susage, smoked Country susage in beg casings Country susage in beef rounds Country susage in hog bungs Country susage Country susage in hog bungs Country susage Country susage Country susage Country sausage Coun
Delice carcass   22	17 1/2 23 14 12 1/2 14 12 1/2 15 15 15 15 17 15 16 8 8 10 10 5 6 6	Pork sausage, in 1-b. carton

#### CURING MATERIALS

	UWT.
Nitrite of soda (Chgo. w'hse. stock).	
In 400-lb. bbls., delivered	8.75
Saltpeter, less than ton lots, f.o.b. N. Y.:	
Dbl. refined granulated	8.50
Small crystals	
Medium crystals	9.75
Large crystals	10.50
Pure rfd, gran, nitrate of soda	2,90
Pure rfd, gran, nitrate of sodaund	noted
Salt, per ton, in minimum car of 80,000 lbs.	
only, f.o.b. Chicago, per ton:	
Granulated	7.20
Medium, dried	
Rock	
Sugar-	0.00
Raw, 96 basis, f.o.b. New Orleans	8.50
Standard gran., f.o.b. refiners (2%)	
Packers' curing sugar, 250 lb. bags,	0.46
	4.90
f.o.b. Reserve, La., less 2%	
Dextrose, in car lots, per cwt. (cotton)	
In paper bags	4.52

#### SAUSAGE CASINGS

(F. O. B. Chicago)		
(Prices quoted to manufacturers	of	sausage.)
eef casings:		
Domestic rounds, 180 pack		
Domestic rounds, 140 pack		36
Export rounds, wide		40
Export rounds, medium		21
Export rounds, narrow		198
No. 1 weasands		06
No. 2 weasands		
No. 1 bungs		
No. 2 bungs		
Middles, regular		60
Middles, select, wide, 2@214	n.	6
Middles, select, extra, 24 in,		
ried or salted bladders		
12-15 in, wide, flat		1.0
10-12 in. wide, flat		
5-10 in. wide, flat		
6- 8 ln. wide, flat		
ork casings:		
Narrow, per 100 yds		9.10
Narrow, special, per 100 yds.		2 1
Medium, regular		
English, medium		
Wide, per 100 yds		
Extra wide, per 100 yds		
Export bungs		
Large prime bungs		******* ***
Medium prime bungs		
Small prime bungs		
Middles, per set		· · · · · · · · · · · · · · · · · · ·

#### SPICE

SPICES	
(Basis Chicago, original bbls., bags or bales	
Whole Gr	
Allspice, prime25	28
Resifted	30
Chili pepper	30
Powder	29
Cloves Amboyna271/4	3214
Zanzibar	24
Ginger, Jamaica40	45
African34	39
Mace, Fancy Banda58	66
East Indies	59
East & West Indies Blend	56
Mustard flour, fancy	34
No. 1	
No. 1 Nutmeg, fancy Banda22	22
Nutmeg, tancy banda22	24 23 22
East Indies181/2	23
East & West Indies Blend	22
Paprika, Spanish	51
Pepper, Cayenne	35
Red No. 1	28
Black Malabar11	15
Black Lampong 7%	914
Pepper, white Singapore	16%
Muntok	17

#### SEEDS AND HERBS

Whole	Ground for Saus.
Caraway seed	1.14
Celery seed, French	1.12
Cominos seed 203	261/4
Coriander Morocco bleached16	
Corlander Morocco natural No. 115	1716
Mustard seed, fancy yellow28 American14	****
Marjoram, French	87
Oregano12	16
Sage, Dalmatian No. 11.50	1.70

(Continued on page 48.)



27, 1941

## MARKET PRICES

Noon Work

New York
DRESSED BEEF   City Dressed   19 @20   Choice, native, heavy   19 @21   4   Native, common to fair   171/4@181/4
Western Dressed Beef   Native steers, good, 600@800 lbs
BEEF CUTS
Western   City
DRESSED VEAL
Good     21     @22       Medium     20     @21       Common     19     @20
Genuine spring lambs, good 21 @22 Genuine spring lambs, good to medium. 20 @21 Genuine spring lambs, medium 19 @20 Sheep, good 9 @10 Sheep, medium 7 @ 8  DRESSED HOGS  Hogs, good and choice (110-140 lbs.) head on; leaf fat in \$17.75 Pigs, small lots (60-110 lbs.) head on; leaf fat in 18.50@19.00
FRESH PORK CUTS
Pork loins, fresh, 10@12 lbs.         24 @24½           Shoulders, 10@12 lbs.         24 @24½           Shutts, regular, 4-6 lbs.         22½, @23½           Butts, regular, 4-6 lbs.         25½, @26½           Hams, regular, fresh, 10@12 lbs.         25½, @26           Hams, skinned, fresh, 10@12 lbs.         25½, @26           Picales, fresh, 6@8 lbs.         20           Picales, fresh, 6@8 lbs.         20           Pork trimmings, extra lean, 90-95%         29           Pork trimmings, regular 50% lean.         18½, @19           Spareribs, medium         16½, @17½
Pork Ioins, fresh, 10@12 lbs.     26       27     Shoulders, 6@10 lbs.     23       28     6@27       Shoulders, 6@10 lbs.     23     624       Butts, regular, 14, 63 lbs.     30     31       Hams, regular, fresh, 10@12 lbs.     27     628       Hams, skinned, fresh, 10@12 lbs.     21     622       Picnics, fresh, 4@6 lbs.     21     622       Pork trimmings, extra lean 90@95%     30     31       Pork trimmings, extra lean 90@95%     30     31       Pork trimmings, extra lean 90@95%     30     31       Boaten butts     28     629
Cooked hams, cheice, skin on, fatted50 Cooked hams, choice, skinless, fatted50
Regular hams, 8@10 lbs. av 29 @30 Regular hams, 10@12 lbs. av 29 @30 Regular hams, 10@12 lbs. av 29 @30 Regular hams, 10@12 lbs. av 281½@29 Skinned hams, 10@12 lbs. av 31 @32 Skinned hams, 12@14 lbs. av 31 @32 Skinned hams, 12@14 lbs. av 30 @31 Skinned hams, 16@31 lbs. av 30 @31 Skinned hams, 16@30 lbs. av 29 @30 Plcnics, 4@ lbs. av 24 @25 Plcnics, 6@8 lbs. av 24 @25 Bacon, boneless, western 28 @29 Bacon, boneless, city 27 @28 Bacon boneless, city 27 @28 Bacef tongue, light 23 @24 Beef tongue, heavy 29 @30
BUTCHERS' FAT

GREEN CALFSKINS

Prime No. 1 veals. .21 8.20 3.35 8.40 3.70
Prime No. 2 veals. .21 2.90 3.05 8.10 3.90
Buttermilk No. 1. .18 2.70 2.85 2.00
Buttermilk No. 2. .17 2.55 2.70 2.75
Branded gruby .12 1.76 1.90 1.98 2.00
Number 3 .12 1.75 1.90 1.98 2.00

#### WHOLESALE DRESSED MEAT PRICES

Wholesale prices of western dressed meats, quoted by the U. S. Department of Agriculture, Agricultural Marketing Service, on September 24, 1941:

Fresh Beef: CHICAGO	BOSTON	NEW YORK	PHILA.
STEER, Choice:			
400-500 lbs.1\$18.50@19.50			********
500-600 lbs 18.00@19.00	217 50@19 50	\$19.50@20.00 19.00@19.50	\$19.00@19.50
500-600 lbs. 18.00@19.00 600-700 lbs. <sup>2</sup> 18.00@19.00 700-800 lbs. <sup>2</sup> 18.00@19.00	\$17.50@18.50 17.50@18.50	18.50@19.50	18.00@19.00
STEER, Good:			
400-500 lbs 1 17 50@18 50	********		
500-600 lbs 17.00@18.00	17.00@17.50	18.50@19.50	18.00@19.00
500-600 lbs. 17.00@18.00 600-700 lbs. <sup>3</sup> 17.00@18.00 700-800 lbs <sup>2</sup> 17.00@18.00	17.00@17.50 17.00@17.50	18.00@19.00 17.50@18.50	18.00@19.00 17.50@18.00
	11.00@11.00	11.00 @ 20.00	21.00 @ 10.00
STEER, Commercial:		16.00@17.50	16.00@17.00
400-600 lbs. <sup>1</sup> 16.00@17.00 600-700 lbs. <sup>2</sup> 16.00@17.00	16.50@ 17.00	16.00@17.50	16.50@ 17.50
STEER, Utility:			
400-600 lbs.1 14.00@16.00	15.50@16.50	15.00@16.00	14.00@16.00
COW (All Weights):			
Commercial 14 00@15 00	14 50@15 50	14 50@15 50	
Commercial         14.00@15.00           Utility         13.00@14.00           Cutter         12.50@13.00           Capped         12.00@13.00	14.50@15.50 14.00@14.50	14.50@15.50 $14.00@14.50$	14.50@15.00
Cutter 12.50@13.00	13.50@14.00	13.00@13.50	13.50@14.50
Canner 12.00@12.50		******	
Fresh Veal and Calf:2			
VEAL, Choice:			
80-130 lbs	20.50@22.50	21.00@23.00	21.00@22.00
130-170 lbs 19.00@20.00	*******	20.00@22.00	*******
VEAL, Good:			
50- 80 lbs	19.00@21.50	20.00@21.00	19.00@20.00
130-170 lbs	19.50@21.00	19.00@21.00 $17.00@21.00$	19.00@21.00
	.,,.		
VEAL, Commercial:	17.50@19.00	18.00@20.00	17.00@18.00
50- 80 lbs. 17.50@18.50 80-130 lbs. 18.00@20.00 130-170 lbs. 16.00@17.00	18.00@20.00	17.50@20.00	18.00@19.00
130-170 lbs 16.00@17.00		16.50@18.00	
VEAL, Utility:			
All weights 15.00@17.00	15.50@17.50	15.50@17.00	15.00@17.00
Fresh Lamb and Mutton:			
SPRING LAMB, Choice:			
20 40 11-2	22,00@23.00	21.00@23.00	22.00@23.00
40-45 lbs	22.00@23.00	21.00@22.00 21.00@21.50	22.00@23.00
40-45 lbs. 21.00@22.00 45-50 lbs. 20.00@21.00 50-60 lbs. 19.00@20.00	22.00@23.00 21.00@22.00 20.00@21.00	21.00@21.50 20.00@21.00	22.00@23.00 21.00@22.00 20.00@21.00
	20.00@21.00	20.0000221.00	20.00(121.00
SPRING LAMB, Good:	01 00 6 00 00	20.00@21.00	21.00@22.00
30-40 lbs	21.00@22.00 21.00@22.00 20.00@21.00	20.00@21.00	21.50@22.00
	20.00@21.00	20.00@21.00	21.50@22.00 20.50@21.00
50-60 lbs 18.50@19.50	19.00@20.00	19.00@20.00	20.00@21.00
SPRING LAMB, Commercial:			
All weights 18.00@19.00	17.50@19.50	17.00@19.00	18.00@20.00
SPRING LAMB, Utility:			
All weights 16.00@18.00	16.50@18.50	16.00@17.00	16.00@18.00
MUTTON (Ewe), 70 lbs. down:			
Good 9.50@11.00	10.00@11.50	10.00@11.00	
Commercial 8.00@ 9.50 Utility 7.50@ 8.00	9.00@10.00 7.50@ 9.00	9.00@10.00 8.00@ 9.00	*******
Utility 1.00g 5.00	1.00 0 0.00	8.00 g 8.00	
Fresh Pork Cuts:4			
LOINS No. 1 (Bladeless Incl.):  8-10 lbs			
8-10 lbs	23.50@24.50 $23.50@24.50$	23.00@25.00 23.00@25.00	24.00@25.00 24.00@25.00
12-15 lbs	23.00@24.00 20.00@21.00	22.00@24.00	22.00@24.00 19.00@21.00
12-15 lbs. 22.00@23.50 16-22 lbs. 19.00@20.50	20.00@21.00	19.00@21.00	19.00@21.00
CHOILDERS Skinned N V Style:		21.00@23.00	
8-12 lbs	********	#1.101g #0.00	********
BUTTS, Boston Style: 4-8 lbs	********	25.00@27.00	25,00@26.00
SPARE RIBS:			
Half sheets 17.00@17.50	*******	*******	******
TRIMMINGS: Regular 18.00@18.50	*******		
Includes heifer 300-450 lbs, and steer down to			

#### FANCY MEATS

Fresh steer tongues, untrimmed, per	lb1
Fresh steer tongues. l.c. trimmed, per	lb3
Sweetbreads, beef, per lb	
Sweetbreads, yeal, a pair	
Beef kidneys, per lb	1
Mutton kidneys, each	
Livers, beef, per lb	2
Oxtails, per lb	
Beef hanging tenders, per lb	3
Lamb fries, a pair	1

Some packers have trouble in hot weather with soft lard. "PORK PACK-ING," The National Provisioner's pork plant book, tells how to avoid this difficulty. Write for information.

#### **MEAT INDUSTRY PAY RATES**

Average weekly earnings of \$30.62 in the meat packing industry during July were considerably higher than the average for all non-durable goods industries, but slightly under the all-manufacturing average, according to statistics issued by the U. S. Department of Labor. Weekly meat industry earnings in June amounted to \$29.79. The average packer employe's workweek was a little longer in July, totaling 41.5 hours against 40.4 hours in June; average hourly earnings were practically identical with those in June at 73.7c.

#### **Convention Exhibits**

(Continued from page 34.)

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HILA.

00@19.50 00@19.00

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00@16.00

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5.00@17.00

6.00@18.00

25.00@26.00

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27, 1941

hibit utensils and steam-jacketed kettles being made for the government under the national defense program. B. E. Hiles and T. H. Gibson will be in charge of the booth.

51. MEAT MAGAZINE.—The booth will be a background for promotion of the magazine and will be headquarters for the staff's convention activities. Operating from it will be E. B. Nattemer, M. L. Samson, W. A. Van Camp, C. A. Larson, Curran deBruler and Madeline Breiter.

52. CONTINENTAL ELECTRIC CO.

The firm's line of motors will be shown. A. A. Hess will be in charge.

53. DENMAN TIRE & RUBBER CO.

—Tires and tubes will be featured at
the Denman exhibit. H. F. Webster will
be in charge.

54. LEHIGH SAFETY SHOE CO.— A line of all-leather safety toe shoes and rubber footwear, known as bomb proof Lehighs, will be featured. C. M. Mense and Frank B. Griswold will be in attendance.

55. EVERHOT MANUFACTURING CO.—A complete line of packinghouse and locker plant supplies will be shown. A. C. Flothow and I. Benes will represent the firm.

56. ARKELL SAFETY BAG CO.— Crinkled paper meat covers, barrel and bag linings and offal bags will be shown by Arkell. The exhibit will be in charge of C. Lofland, P. J. Morales, W. D. Galloway, W. P. Drew and D. L. Hall.

57. CINCINNATI BUTCHERS' SUP-PLY CO.—No Boss equipment will be on display but the booth will feature large photographs of the company's "best sellers," or more important machines. Catalogs and other material will be available for packers. President Herman Schmidt and vice presidents Oscar C. Schmidt, sr., and William C. Schmidt, as well as several representatives, will receive visitors.

58. KEN-RAD TUBE & LAMP CORP.—The Ken-Rad display will feature general lighting types of incandescent lamps. George Phillips and Chester Mylin will represent the firm.

59. B. H. BUNN CO.—The regular line of Bunn package tying equipment will be featured. H. T. Bunn will receive visitors.

60. LIQUID CARBONIC CORP.— Dry ice and the advantages of its use in refrigerated meat shipment will be featured. A. V. O'Connor, C. R. Skidd and Robert Matthei will represent the company.

61. INTERSTATE FOLDING BOX CO.—The Sterilined lard container and various types of automatic bacon and sausage boxes being produced for the meat industry will be on display. Personnel at the booth will include W. C. Hurd, G. B. Kamerer, J. E. Greenslade and T. W. Ross.

62. NATURALUX PRODUCTS CORP.—New Pliofilm casing made by

## ANEMOSTAT DRAFTLESS AIR DIFFUSERS

Insure Perfect Air Diffusion and Distribution Within A Cooler



The ANEMOSTAT, by virtue of the principles employed, diffuses the incoming cooled air with the room air and draftlessly, evenly and positively distributes it throughout the stored products in all parts of the room.

DRAFTLESS DISTRIBUTION - Retards Dehydration • Reduces Shrinkage

**EVEN DISTRIBUTION**—Equalizes Temperature • Equalizes Humidity • Accelerates Cooling • Reduces Shrinkage • Preserves Natural Bloom of the Product

POSITIVE DISTRIBUTION - Prevents Dead Air Spots • Prevents Slime and Mold

The ANEMOSTAT enables the accurate maintenance of conditions ideal for the storage of all food products for longer periods of time and with less loss and better appearance.

THERE IS AN ANEMOSTAT DESIGNED FOR EVERY PACKING HOUSE APPLICATION. ANEMOSTATS are being used for many purposes by leading Packers throughout the country.

## ANEMOSTAT

CORPORATION OF AMERICA

10 East 39th Street

New York, N. Y.

REPRESENTATIVES IN PRINCIPAL CITIES

"NO REFRIGERATION SYSTEM IS MORE EFFICIENT THAN ITS AIR DISTRIBUTION"

## WELCOME

TO OUR NEW CONVENTION HEADQUARTERS

## LAKE SHORE DRIVE HOTEL

(LOCATED DIRECTLY EAST OF THE DRAKE HOTEL)

**ROOM** 1102

OCTOBER 3RD to 7TH

INDEPENDENT CASING COMPANY

## The BLISS BOX STITCHER

## The BLISS TOP STITCHER

These are the Wire Stitching Machines Most Widely Used by Packers for Assembling and Sealing Their Millions of BLISS Boxes



Sturdily built and equipped with the Bliss Heavy Duty Stitcher Head, these stitchers are recognized throughout the Packing Industry for their high operating speeds, convenience of operation, and durability—the most practical and economical machines for stitching the heavy solid fibre board used in Bliss Boxes.

Full details regarding their operation will be mailed at your request.



#### DEXTER FOLDER COMPANY

330 West 42nd St., New York

Dallas, J. F. Carter 5241 Bonita Ave. Philadelphia, 5th & Chestnut Sts. Cincinnati, 3441 St. Johns Place

Chicago, 117 W. Harrison St. Boston, 185 Summer St. the firm will be on display. The casing is said to be especially suitable for liver and other fresh cooked sausage. Personnel at the exhibit will include Leo Goodman, inventor; P. H. Lassar, president, and Harry Rosenfeld.

63-64. DENNISON MFG. CO.—Heat seal frankfurter bands and banding devices, as well as tags and labels for many meat and poultry products, will be shown by Dennison. A. A. Hally and J. T. Gardner will assist packers.

65. JOHN E. SMITH'S SONS CO.— The famous Buffalo line of packinghouse equipment will be represented by A. B. Chase, W. J. Richter, W. B. Richter, J. B. Sabean, L. F. Wiltshire, R. H. Marks, H. K. Hirsch, H. J. Horton, Herbert Hunn and Baldwin Smith.

66-67. MILPRINT, INC.—The newest ideas in printed wraps and packages, transparent wrapping materials and processes will be featured by Milprint. Personnel will include J. A. Baker, G. Willard Meyer, William Bain, Vern Cunningham, Paul Hultkrans, John Sevick, jr. and Harry Jones.

68. UNITED CORK COMPANIES.

69. WESTERN FIXTURES & EQUIPMENT CO.—This new exhibitor will display Butcher Boy cold storage doors. W. Slopa will be in charge.

70-71. ALLBRIGHT-NELL CO.—Pictures in the booth will show the company's equipment line and its application in such processes as smoking, hog depilation and pork cutting. H. A. Scherer will be in charge of the exhibit and the entire ANCO sales force will divide their time between the booth and the firm's hospitality headquarters.

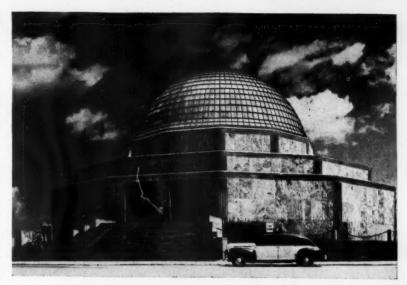
72-74. E. I. du PONT de NEMOURS & CO.—Fresh meats and cheese packaged in "Cellophane" cellulose film will be displayed in open, refrigerated cases. R. R. Smith will be in charge of the exhibit and will be assisted by C. F. Brown, W. J. Harte, L. B. Steele, E. M. Wallace, M. H. Wheat, A. G. Cloudsley, J. A. Shellenberger, J. D. Rankin and A. W. Shaffer.

CR

27, 1941

75-76. GRIFFITH LABORATORIES. The 1941 convention display will feature Prague Powder, sausage binders, colloid materials, seasonings (natural ground spice, soluble and liquid seasonings) and equipment for canning ham, spiced ham and luncheon meats. In attendance will be E. L. Griffith, F. W. Griffith, M. C. Phillips, S. L. Komarik, W. E. Anderson, E. L. Hall, J. C. Hickey, H. A. Levy, L. W. Levy, A. P. Lovell, G. A. Lovell, L. E. McCrath, A. J. Ryan, S. E. Strahan, R. F. Stutz, I. T. Suits, A. Szafranski, C. A. Wood, W. C. Young and Maurice Rector.

77. YORK ICE MACHINERY CORP. A DER-10 York FlakIce machine will be in operation manufacturing one ton of frosty ice ribbons per day. Photographs will show installations of larger FlakIce equipment and other York refrigerating machinery. The company will be represented by J. R. Hertzler, J. L. Rosenmiller, R. E. Miller, J. D. Smith, G. A. Westerlin, C. H. Schicht, C. G. Quermann and F. T. Brandt.



WHERE MOVEMENTS OF STARS ARE REPRODUCED

One of few such buildings in the world, the Adler Planetarium enables observers to study the movements of the stars and other heavenly bodies by means of points of light projected on the inside of its giant dome. (Chicago Park District photo.)

78. INTERNATIONAL SALT CO.— A Lixator for producing a clear, clean and fully saturated brine will be the center of interest. Evaporated salt and rock salt will also be shown. D. W. Kaufmann will be in charge and will be assisted by A. J. Hulsebosch.

79. THE GLOBE CO.—The new 1942 model Roto-Cut meat processor will be shown at the convention by Globe. Kent Tomlinson will be in charge of the booth, assisted by John F. Moorhead.



MAKE YOUR TRIP TO CHICAGO
COMPLETE BY DROPPING IN FOR
A VISIT . . . THEN A CLOSE-UP
OF THE NEW JOURDAN

# CONVENTIONEERS!

tanufactured under the following arents No. 1,690,449 dated Nov., 1928 and No. 1,921,231 dated ug. 8, 1933. Other Patents Pending. Take advantage of your Chicago trip to inspect at close range the improved new JOURDAN Process Cooker. The remarkable exclusive advantages that the automatic JOURDAN offers in sausage cooking methods are worthy of your immediate investigation.

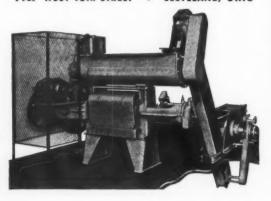
JOURDAN PROCESS COOKER CO.
814-822 W. 20th STREET CHICAGO, ILLINOIS

# Why EXPELLER cracklings make a sweet, insect free meal



 Expeller owners have commented favorably on the absence of crackling beetles in crackling Expeller meal. Here's the explanation. Frequently partially cooked material is found in large chunks of cake cracklings being aged-which is one reason for aging. Apparently insects need the moisture of these uncooked meats found in such cake crackling. The Expeller toasting process gives a low moisture in the crackling and the cracklings are ground as soon as cool. The low moisture, the toasting and immediate grinding produce an insect-free meal. Expeller meat scrap meal due to its low fat content does not cake in the bag. The production of a sweet, insect-free meal is important, of course, but equally important are the savings in handling costs and the elimination of a cake breaker resulting in many plants in yearly savings of \$1000 to \$3000. Let us send you complete information on Anderson Crackling Expellers. See Our Display at Booth 22 at the Convention.

THE V. D. ANDERSON COMPANY



## OUR 60th YEAR

During the Convention you are cordially invited to make yourself at home at our headquarters

> SUITE 466-469 DRAKE HOTEL

BERTH. LEVI & CO., INC.



SOLVAY SALES CORPORATION - 40 RECTOR ST., NEW YORK, N. Y.

# Firm Trend Prevails in Tallow, Grease Markets

NEW YORK, SEPTEMBER 24, 1941

TALLOW .- While it was difficult to estimate the business in tallow accurately, since the price hit the 9c level, indications were that between 2 and 3 million lbs. changed hands at that figure at New York. The market continued firm at the 9c level for extra throughout the week. Buyers, while not bidding openly, would take on additional supplies at that level, it was generally conceded; but owing to light offerings were not inclined to come up further in their ideas. Producers, well sold up generally, were not offering at any figure. Regular producers in this area continued to dispose of their make to local soapers at the full advance. Edible was quoted 94c; extra, 9c, and special, 8%c.

STEARINE.—The market for stearine was quiet but steady, quoted at 10c.

OLEO OIL.—Interest was routine and the market quiet and steady at New York. Extra was quoted at 10%@11c and prime at 10%@10%c.

GREASE OIL.—Demand was good and the market firm at New York, with prices up ½ to ¾c from the recent levels. No. 1 was quoted at 13c; No. 2, 12¾c; extra, 13¾c; extra No. 1, 13¼c; winter strained, 14c; prime burning, 14½c, and prime inedible, 14¼c.

NEATSFOOT OIL.—Market strong and ½ to 1c higher. Extra was quoted at 13½c; No. 1, 13½c; prime, 14c and pure, 17%c. Cold test was unquoted.

GREASES.—The market was quiet but firm. Some moderate routine trading was reported under way, but offerings were not large, and the statistical position of the market was looked upon favorably. Consumers were willing to go along at current levels, what with tallow holding strongly, but grease producers are comfortably sold up here. Last business in yellow and house was at 8%c. Choice white was quoted 9@ 9%c; yellow and house, 8½@8%c, and brown, 8%c.

CHICAGO, SEPTEMBER 25, 1941

TALLOW.-Following a week of heavy volume, the tallow market was less active this week but maintained a steady tone, with producers in a comfortable position and unwilling to lower their ideas. A large consumer lowered bids 4c early in week-in order to bring out additional offerings, some believed-but the volume of offerings did not subsequently appear to be appreciably affected. Offerings were very moderate at midweek; couple of tanks of prime sold at 9c, southeast point, and a tank of special tallow at 8%c, Cincinnati. Thursday's tallow quotations at Chicago were as follows: edible, 91/4@ 9%c; fancy, 9@9%c; prime, 9c; special, 8%c, and No. 1, 8%@8%c.

STEARINE.—This market was up ½c, prime being quoted at 10c and yellow grease stearine at 8%c.

OLEO OIL.—Oleo oil advanced this week; extra was quoted at 11c and prime at 10%c.

GREASE OIL.—Grease oil market at Chicago advanced this week. Quotations were as follows: No. 1, 12½c; No. 2, 12½c; extra, 13½c; extra No. 1, 12¾c; extra winter strained, 13½c; prime burning, 14c; and prime inedible, 13¾c. Acidless tallow oil was 12½c.

NEATSFOOT OIL.—Firmer trend prevailed. Quotations were: Extra neatsfoot oil, 13c; No. 1, 12%c; prime, 13%@c; pure, 17%c, and cold test was quoted at 27c.

GREASES.—With producers fairly well sold up, offerings of greases were rather light and firmly held this week. A little white grease sold early in week at 9½c, Chicago, and a tank at 9½c, Chicago basis. At midweek, following lowering of bids by a major consumer, a tank of renderers' yellow grease sold at 8%c, Chicago. Thursday's quotations were: Choice white, 9c; A-white, 8%c; B-white, 8%c; yellow, 8%@8%c, and brown, 8%c.

#### BY-PRODUCTS MARKETS

(Quotations are basis Chicago, September 25.)

By-products markets were steady to firmer this week on strength in surrounding markets. Trading light.

#### Blood

Blood nominally firmer; bids in market at \$4.70 on Thursday.

	•	-	_		-			_	_	_		0					A	Uni		1
Ungroui	nd					•			•									.\$4	.70	)

#### Digester Feed Tankage Materials

#### Packinghouse Feeds

Feed supplies low; market firm.

	Carlots, Per ton
60% digester tankage	\$72.50
50% meat and bone scraps	. 72,50
Blood-meal	

#### Bone Meals (Fertilizer Grades)

													E	er ton
Steam,	ground,	8	å	50.	 									\$40.00
Steam,	ground,	2	å	26.										39.00

#### Fertilizer Materials

retuinet Muserians	Per ton
High grade tankage, ground	
10@11% ammonia Bone tankage, unground, per ton	
Hoof meal	

#### Dry Rendered Tankage

Stronger tone in cracklings.

	Per unit
Hard pressed and expeller unground up to 48% protein (low test)	\$ 1.20@ 1.25 1.15@ 1.20
Soft pressed pork, ac. grease and quality, ton	
Soft pressed beef, ac. grease and quality, ton	55.00@57.50

#### Gelatine and Glue Stocks

	Per ton
Calf trimmings	\$29.00@32.50
Sinews, pizzles	27.50
Cattle jaws, skulls and knuckles	
Hide trimmings	25.00
Pig skin scraps and trim, per lb	6%@ Te

#### Bones and Hoofs

	rer ton
Round shins, heavy	865.00@75.00
light	65.00
Flat shins, heavy	60.00@65.00
light	60.00
Blades, buttocks, shoulders & thighs.	
Hoofs, white	
Hoofs, house run, unassorted	40.00
Junk bones	27.50@29.00

#### Animal Hair

Some movement continues at price ceilings, which are f.o.b. shipping point.

		P. C. LLEV
Winter coil dried, per ton	3	60.00
Summer coil dried, per ton	32.5	0@35.00
Winter processed, black, lb	8	@ 9
Winter processed, gray, lb		8
Summer processed, gray, lb	4	@ 414
Cattle switches	43	4@ 41%



ORK, N. Y.

27, 1941

## WISE MEN STILL SAY - "Quality can't be compromised" That's Why Users Acknowledge the Superior Advantages of

#### **AULA-SPECIAL**

for the curing of their Hams, Bacons, Bologna and other meat products...ideally-balanced and unexcelled for flavor and color uniformity...besides everything's included, only salt need be added.

Try it! We're certain you'll endorse it, too.

THE AULA COMPANY

CURING COMPOUNDS, SPICES, SEASONINGS, ETC.



Samples and particulars on request.

39-17 24th Street Long Island City, N. Y.

#### FERTILIZER PRICES

BASIS NEW YORK DELIVERY

Ammoniates

Blood, dried, 16% per unit.  Unground fish scrap, dried 11½% ammonia, 16% B. P. L., f.o.b. fish factory4.75 & 1 Flab meal, foreign, 11½% ammonia, 10% B. P. L., c.l.f. spot5. September shipment .55.  September shipment .55.  Fish scrap, acidulated, 70% ammonia, 3% A. P. A., f.o.b. fish factories2.75 & 1 Soda nitrate, per net ton, bulk, ex-vessel A. A. C. S.	Ammonium sulphate, bulk, per ton, basis ex- vessel Atlantic ports
Unground fish scrap, dried 11½% ammonia, 16% B. P. L., f.o.b. fish factory. 4.75 & 1 Fish meal, foreign, 11½% ammonia, 10% B. P. L., c.1.f. spot. 55. September shipment Fish scrap, acidulated, 70% ammonia, 3% A. P. A., f.o.b. fish factories. 2.75 & 1 Soda nitrate, per net ton, bulk, ex-vessel Atlantic and Gulf ports. 30. in 200-1b. bags. 32. in 100-1b. bags. 50. de 1 Sertilizer tankage. ground, 10-12% ammonia, 15% B. P. L. bulk. 5.00 & 1 Sertilizer tankage. pround, 10-12% ammonia, 15% B. P. L. bulk. 5.00 & 1 Sertilizer tankage. proton, c.1.f. 38. Superphosphate, bulk, f.o.b. Baltimore, per ton, 16% fat. 99. Ty Rendered Tankage 50/55% protein, unground. 81.	
16% B. P. L., f.o.b, fish factory4.75 & 1 Fish meal, foreign, 11½% ammonia, 10% B. P. L., c.l.f. spot	Unground fish scrap, dried 11½% ammonia,
B. P. L. c.i.f. spot. 55. September shipment 55. Fish scrap, acidulated, 70% ammonia, 3% A. P. A. f.o.b. fish factories 2.75 & 1 Soda nitrate, per net ton, bulk, ex-vessel Atlantic and Gulf ports 30, in 200-1b. bags 32, in 100-1b. bags 32, in 100-1b. bags 32, in 100-1b. bags 400 & 1 Feeding tankage, ground, 10% ammonia, 10% B. P. L. bulk 4.00 & 1 Feeding tankage, unground, 10-12% ammonia, 15% B. P. L. bulk 5.00 & 1  Phosphates  Foreign bone meal, steamed, 3 and 50 bags, per ton, c.i.f \$37. Bone meal, raw, 4½% and 50%, in bags, per ton, c.i.f \$38. Superphosphate, bulk, f.o.b. Baltimore, per ton, 16% fat 9,  Dry Rendered Tankage	16% B. P. L., f.o.b. fish factory 4.75 & 10c
September shipment Fish scrap, acidulated, 70% ammonia, 3% A. P. A., f.o.b. fish factories. 2.75 & 1.80 & 1	
A. P. A., f.o.b. fish factories. 2.75 & 1 Soda nitrate, per net ton, bulk, ex-vessel Atlantic and Gulf ports. 32. in 1200-1b. bags. 32. in 100-1b. bags. 32. Fertilizer tankage, ground, 10% ammonia, 10% B. P. L. bulk. 4.00 & 1 Feeding tankage, unground, 10-12% ammonia, 15% B. P. L. bulk. 5.00 & 1 Phosphates  Foreign bone meal, steamed, 3 and 50 bags, per ton, c.i.f. 89. Bone meal, raw, 4½% and 50%, in bags, per ton, c.i.f. 99. Superphosphate, bulk, f.o.b. Baltimore, per ton, 16% fat. 99.	September shipment 55.00
Soda nitrate, per net ton, bulk, ex-vessel Atlantic and Gulf ports.   30. in 200-1b. bags.   32. in 100-1b. bags.   32. in 100-1b. bags.   33. Fertilizer tankage, ground, 10% ammonia, 10% B. P. L. bulk.   4.00 & 1	Fish scrap, acidulated, 70% ammonia, 3%
in 200-1b bags. 32. In 100-1b bags. 33. Fertilizer tankage, ground, 10% ammonia, 10% B, P, L bulk 4.00 & 1 Feeding tankage, unground, 10-12% ammonia, 15% B, P, L bulk 5.00 & 1  Phosphates  Foreign bone meal, steamed, 3 and 50 bags, per ton, c.i.f \$37. Bone meal, raw, 4½% and 50%, in bags, per ton, c.i.f 9. Superphosphate, bulk, f.o.b, Baltimore, per ton, 16% fat 9.  Dry Rendered Tankage  50/55% protein, unground \$1.	Soda nitrate, per net ton, bulk, ex-vessel
In 100-1b bags. Fertilizer tankage, ground, 10% ammonia, 10% B. P. L. bulk.  Peeding tankage, unground, 10-12% ammonia, 15% B. P. L. bulk.  Phosphates  Foreign bone meal, steamed, 3 and 50 bags, per ton, c.i.f. Bone meal, raw, 4½% and 50%, in bags, per ton, c.i.f. Superphosphate, bulk, f.o.b. Baltimore, per ton, 18% flat.  Dry Rendered Tankage  50/55% protein, unground.  \$1.	Atlantic and Gulf ports
Fertilizer tankage, ground, 10% ammonia, 10% B. P. L. bulk	in 100-lb, bags
Feeding tankage, unground, 10-12% ammonia, 15% B. P. L. bulk	Fertilizer tankage, ground, 10% ammonia,
nia, 15% B. P. L. bulk	Feeding tankage, unground, 10-12% ammo-
Foreign bone meal, steamed, 3 and 50 bags, per ton, c.i.f. \$37. Sone meal, raw, 4½% and 50%, in bags, per ton, c.i.f. bulk, f.o.b, Baltimore, per ton, 16% fat 9.  Dry Rendered Tankage 50/55% protein, unground \$1.	nia, 15% B. P. L. bulk5.00 & 10c
per ton, c.i.f. \$37.  Bone meal, raw, 4½% and 50%, in bags, 38.  per ton, c.i.f. 38.  Superphosphate, bulk, f.o.b. Baltimore, per ton, 18% fat 9.  Dry Rendered Tankage 50/55% protein, unground. \$1.	Phosphates
Bone meal, raw, 4½% and 50%, in bags, per ton, c.i.f. 38.  Superphosphate, bulk, f.o.b. Baltimore, per ton, 16% fiat. 9.  Dry Rendered Tankage  50/55% protein, unground. \$1.	
per ton, c.i.f. Superphosphate, bulk, f.o.b. Baltimore, per ton, 18% flat  Dry Rendered Tankage 50/55% protein, unground	Bone meal raw 414 ct and 50ct in bage
ton, 16% flat	per ton, c.i.f 38.50
Dry Rendered Tankage 50/55% protein, unground	Superphosphate, bulk, f.o.b, Baltimore, per
50/55% protein, unground\$1.	
50/55% protein, unground	
60% protein, unground 1.	50/55% protein, unground\$1.10
	60% protein, unground 1.05

#### **EASTERN FERTILIZER MARKETS**

New York, September 24, 1941

Quieter markets prevailed this week with very little trading, following the unusual activity prevailing the preceding week. Last sales of blood were at around \$4.00; producers now ask \$4.25.

Tankage sold at \$5.00 and 10c, f.o.b. eastern shipping points, and additional material was offered at this figure. Last sales of cracklings were at \$1.10, f.o.b. New York, but the market is easier.

Fish scrap advanced in price; a good quantity sold at \$4.75 and 10c, f.o.b.

#### **VEGETABLE OILS**

Crude cottonseed oil, in tanks, f.o.b.	
Valley points, prompt12	%@1214
White deodorized, in bbls., f.o.b. Chgo	151/4
Yellow, deodorized	151/4
Soap stock, 50% f.f.a., f.o.b. consuming	
points 3	
Soybean oil, in tanks, f.o.b. mills10	%@10%
Corn oil, in tanks, f.o.b. mills	
Coconut oil, sellers tanks, f.o.b. coast	61/2
Refined coconut, bbls., f.o.b. Chicago@.13	%@13%

#### **OLEOMARGARINE**

	F. O. B. CHICAGO	
,	domestic vegetable163	И
b	animal fat14	
P	churned pastry151	ķ
-1	named pasters 101	ě.

## Cotton Oil Futures Drift Lower in Moderate Trade

OTTONSEED oil futures were irregular in moderate daily turnover in the New York market during the past week. Prices at the lows showed a decline of around 60 points from the season's highs, although later recovering about one-third of the loss. Reports of more free movement of seed and crude in the South, some hedging pressure and limited cash demand brought on liquidation.

Weakness in other commodities played a prominent part in shaping the trends in cottonseed oil futures, but a better technical position and a lightening of southern offerings on setbacks, were strengthening factors. There was no great change in the market from a supply and demand standpoint; sentiment was mostly friendly to the market on setbacks.

It was estimated that 150 tanks or more of Valley crude traded at 12½c early this week, and there were additional sales later at that figure. Texas crude sold at 12½c and Southeast at 12½c. Southeast market on Wednesday was called 12½@12%c.

Refiners reported moderate cash business, but the latter were not anxious sellers and were not offering winter oil in tanks. Winter oil in drums advanced ½c in the Metropolitan area to 16½c.

COCONUT OIL.—The market was quiet and steady at New York and quoted around 7%c. Last sales on the Pacific coast were at 6½c, and the market was quoted at that figure.

CORN OIL .- Market was nominal at 13c.

SOYBEAN OIL.—The market was called 10½@10½c and resellers might do 10%c. Extracted oil sold at 10%c. New beans are not coming to market freely.

PALM OIL.—The market was nominally quoted at New York at 7%c.

PEANUT OIL.—Southeast crude was

quoted around 12%c. New crop oil is not moving.

COTTONSEED OIL.—Valley and Southeast crude were quoted Wednesday at 124c paid; Texas, 124c paid at common points; Dallas, 12%c nominal,

Futures market transactions for the week at New York were:

#### FRIDAY, SEPTEMBER 19, 1941

		-Ra	nge—	Clo	sing-
	Sales	High	Low	Bid	Asked
October	30	13.76	13.67	13.68	13.71
November December January	. 57	13.75 13.70	13.54 13.53	13.68 13.58 13.59	nom 60tr
February March	31	13.86	13.64	13.59 13.66	nom trad
April		13.75	13.70	13.66 13.70	nom 18.73

SATURD	AY,	SEPTE	MBER	20, 1941	
October	9	13.64	13.52	13.56	13.60
November				13.56	nom
December	47	13.50	13.37	13.43	trad
January	15	13.50	13.37	13.42	trad
February				13.42	nom
March	28	13.58	13.48	13.50	trad
April				13.50	nom
May	5	13.62	13.55	13.53	13.56
Sales 104 con	tract	8.			

#### MONDAY, SEPTEMBER 22, 1941

October	2	13.74	13.70	13.60	13.62
November				13.60	nom
December	22	13.62	13.45	13.46	13.49
January	8	13.61	13.45	13.46	13.49
February				13.46	nom
March	28	13.70	13.51	13.51	53tr
April				13.50	nom
May	1	13.62	13.62	13.54	13.58
Sales 61 contr	acts.				

#### TUESDAY, SEPTEMBER 23, 1941 October ..... 15 13.70 13.58 13.53 13.56 November .... 13.53 nom

November			13.53	nom
December 29	13.60	13.43	13.43	sale
anuary 18	3 13.58	13.43	13,43	13.46
February			13.43	nom
March 38	13.69	13.50	13.48	13.51
April			13.48	nom
May 20	13.70	13.52	13.50	13.54
Sales 115 contrac	ot a			

#### WEDNESDAY, SEPTEMBER 24, 1941

October	3	13.65	13.65	13.60	bid
December	30	13.57	13.50	13.53	13.43
January	2	13.56	13.56	13.53	bid
March	12	13.65	13.62	13.57	bid
May	2	13.62	13.62	13.62	13.50
Ct-1 ATTA-					

#### THURSDAY, SEPTEMBER 25, 1941

October	72	13.72		13.60	b
December	42	13.64	13.48	13.56	n
January	29	13.64	13.47	13.58	n
March	31	13.70	13.56	13.62	b
May	31	13.72	13.57	13.64	b
(See I	age 5	8 for	later ma	rkets.)	

## COOKING TIME REDUCED 33% BY GRINDING



M&M HOG

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Reduces fats, bones, carcasses, etc., to uniform fineness. Ground prodcontent. Reduced cook-

ect readily yields fat and moisture content. Reduced cooking time saves steam, power and labor. There's an M. &. HOG of the size and type to meet your requirement. Write,

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p oil is

and Wednespaid at nominal. for the

ıı -Closing-Bid Asked 13.71 .68 .58 .59 .59 .66 .66 nom 60tr trad

trad nom 18.73 13.60

nom trad trad

nom 13.49 13.49 nom 53tr nom 13.58

3.53 3.53 3.43 3.43 3.43 3.48 3.48 3.50 13.56 nom sale 13.46 nom 13.51

1941 3.60 3.53 3.53 13.57 3.62 bid 13.43

1941 3.60 3.56 3.58 3.62 3.64 bid nom nom bid bid ts.)

DUCTS

e power cessibilng time. per hr.

WORKS U. S. A.

27, 1941

BOY!..
CAN WE GET

The men here at Viking are a pretty peace-loving lot. They work hard, like to picnic, to boat and fish on the river, to go for long drives with their families. But let a national emergency pop-up, like the one we've got now, and they can get tough in a hurry.

We've watched our men bend a little closer to their lathes, we've seen them sacrifice leisure time for overtime, we've caught the seriousness of their attack upon a casting, an assembly job, a shipping crate. They know that in their efforts is America's answer.

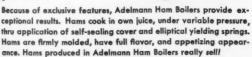
In comparison with the big, sprawling airplane factories and booming steel mills, our job seems sorta small and insignificant. But to all of us here at Viking it's the most important thing we've ever done.



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Adelmann Ham Boilers win every competitive test. The list of users includes the shrewdest operators in the packing industry. And with good reason!



Made of Cast Aluminum, Tinned Steel, Monel Metal, and Nirosta (Stainless) Steel, the most complete line available. Ask for booklet "The Modern Method."

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1916 - OUR TWENTY-FIFTH ANNIVERSARY-1941

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have copied-none have improved.

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Consult nearest branch or address JAMISON COLD STORAGE DOOR CO., Hagerstown, Maryland.

> Jamison, Stevenson and Victor Doors



Jamison Track Door. See Bulletin 124



## HIDES AND SKINS

Unsatisfied demand continues for all packer hides and skins at full ceiling prices-South American market active at strong prices.

#### Chicago

PACKER HIDES .- There has been some trading late this week in the packer hide market, sales being admitted in some quarters at the full ceiling prices for all descriptions involved, but no details as to quantities have been released. Trading previous week, according to estimates in the trade, ran to a total of around 70,000 hides and, with other bookings to tanning accounts, undoubtedly took care of the full week's production.

Despite the establishment of differentials between the various hide selections. there has been no change in the recent policy of both buyers and sellers in regard to withholding details of hide trading. However, there is a continued broad demand for practically everything available, and on most packer selections there are several buyers for anything that packers have to offer. If the present rate of activity continues in the leather and shoe business, this demand is going to continue unsatisfied at least until we get into the winter season take-off, and possibly somewhat later.

Trade was a little slow in getting under way this week, but apparently not from any lessening of buying interest, and the general expectation is that sales during the remainder of the week will account for the full week's production, although it is definitely stated that packers have been offering hides only very sparingly.

OUTSIDE SMALL PACKER.-As previously reported, the Office of Price Administration late last week made the expected downward revision in the price ceiling on branded hides other than packer classification to a full cent under the price of natives. Most offerings of outside small packer all-weight steers and cows are salable at the full ceiling price of 151/2c, selected, trimmed, for natives and 141/2c for branded hides, or at 1/2c discount where sold flat, and another 1/2c discount for untrimmed hides. Some quote the market in a range to a half-cent less, to take in less desirable offerings, but the market generally is fairly well cleaned up and it is difficult to find anything offered under the ceiling price.

PACIFIC COAST .- Some trading is awaited in the Pacific Coast market, which is thought to have been fairly closely sold up to end of August prior to the new price ceiling announcement at 14c, flat, for steers and cows, f.o.b. shipping points. The Coast hides ap-parently come under the general ceiling for hides other than packer classifications sold on an unselected basis, which set a maximum price of 14c, trimmed, for branded steers and cows, Chgo, freight equalized. The shortage of shipping facilities by water means that sellers would have to absorb about a cent difference in rail freight, which has caused considerable dissatisfaction with the new price schedule.

FOREIGN WET SALTED HIDES. The South American market turned active late this week at strong prices, with around 60,000 hides reported moving to the States, some estimating up to 100,-000 hides. Argentine frigorifico standard steers sold at a price equal to 15c, c.i.f. New York; a small pack of heavy average Rosario steers had sold previous week at 98 pesos or 15c. Reject heavy steers sold in a good way equal to 141/4 c, c.i.f. New York, as against 89 pesos or 1313/16c paid two weeks back,

COUNTRY HIDES .- There has not been a great deal of trading reported in country hides, due to the fact that the market is in a rather tight position, with offerings strongly held, usually over buyers' paying limits. Untrimmed all-weights are called strong at 13%c, flat, del'd Chgo.; this figure has been paid for hides around 47-48 lb. avge., and usually represents buyers' paying limits, although higher is asked. Heavy

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MAX SALZMAN, INC.

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- \* HOFCO SHARP CHEESE
- \* HOFCO SWISS CHEESE

#### J. S. HOFFMAN COMPANY

CHICAGO, ILL.



NEW YORK, N. Y.

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HIDES. urned acrices, with moving to p to 100,ico standal to 15c. of heavy old previc. Reject way equal against 89 eks back,

e has not reported ct that the position, d, usually Intrimmed at 13%c. has been lb. avge., rs' paying ed. Heavy

LLOP!

D HAMS

ORK, N.Y.

ANY

er 27, 1941

steers and cows are wanted at 111/2@ 11%c, flat, trimmed, with 12c usually asked. Trimmed buff weights are usually quoted 13%@14c, flat; bids of 13%c have been declined, with 13%c reported obtainable in spots. Trimmed extremes are usually held at 15c, flat, and this figure is reported to have been paid in some instances, although some buyers still talk 14½@ 14¾c. Bulls are quoted 8@8¼c, flat. Glues are reported salable around 10 1/2c, with up to 11c asked. All-weight branded hides are said to be salable around 111/2c, flat, with 12@121/2c usually quoted.

CALFSKINS .- No trading has been reported so far this week in packer calfskins. The market is well sold up to end of Aug., with full ceiling prices last paid, or 27c for northern heavies and 23½c for lights under 9½ lb., and a good demand that basis.

While no trading is being reported on Chgo. city calfskins, collectors are moving skins as accumulated at full ceiling prices, 20 1/2c for the 8/10 lb. and 23c for 10/15 lb., and there is an active demand at these prices. Country calfskins are salable at full ceiling price of 16c, flat, for 10 lb. and down and 18c, flat, for 10/15 lb. Chgo. city light calf and deacons are quotable at ceiling price of \$1.43 and wanted at that figure.

KIPSKINS. - Packer kipskins are quotable at full ceiling prices, 20c, selected, for northern native kips, 19c, selected, for over-weights, and 171/2c for brands. Packers are generally sold up to end of Aug., and nothing has been heard yet on offerings of Sept. skins.

Chgo. city kipskins are salable at ceiling price of 18c, selected, with overweights and brands at 17c, but accumulation is very slow and offerings scarce. Country kipskins are quotable at full ceiling price of 16c, flat, and salable at that figure.

Some action is expected shortly on packer Sept. slunks; ceiling prices of \$1.10 flat for regular slunks, and 55c flat for hairless, are reported to be obtainable.

HORSEHIDES .- There is a fair demand reported for city renderer horsehides, with manes and tails, at \$6.50@ 6.65, selected, f.o.b. nearby shipping points, although some buyers appear unwilling to pay this price. Trimmed renderers are quoted \$6.25@6.40, del'd Chgo., although some lower bids are reported. Mixed city and country lots quoted \$5.75@5.85, Chgo.

SHEEPSKINS .- Dry pelts are quotable around 24c per lb. nom., with market quiet. The market is called a shade stronger on packer shearlings, on current light production and a good general inquiry; two small cars reported this week, at \$1.80 for No. 1's, \$1.30 and \$1.35 for No. 2's, and 90c for No. 3's. Pickled skins quoted \$7.25@7.50 per doz., with sales reported recently at both figures from different quarters, and \$7.75 asked. Mid-west packer lamb pelts quoted around \$2.20@2.25 per cwt. for Sept. lambs; straight northern na-

tive lambs around \$2.00 per cwt., live weight basis. Outside small packer lamb pelts moving \$1.70@1.75 each.

#### **New York**

PACKER HIDES.—The New York packers are credited with moving the larger part of their Sept. production this week and are sold up practically into kill. Ceiling prices were obtained, 151/2c for native steers, 141/2c for butt brands and 14c for Colorados.

CALFSKINS .- There is an active buying interest in all calfskins and collector skins are salable at ceiling prices, -3-4's at \$1.15, 4-5's \$1.30, 5-7's \$1.65, 7-9's \$2.60, 9-12's \$3.55, 12/17 veal kips \$3.95, and 17 lb. up \$4.35. Packers have been selling skins quietly at full ceiling prices,-3-4's at \$1.25, 4-5's \$1.40, 5-7's \$1.80, 7-9's \$2.80, 9-12's \$3.80, 12/17 veal kips \$4.20, and 17 lb. up \$4.60.

#### CHICAGO HIDE MOVEMENT

Receipts of hides at Chicago for the week ended September 20, 1941, were 5,-256,000 lbs.; previous week 4,627,000 lbs.; same week last year 4,102,000 lbs.; Jan. 1 to date, 186,806,000 lbs.; same period last year, 174,357,000 lbs.

Shipments of hides from Chicago for week ended September 20, 1941, were 7,192,000 lbs.; previous week 5,854,000 lbs.; same week last year 5,757,000 lbs.; Jan. 1 to date, 200,873,000 lbs.; same perior last year, 197,518,000 lbs.



#### DIAMOND DOUBLE ANVIL HOGS SAVE REDUCING COSTS FOR LEADING PACKERS

Furnished in eight sizes from No. 15 with 18" discs and carrying 12 knives to No. 60 with 60" discs and carrying 36 knives. For detached drive or direct-connected. Used by packers in every large country to reduce fat, scrap, bones, cracklings, heads, offal, etc. at lowest operating cost and highest efficiency.

CAPACITIES UP TO 60,000 LBS. per hour!
No matter what your requirements, there's a DIAMOND has installation to fill the bill. Capacity and economy are certain.
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YOU ARE CORDIALLY INVITED TO VISIT OUR HEADQUARTERS DURING THE A.M.I. CONVENTION, OCTOBER 3 TO 7, IN **ROOM 212** KNICKERBOCKER HOTEL



612 WEST LAKE STREET . CHICAGO, ILLINOIS

#### U. S. Awards Given To 11 Firms For Meat Products

Awards totaling \$1,002,421 for the purchase of boneless beef, ham, bacon and canned meat products were announced late this week by the Chicago Quartermaster Depot.

Invitations were also issued during the week for bids on 100,000 lbs. of canned bacon, 2,596,130 lbs. of boneless beef, 61,000 lbs. of "defense" ham and bacon and 50,400 lbs. of canned roast beef.

Companies from whom meat purchases were made this week were:

#### PORK LUNCHEON MEAT (6-lb. cans.)

Firm	Amount Cans	Value
John Morrell & Co		\$ 47,760.00
Geo. A. Hormel & Co		28,003.92 19,990.98
Wilson & Co., Inc	10,008	10,000.00

MEAT & VEGETABLE STEW (28-oz. cans.) College Inn Food Products Co. 48,000 \$ 12,545.32

Rutherford Food .....

#### PROZEN HONELESS BEEF

Firm	Amount lbs.	Value
Armour and Company	251,000 200,000 142,000 82,000 52,000 47,000	\$299,087.13 63,957.40 49,808.60 36,216.40 20,498.40 12,983.60 11,797.00 7,746.00
HAM		
Armour and Company Swift & Company	$\substack{430,000 \\ 270,000}$	\$125,069.00 77,625.00
BACON		
Swift & Company	240,000	\$ 67,500.00 57,330.00 7,326.00 7,314.00

## WEEK'S CLOSING MARKETS

#### FRIDAY'S CLOSING

#### Provisions

Lard futures were slightly lower in spite of fairly liberal buying by cash interests on government purchase of 9 million lbs. of lard. Market closed steady at moderate declines on news of lower hogs. Chicago hog top on Friday was \$11.50, compared with \$12.00 at last week's close, on heavier receipts. Bulk of sales ranged from \$10.30 to \$11.40.

#### Cottonseed Oil

Valley crude was quoted at 12 1/4 c bid; Southeast, 12%@121/2c nominal; Texas, 121/4c bid, at common points; Dallas 12%c nominal.

Quotations on New York bleachable cottonseed oil, Friday close, were: Oct. 13.67 sales; Dec. 13.58@13.59; Jan. 13.59@13.61; Mar. 13.65@13.66; May 13.67@13.69; 70 lots.

#### **FSCC Purchases**

Purchases on September 26 by the FSCC consisted of 9,174,000 lbs. of lard, 8,000,676 lbs. of canned pork, 7,458,000 lbs. of cured pork and 63,470 100-yd. bundles of hog casings.

#### CHICAGO HIDE QUOTATIONS

Quotations on hides at Chicago for the week ended Sept. 26, 1941:

3	PACKER	HIDES		
	ek ended lept. 26	Prev. week	Con	r. week, 1940
Hvy. nat. strs. Hvy. Tex. strs. Hvy. butt brnd'd	@1514 @1414	@1514 @1414	11	@134 @114
Hvy. Col. strs. Ex-light Tex.	@14%	@14% @14		@11% 6@11
strs Brnd'd cows	@15 @1414 @1514	@15 @141/4 @151/4	104	@11% 6@11
Hvy. nat. cows. Lt. nat. cows. Nat. bulls	@15½ @12	@15½ @12	12	@ 814
Brnd'd bulls Calfskins23 <sup>1</sup> Kips, nat	@11 %@27 @20	23½ @27 @20	19	@ 71/3 @25 @201/4
Kips, ov-wt Kips, brnd'd	@19 @171/2 @1.10	@19 @171/4 @1.10		@19
Slunks, reg Slunks, hrls	@55	@55	50	@75 @55

## CITY AND OUTSIDE SMALL PACKERS CITY AND OUTSIDE SMALE FAURE Nat, all-wis. 615½ 615½ 615½ 015½ 015½ 015½ 015½ 015½ 015 015 015 015 015 015 015 015 012 012 02 012 7 015 <td

All packer and small packer hides and aking quoted on trimmed, selected basis, except all slunks quoted flat.

COUNTRY	HIDES	
Hvy. steers11%@12	@111%	71/4 @ 8
Hvy. cows11% @12	@11%	71/2 @ 8
Buffs13% @14	@13%	91/2@ 9%
Extremes @15	@15	111/2 @ 111/4
	8 @ 81/4	5% @ 6
	16 @18	@131/4
Kipskins @16	@16	@13
Horsebides5.75@6.65	5.75@6.50	4.60@5.35
All country hides and ski	ns quoted	on flat basis.

All country	hides	and	skins	quoted	on	flat	basis.
	8	HEE	PSKI	NS			
Pkr. shearlgs Dry pelts		@1.86 @24n		5@1.80 @24n			21.35 2194

#### **NEW YORK HIDE FUTURES**

Olosing Prices
Monday, Sept. 22.—Sept. 14.38@
14.48; Dec. 14.45@14.55; Mar. 14.50@
14.62; June 14.55 n; Sept. 14.55 n; 6 lots; 20 higher to 11 lower.

Tuesday, Sept. 23.—Sept. 14.28@ 14.45; Dec. 14.52@14.55; Mar. 14.52@ 14.61; June 14.57 n; Sept. (1942) 14.57 n; 6 lots; 10 lower to 7 higher.

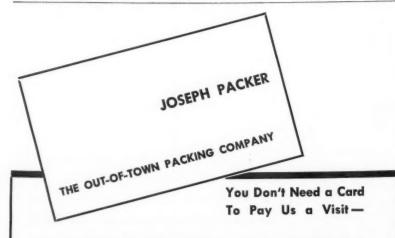
Wednesday, Sept. 24.—Dec. 14.55; Mar. 14.55@14.63; June 14.60 n; Sept. (1942) 14.60 n; 9 lots; 3 higher.

Thursday, Sept. 25.—Dec. 14.55@ 14.60; Mar. 14.57; June 14.60 n; Sept. (1942) 14.60 n; 18 lots; unchanged to 2 higher.

Friday, Sept. 26.-Dec. 14.55@14.59; Mar. 14.60n; June 14.63n; Sept. (1942) 14.63n; 4 lots. Closing unchanged to 3 higher.

#### MAKING SHORTENING

What products enter into the manufacture of shortening? What proportion of each is used? "PORK PACKING," a test book for the meat packer, published by THE NATIONAL PROVISIONIE, gives this information as well as facts on lard manufacture.



## CONVENTIONEERS ARE INVITED!

## JOHN W. HALL, INC.

Greases Tallows Packing House By-Products 327 S. LA SALLE STREET, CHICAGO, ILLINOIS

# Up and down the MEAT TRAIL

#### Packers Dispense Food and Fun at Open House Events

Panhandle Packing Co., Pampa, Tex., served 800 lbs. of barbecued meat, 1,200 lbs. of meat loaf, 150 loaves of bread, 10 gallons of pickles and a corresponding volume of drinks and incidental food items when it played host on September 9 to 4,000 visitors at the formal opening of its modern \$100,000 plant. Guests were conducted through the unit and the various operations explained

Made Rite Sausage Co., 3353 2nd ave., Sacramento, Cal., staged an open house on September 21, serving refreshments and entertaining guests from 10 a.m. until 5 p.m. Invitations mailed in advance of the affair were illustrated with comic drawings of frankfurts wearing chefs' caps, and described the open house as "something to shout about." Fred Becker is president of the California sausage concern, which was established 11 years ago.

#### Packer Remembers Employes in Will: \$100 for Each Year

Joseph N. Rice, late head of the Joseph N. Rice Co., Covington, Ky., who passed away on September 1 follow-ing a long illness, directed in his will that each of his employes receive \$100 for each year of service to the company, it was revealed when the will was probated in the Kenton county court on September 10.

Mr. Rice's will left the bulk of the Rice, and their children, and provided that \$20,000 be placed in the Joseph N. Rice Co., which is now operated by the packer's sons. The will also provided that one-ninth of the business be given to each of the following: Mrs. Rice, the widow; Esther, Ruth, Thomas, Paul, Pauline, Joseph and Mary Ann Rice, children, and Raymond Dressman, an employe.

#### Firemen Receive Hams for Saving Plant from Flames

Firemen who extinguished a blaze at Firemen who extinguished a blaze as Shore's Abattoir, Telfair rd, Savannah, Ga., on September 13 found their efforts substantially rewarded when Harry Shore, owner of the plant, presented each a fine smoked ham for having stand him proporty from springs damsaved his property from serious dam-age. The fire, started when a smokehouse door became unlatched, caused damage estimated at approximately \$1,000.

For the second time within six weeks, the plant of the Kuhner Packing Co., Muncie, Ind., was the scene of a destructive fire on September 7. The spectacular blaze, believed to have been started by lightning, was confined to the sausage department, where it caused damage estimated by company officials at around \$40,000, covered by insurance. Product and machinery were destroyed in the fire. Firemen were hampered in their work by steam from broken boiler lines in the sausage kitchen. (See picture on this page.)

#### Rath Awards Contract

Contract for a large addition to the Houston, Tex., unit of Rath Packing Co. at Walker and Hutchins sts. has been awarded. The work will include a new wing 45 by 58 ft. and a complete second story. At present, the Rath building measures 100 ft. square. Construction will be of hollow tile and brick, with cement floors and steel sash. Bids for the work were received September 3 by J. S. Bartley, chief engineer of Rath, at Waterloo.

#### New Plant for Texas Firm

West Texas Packing Co., San Angelo, Tex., has been reorganized and has started construction of a new plant which will cost approximately \$40,000, according to Carl Huntington, secretary-treasurer of the firm. It is planned to begin operations in the new unit about January 1. Stockholders of the reorganized company are all residents of San Angelo.

#### Personalities and Events Of the Week\_

The promotion of William K. Kopp, formerly superintendent of the So. St. Joseph, Mo., plant of Swift & Company, to general offices at Chicago was announced on September 20 by Walter S. Parker, general manager of the St. Joseph plant. Mr. Kopp will become assistant to A. F. Hunt, vice president in charge of plant operating departments. He will be succeeded at St. Joseph by J. W. Greene, who for several years has been affiliated with the general superintendent's office at Chicago. A testi-monial dinner for Mr. Kopp will be held at the Moila country club on September 30, when 300 friends will bid him fare-

L. M. Tolman, research and technical department; C. L. Simmons, produce department, and George Belloc, small stock department, Wilson & Co., Chicago, were visitors to New York last week.

William Diesing, beef department, Cudahy Packing Co., Omaha, Neb., has been in the East during the past week and has visited the company's branches in New York, Connecticut, and Massa-

O. E. Dunkerton, manager, New York branch of Rath Packing Co., and John



WHEN LIGHTNING STRIKES A MEAT PLANT

Installation of the second of two Advance meat loaf ovens had just been completed in the plant of the Kuhner Packing Co., Muncie, Ind., when lightning struck the building. The ovens stood up well under the bolt, the resulting fire and the fall of debris.

The National Provisioner—September 27, 1941

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7½@ 8 7½@ 8 9½@ 9% 11½@11% 5%@ 6 @13½ @13 4.60@5.35

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er 27, 1941

F. Stolte, district supervisor, are spending some time at the company's head-quarters at Waterloo, Ia.

W. T. Bresnehan, president, John W. Hall, Inc., well known Chicago by-products brokers, was in St. Louis last week attending the renderers' convention in that city.

Tampa Soap Corp., Palm River rd., Tampa, Fla., is now installing complete new equipment manufactured by the French Oil Mill Machinery Co.

Following completion of a new Tenderay plant, Kroger stores in the Little Rock, Ark., area are now being supplied with beef tendered by this process, George E. Houston, Little Rock branch manager, announced recently.

Augustus E. Bechstein, president of Bechstein & Co., meat packers' supplies concern of New York City until his retirement a number of years ago, died on September 21 in his home following a three-week illness. He was 77 years old.

W. M. Holder, night superintendent of the Swift & Company plant at Ft. Worth, Tex., who has completed nearly 38 years of service with the company, will retire on October 1 to a small home in the country.

A trip through the plant of the North Platte (Neb.) Packing Co. was one of the features of a feeders day program staged for agriculturists of western Nebraska on September 27. The event was sponsored by the state university experimental substation at North Platte.

Armour and Company observed the fortieth anniversary of its Little Rock, Ark., branch during the week of September 14. Gordon Flanders, manager, Ray F. Johnson, assistant manager, and members of the branch staff acted as hosts. The branch has a payroll of 80.

J. B. Hawkins has been named manager of the Atlanta, Ga., branch of the Cudahy Packing Co. Mr. Hawkins was formerly stationed at the company's Charlotte, N. C., branch.

H. B. Paisley of Swift & Company was among the Ft. Worth sales executives who participated in the "fall roundup" staged by the Ft. Worth Sales Managers on September 19.

Jerome Silverman, partner, Howards Food Products, Pittsburgh, Pa., connected with the Pennsylvania drafted division of Uniontown Gap, Pa., now serves with the 107th field artillery, conducting maneuvers in Virginia.

Coast Packing Co., Vernon, Calif., is now erecting a new one-story-and-basement hide treating and storage building on Vernon ave. The reinforced brick structure, measuring 100 by 200 ft., will cost \$36,000.

Daniel F. Downes of Swift & Company was elected a director of the Association of Manufacturer's Representatives at a meeting September 8 at the Boston chamber of commerce.

Robert Dunseath, manager, Kingan & Co., New York, just returned to his duties following a vacation spent at Atlantic City, N. J.



W. A. Lynde, former manager of the Wilson & Co., New York plant, who retired in 1931 because of ill health, died on September 17. He resided at Melrose Park, Mass., and during the past ten years has visited New York only infrequently. Mr. Lynde had been in the industry since early manhood, starting with the old S. & S. firm.

Karl Seiler & Sons, Philadelphia, manufacturers of fine sausage, recently appointed R. Fischer of 104-44 198th Street, Hollis, N. Y., special representative for the company in the Greater

#### **Hendrickson Heads SMA**

Roy F. Hendrickson, director of personnel of the Department of Agriculture, has been appointed Administrator of the Surplus Marketing Administration and Director of Marketing for the Department, Claude R. Wickard, Secretary of Agriculture, announced on September 19.

Mr. Hendrickson succeeds Milo Perkins, who recently resigned as SMA administrator to become executive director of the Economic Defense Board. Sec. Wickard also announced the appointment of Edwin W. Gaumnitz associate administrator of the SMA. Mr. Gaumnitz has been assistant administrator since 1938.

New York, Connecticut and New Jersey territory.

The adjourned special meeting of the stockholders of Adolf Gobel, Inc., Brooklyn, N. Y. will be held on September 29.

Packaging Institute, New York, will hold its annual convention at the West-chester country club, Rye, N. Y., on October 16 and 17.

A suit claiming \$100,000 for overtime work allegedly done by 1,000 employes of the Plankinton Packing Co., Milwaukee, was filed in federal court at Milwaukee on September 22. Local 50 of the United Packinghouse Workers of America contends that the company failed to pay time-and-one-half for overtime, as required by law.

Apparently originating on a loading platform, fire in a three-story frame building housing branch house operations of the Cudahy Packing Co. and Armour and Company at Providence, R. I., on September 15, attracted thousands of spectators and caused extensive damage to the structure and product in storage. At the height of the blaze, 14 hose lines were in action. Three firemen were injured battling the conflagration.

More than 1,000 persons visited the Topeka plant of John Morrell & Co. on September 17, when Morrell played host to a meeting of the Topeka Food Deaers Association. The company showed guests through sections of the plant and provided music, a buffet supper and entertainment. Prize beef purchased recently at the Kansas Free Fair was displayed. "It was the best possible way for us to celebrate our tenth anniversary in Topeka," said R. M. Owthwaite, manager.

Paulus Brothers Packing Co., Salem, Ore., has increased its capital stock to \$500,000 in amending its corporate structure.

As part of its current improvement program, the James Henry Packing Co., Seattle, Wash., recently began a new sheep shed.

Kamm Sausage Co., Oshkosh, Wis., is using daily newspaper space to publish catchy verses accompanied by the suggestion: "Read Kamm Sausage Kwips." Appearing on the society page, the advertisements are approximately 2-in. square.

Herziger Sausage Co., Sheboygan, Wis., used the installation of its new Westinghouse sterilamp equipment as an opportunity for open house activities. At a meeting for company salesmen and employes on September 8, a movie, "Bugaboo of Bugville," was shown, followed by a talk regarding use of sterilamps by H. E. Niehoff, sterilamp manager of the J. G. Leser Co., Inc., Milwaukee, which made the installation. The program was repeated on September 9 for 125 meat merchants, who also inspected the sterilamp equipment in the company's holding cooler.

Seeking a more efficient layout, North Side Packing Co., Pittsburgh, Pa., will soon complete a \$30,000 two-story addition to its present plant. w Jersey

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York, will the West-N. Y., on

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ber 27, 1941

#### Hospitality Headquarters

(Continued from page 40.)

Other firms will greet packers at suites in the Knickerbocker and Lake Shore Drive hotels.

#### KNICKERBOCKER HOTEL

Afral Corp.—Room 206. Attendants: Mrs. A. M. Kasten, W. E. Oliver, Bernard Kovner, R. Morris, E. G. Giles, R. Roehm and Paul A. Schuster.

Aromix Corp.—Room 212. Attendants: Julius Lipton, Adolph F. Zavodsky and S. Ray Waite. A complete line of the company's products will be on display.

Barton Laboratories.—Room 628. Canada Casing Co.—Room 1128.

Mongolia Importing Co., Inc.—Room 218. Attendants: George Terry, David Hight, George F. Reichert, Preslie H. Turner, Louis R. Stupnick, Joseph F. Berliner and Otto Weber, jr.

S. Oppenheimer & Co., Inc.—Rooms 327-29. Attendants: L. K. Rosenseld, R. M. Bechstein, Jack Shribman, Al Weil and Leo Wegelein.

#### LAKE SHORE DRIVE HOTEL

Independent Casing Co.—Room 1102. Attendants: Laurence W. Pfaelzer, Charles A. Raynor, George A. Fisher, B. A. Geier, Sam Isaac, Herbert W. Strauss, M. Krauss, Charles G. Stohrer, Helen DeRuntz, Harry G. Stohrer, Irwin L. Hirsch and Herbert J. Altheimer.

#### Churches

The following churches are in the Drake or Loop area:

Episcopal.—St. James, N. Wabash ave. and E. Huron st. Sunday services, 8 a.m. and 11 a.m. St. Chrysostom's, 1424 N. Dearborn st. Sunday services, 8 a.m. and 11 a.m.; Carollyn recital Sunday afternoons, 3:45 to 4:15, with church open to visitors.

Methodist.—Methodist Temple, 33 N. Clark st. Sunday services, 11 a.m. and 7 p.m.

Presbyterian.—Fourth Presbyterian, N. Michigan blvd. at Delaware pl. Sunday services, 11 a.m. and 4 and 8 p.m.

Roman Catholic.—Holy Name Cathedral, 730 N. Wabash ave. Masses: Sun. 5-6-7-8-9-10-11 & 12 a.m. St Mary's church, 911 So. Wabash ave. Masses: Sun. 3 a.m. and 5-6-7-8-9-10-11 & 12 a.m.

Jewish.—Chicago Loop Orthodox Synagogue, 16 S. Clark st. Daily services, 8:05 a.m., 1:05, 6:00 and 6:15 p.m. Saturday services, 8:05 a.m., 5:40 and 6:45 p.m. Sunday services, 9:30 a.m., 6:00 and 6:15 p.m.

#### OTHER RELIGIOUS SERVICES

Sunday Evening Club.—216 S. Michigan blvd. in Orchestra Hall. Service: 8 p.m.; early song service, 7 p.m. Speakers of international reputation; choir of 125 voices with special soloists.

Conducted by Chicago business men; admission free.

Central Church.—Orchestra Hall, 216 S. Michigan blvd. (non-denominational). Service, 11 a.m.

## WOMEN'S CONVENTION ACTIVITIES

Among the social events arranged for the thirty-sixth annual convention of the American Meat Institute is a luncheon and private fashion show for ladies at Marshall Field & Co. on Monday, October 6.

A fashion show at Marshall Field & Co., a store with a national reputation, is usually an outstanding event. This private fashion show and luncheon will be held in the Wedgewood room on the seventh floor at 12:30 p.m. Transportation from the Drake hotel, where convention sessions are held, to Marshall Field & Co. will be provided by the Institute.

The Institute also announces that a "behind-the-scenes" visit to various departments of this famous store will be arranged for the ladies after the luncheon if sufficient notice is given. A reception desk will be set up in the lobby of the Drake for the convenience of the ladies attending the convention, where they may register and receive information on shopping, sightseeing, shows, and other events of interest.





CONVENTION HEADQUARTERS
Suite 334-335 - DRAKE HOTEL
October 3-7

# SEE THIS OUTSTANDING NEW LARD CONTAINER



ONE, TWO, THREE, FOUR
AND EIGHT POUND SIZES
Fully protected by U. S. and Foreign p

IN BOOTH 61 AT YOUR SHOW

#### CHECK THESE FEATURES

- Contents easily removed with spoon
   No more greasy
- Fits into refrigerator
- Eliminates necessity of transferring lard into makeshift container to absorb ice box adors
- Containers shipped flat
- Easily and quickly assembled
- Advertisement remains before customer until last spoonful has been used

THE INTERSTATE FOLDING BOX CO.

## KNOWING

BY MAIL, AIR-MAIL or WIRE, DAILY INFORMATION ON-

#### PROVISIONS

Green and S. P. Reg. Hams
S. P. Boiling Hams
Green and S. P. Skd. Hams
Picnics, Green and S. P.
Bellies, Green and S. P.
D. S. Bellies, Clear and Rib
D. S. Fat Backs
D. S. Rough Ribs
Other D. S. Meats
Export Cuts
Fresh Pork Cuts

#### LARD

Cash Neutral Refined Futures

Barrelled Pork and Beef

#### SAUSAGE MATERIALS

Pork Trimmings Boneless Beef Dressed Beef for Boning Pork and Beef Offal Beef Ham Sets

TALLOW AND GREASE OLEO OIL AND STEARINE COTTONSEED OIL HIDES AND CALFSKINS FERTILIZER MATERIALS MARKET STATISTICS

Hog Markets Provision Stocks Export Shipments Domestic Shipments

## THE NATIONAL PROVISIONER

is the market authority of the Meat Packing Industry.

Only when you KNOW the markets can you sell or buy intelligently.

Subscribers to THE NATIONAL PROVISIONER DAILY MARKET SERVICE neither sell nor buy by "rule of thumb" methods. Theirs are no "hit or miss" transactions. They KNOW THE MARKET and sell or buy accordingly.

If you save only  $\frac{1}{4}$ c per Ib. by KNOWING the market you save \$75 on a car of product.

No wonder active traders watch the markets closely through THE NATIONAL PROVISIONER DAILY MARKET SERVICE. Since it is an accepted basis of settlement in trading, you don't have to take anybody else's word for it.

If you save 1c per lb. by KNOWING the market you save \$300 on a car of product. And if you are not informed you may easily lose that amount.

And the same thing is true of the seller. If he KNOWS the market and he gets the market price he may get as much as \$300 per car additional in a difference of only 1c per lb. If he is not informed he can just as easily lose that much.

THE NATIONAL PROVISIONER DAILY MARKET SERVICE coming to you every full trading day of the week will pay for itself many times over.

Provisioner

Send for your sample copy and complete information today

## DAILY MARKET SERVICE

407 SOUTH DEARBORN STREET

CHICAGO, ILLINOIS

#### **August Processed Meats**

(Continued from page 43.)

in federally inspected plants during the last ten years:

August	lbs.	August	lbs.
1041	80,923,650	1936	74,200,000
1040	79,312,385		69,065,000
1090	74.988,389		71,672,000
1938	72,782,808		68,242,000
1937	67,268,635	1002	59,573,400

August production of sliced bacon, meat loaves in federally inspected plants during the last five years:

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27, 1941

BACON SLICED	MEAT LOAF PRODUCTION			
August Ibs.	August	Iba.		
194129,335,189	1941	12,278,680		
104030,898,065	1940			
1989	1939			
193823,058,673	1938			
193719,869,006	1937	. 8,129,917		

Comparative figures on production of canned meat and meat food products, and a separate breakdown for canned pork, are given below:

CANNED PORK OUTPUT		CANNEL	
August	lbs.	August	lbs.
1940	41,821,803	1941 1940	
1939	17,627,273	1939 1938	.30,046,255
1937	6,206,714	1937	.26.250.083

A complete summary of processed meat production is given in the next column.

#### MAKING FRESH SAUSAGE

"Fresh Sausage" is one of the important chapters in the new book, "Sausage and Meat Specialties."

#### MEAT PRODUCTS PROCESSED UNDER FEDERAL INSPECTION

Statistics on output of various processed meats in August, and the first eight months of the year, compared with 1940, are given in the table below.

	Aug., 1941 lbs.	Aug., 1940	8 mos. 1941 lbs.	8 mos. 1940 lbs.
Meat placed in cure:	Appe.	aurillo.	aud.	ative.
Beef Pork	11,914,683	10,540,200 236,324,473	81,855,000 1,912,019,000	72,179,000 1,930,493,000
Smoked and/or dried meat				
Beef	145,969,502	4,298,862 173,269,841	40,363,000 1,132,490,000	34,238,000 1,193,756,000
Bacon, sliced	29,335.189	30,898,065	207,656,000	212,164,000
Sausage:				
Fresh finished	60,356,313 11,578,114 80,923,650	8,640,861 59,089,172 11,582,352 79,312,385	91,308,000 428,160,000 84,911,000 604,379,000	81,849,000 401,177,000 81,509,000 564,534,000
carne, jellied products		10,343,854	89,914,000	76,660,000
Cooked meat:				
Beef	656,144 23,708,480	632,041 26,353,916	4,344,000 178,701,000	4,896,000 160,996,000
Canned meat and meat pro	ducts:			
Beef Pork Sausage Soup All other	41,821,803 9,177,413 7,932,197	6,239,384 17,747,789 2,554,292 3,427,206 9,294,965	65,340,000 277,020,000 47,214,000 183,080,000 134,566,000	46,037,000 200,849,000 25,054,000 144,865,000 76,357,000
Total canned meat	88,200,585	39,263,636	707,219,000	492,963,00
Lard:				
Rendered	94,328,599	90,524,593 89,303,444	872,472,000 713,865,000 9,904,000	1,000,864,000 692,206,000
Rendered pork fat1:				
Rendered	6,210,624	•••••	101,768,000 49,693,000 2,711,000	*****
Oleo stock	10,977,654	7,736,707	90,699,000	69,222,00
Edible tallow		5,280,937	44,973,000	42,837,00
Compound containing anim		18,915,582	151,942,000	125,575,00
Oleomargarine containing animal fat		3,247,483	32,896,000	27,294,00
Miscellaneous		1,345,684	19,689,000	10,810,00

# UNITED'S

## **B. B.** BLOCK BAKED CORKBOARD INSULATION

For Cold Storages, Tanks, Refrigerators, etc. Cork Pipe Covering for Brine and Ammonia Lines. Granulated and Regranulated Cork, Cork Brick and Cork Tile.

UNITED CORK COMPANIES KEARNY, N. J.



## For a Fresh Start STOP at a HOTEL



More than 5000 hotels on the continent and in nearby territories, representing the seventh largest industry, allied for service and progress.

AMERICAN HOTEL ASSOCIATION

# LIVESTOCK MARKETS Weekly Review

#### Plenty of Feed in Sight For Livestock in 1941–42

The indicated supply of four feed grains in the United States on September 1 (new crop plus carryover) was 125 million tons, or slightly more than the record supply last year and 16 per cent above the 1928–32 average. The total corn supply was estimated at about 3,174 million bu, which would be 30 million bu. larger than last year and 455 million bu. above the 1928–32 average. Feed disappearance has been heavy since April, and the corn carry-over may be around 50 million bu. smaller than a year ago. The crop is indicated to be 75 million bu. larger than in 1940.

With a 5 per cent increase in the number of grain-consuming animals during 1941, supplies of feeds per animal unit will be 3 per cent smaller than in 1940-41, but 18 per cent above the 1928-32 average. Excluding the probable quantity of corn under government seal on October 1, the supply per animal unit is about the same this year as last, but considerably larger than the 1928-32 average.

Corn prices have advanced 10 or 12c per bushel since the first of the year, and in many areas prices are considerably above the loans to farmers plus accrued interest. Consequently, farmers redeemed over 15 million bu. of corn during August and the government sold about 7 million bu. Cash price of No. 2 Yellow corn at Chicago for the week ended September 15 was 12c below the May future, which was in contrast to the situation a year earlier when the cash price was 8c above the May future.

Corn loan rates this year are expected to range between 65 and 76c a bushel according to location. These rates would represent 85 per cent of parity on September 15.

The hog-corn price ratio was 14.9 for

the week ended September 20, reflecting a high hog price level relative to corn. In early September livestock and livestock products prices were also high in relation to feed prices. A heavier disappearance of all feeds is expected in 1941–42.

#### RECEIPTS AT CHIEF CENTERS

Receipts for week ended Sept. 20:

Week ended Sept. 20250,000         294,000         317,000           Previous week         .249,000         317,000           1840         .266,000         377,000           1839         .230,000         340,000           1938         .201,000         298,000	852,000 390,000 378,000 293,000 325,000 Hogs
1939230,000 340,000	293,000 325,000
1938201,000 298,000	,
	Hogs
At 11 markets:	
Week ended Sept. 20 Previous week	232,000
1940	.313,000
1939	.295,000
1938	.262,000 $.212,000$
At 7 markets: Cattle Hogs	Sheep
Week ended Sept. 20183,000 185,000	207,000
Previous week186,000 199,000	237,000
1940195,000 247,000	231,000
1939197,000 245,000 1938181,000 199,000	210,000 $247,000$

#### CORN BELT DIRECT TRADING

(Reported by U. S. Department of Agriculture, Agricultural Marketing Service)

Des Moines, Ia., September 25.—At the 19 concentration yards and 11 packing plants in Iowa and Minnesota hog prices declined under the influence of heavy receipts.

Hogs, good	1 to	ch	01	C	e :																			
160-180	lb.																.3	10	1	150	a	11	B	ĸ
180-240	1b.																							
240-270	lb.	**																						
270-300	lb.																			350				
300-330	lb.					•				*	*	•	*	•		*		10	),(	85	a	11	J.O	ő
330-360	lb.	* *				*	e. 1		*							0	0.	10	),	10	9	10	.9	Ó
Sows:																								
330 lbs.	do	W II						 									.8	8	1	85	æ	10	3	h
330-400	lb.							 	 											60				
400-500	lb.					•												8	3.	30	a	9	13	5

Receipts of hogs at Corn Belt markets for week ended Sept. 25, 1941, were as follows:

	week	Week
Friday, Sept. 19	21,800	20,666
Saturday, Sept. 20	17,700	14,300
Monday, Sept. 22	28,100	18,100
Tuesday, Sept. 23	23,500	16,800
Wednesday, Sept. 24	31,700	22,500
Thursday, Sept. 25	27,000	22,800

#### LIVESTOCK AND DRESSED MEAT PRICES COMPARED

Livestock prices at Chicago, compared with wholesale and composite retail meat prices, and wholesale and retail meat values at New York, for two-week period ended September 13, 1941, with comparisons:

Doi	Steers llars per c	wt.	Lambs Dollars per cwt. Dollars per ewt.		wt.			
Sept. 13, 1941	Aug. 30, 1941	Sept. 14, 1940	Sept. 13, 1941	Aug. 30, 1941	Sept. 14, 1940	Sept. 13, 1941	Aug. 30, 1941	Sept. 14, 1940
Live animal prices,								
Chicago1\$12.05	\$12.08	\$11.64	\$12.17	\$12.01	\$ 9.15	\$12.03	\$11.76	8 7.20
Wholesale meat								
prices, New York <sup>3</sup> 18.91	19.39	19.74	22.80	22.69	20.46	23.06	22.37	15.80
	Steers		0	Lambs		a.	Hogs	
	ents per l	D.	C	ents per l	D.	O	ents per l	D.
Composite retail meat prices, New York <sup>3</sup> 34.11e	34.48c	34.56e	31.32c	31.54c	27.71e	28.57e	28.08e	21.54e
Value of car	cass mea	t from 1	00 lbs. of	live ani	mal (Dol	lars)		
Wholesale—New York <sup>4</sup> \$11.85 Retail—New York <sup>5</sup> 16.17	\$11.63 16.34	\$11.84 16.38	\$11.17 14.78	\$11.12 14.89	\$10.03 13.08	\$12.40 15.04	\$12.08 14.78	\$ 8.51 11.34

<sup>1</sup>Average good and choice, steers 900-1100 lbs., lambs all weights, and hogs 200-220 lbs. <sup>3</sup>Average good and choice, steer beef, 600-700 lbs., lamb 40-45 lbs., and hog, products consisting of smoked hams, baces, picnics, fresh loins and carton lard combined in proportion to their respective yields from live weight. <sup>4</sup>Composite average of semi-monthly retail quotations on various cuts (incl. lard) combined in proporties to their respective yields from live weight. <sup>4</sup>60 lb. of beef carcass, 49 lb. of lamb carcass and 53.78 lb. of principal hog products (incl. lard). <sup>8</sup>47.4 lb. of beef cuts, 47.2 of lamb cuts and 52.64 lb. of principal hog products (incl. lard).

## KENNETT-MURRAY



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New York City

#### NEW YORK LIVESTOCK

Livestock prices at Jersey City, September 23, 1941, as reported by the Agricultural Marketing Service, U. S. Department of Agriculture:

view

ading griculture, ce)
r 25.—At d 11 packesota hog fluence of

\$ 9.85@10.20 9.60@10.10 9.30@ 2.75 Belt mar-1941, were

D

retail meat

reek period

Hogs
rs per ewt.
Aug. Sept.
30, 14,
1941 1946
511.76 \$ 7.39
22.37 15.82
Hogs
ts per lb,
228.08c 21.54e
812.08 \$ 8.81
14.78 11.34

<sup>2</sup>Average good d hams, bacca, m live weight d in proportion s and 53.78 lb. lb. of principal

fs

ork City

per 27, 1941

CATTLE:
Steers, medium   \$10.25@10.75   Steers, common and medium   10.00@10.10   Cows, medium   7.25@ 8.50   Cows, cutter and common   6.00@ 7.25   Cows, canners   4.75@ 6.00   Sulls, good   9.00@ 9.50   Sulls, medium   7.75@ 9.00   Sulls, cutter to common   6.00@ 7.75   Sulls, cutter to common
CALVES:
Vealers, good and choice.         \$14.00@16.00           Vealers, common and medium.         10.25@14.00           Vealers, culls         7.00@10.25           Caires, good and choice, 400-lb. dn.         9.00@11.00           Caires, common and medium.         7.50@ 9.00           Caires, culls         6.75@ 7.50
Hogs: Hogs, good and choice, 190-lb\$12.05
LAMBS:
Lambs, good and choice.       \$12.75@18.25         Lambs, medium and good.       11.00@12.50         Lambs, common       9.00@10.50         Ewes, common to choice.       2.50@ 5.50
Receipts of salable livestock at Jersey
City public market for the week ended with September 20:
Cattle Calves Hogs* Sheep
Salable receipts1,624 2,891 277 3,837 Total, with directs5,688 13,161 19,309 34,082

#### AUGUST LIVESTOCK PRICES

\*Including hogs at 41st street.

Salable receipts....2,034 2,454 283 4,137 Total, with directs.8,530 13,121 19,123 44,630

August livestock prices at Chicago, as reported by the Agricultural Marketing Service of the U. S. Department of Agriculture:

CATTER	ANT	CATTER
CATTLE	AND	CALLES

CATTLE ANI	CAL	LVES	
	ug. 941	July 1941	Aug. 1940
Beef steers-	(Pri	ce per 100	ibs.)
Choice and prime\$1 Good 1 Medium 1 Common 1	1.58 $0.62$ $8.54$	\$11.76 11.11 10.43 8.70 11.24	\$11.69 10.82 9.21 7.27 11.00
Cows-			
Good\$	8.72 6.08	\$ 8.77 6.20	\$ 7.41 4.86
Vealers-			
Good and choice 13	2.41	12.01	10.78
HOG	8		
Barrows and gilts-			
Average price\$1:	1.23	\$11.12	\$ 6.60
Average price 1	0.68	10.75	6.21
LAMBS AND	8H1	EEP	
Slaughter lambs-			
Good and choice\$1: Slaughter ewes—	1.63	\$11.37	\$ 9.40
Common and medium	8.46	3.10	2.18

#### SOUTHEASTERN RECEIPTS

Receipts of hogs, as reported by the Agricultural Marketing Service, at seven southern packing plants located at Albany, Columbus, Moultrie, Thomasville, and Tifton, Ga.; Dothan, Ala.; and Jacksonville, Fla., for the week ended Sept. 20.

Week ended	Sept. 20	Cattle3.348	Calves 1.743	Hoga 6,755
LAST Week		2,408	623 820	5,454 5,945

Watch Classified page for bargains.

#### LIVESTOCK PRICES AT LEADING MARKETS

Livestock prices at five leading western markets, Thursday, September 25, 1941, as reported by U. S. Department of Agriculture, Agricultural Marketing Service:

		rigination,	-	ai markeun	g Bervice.
Hogs (Soft & Oily not quoted):	CHICAGO	NAT. STK. YDS	. OMAHA	KANS. CITY	ST. PAUL
BARROWS AND GILTS: Good-choice:					
120-140 lbm	10 00@10 50	\$10.25@10.95			
120-140 lbs	$10.35\@0.11.00$ $10.75\@0.11.40$ $11.25\@0.11.60$ $11.30\@0.11.65$ $11.40\@0.11.65$ $11.40\@0.11.65$	\$10.25@10.85 10.75@11.85 11.25@11.50 11.45@11.55 11.50@11.55 11.50@11.55 11.25@11.55	\$10.75@11.15 11.00@11.55 11.40@11.65 11.50@11.70 11.40@11.70 11.25@11.55	\$11.00@11.35 11.25@11.55 11.45@11.60 11.50@11.60 11.50@11.60 11.30@11.60 11.10@11.45 10.90@11.20 10.75@11.00	\$10.40@11.00 10.75@11.25 11.15@11.25 11.20@11.25 11.15@11.25 11.15@11.25 11.00@11.25 10.75@11.15 10.65@10.90 10.50@10.85
220-240 lbs. 240-270 lbs. 270-300 lbs. 300-330 lbs. 330-360 lbs.	11.25@11.40 11.25@11.40 11.00@11.35	11.25@11.55 10.80@11.35 10.75@10.95 10.60@10.85	10.90@11.40 10.70@11.00 10.50@10.80	11.10@11.45 10.90@11.20 10.75@11.00	10.75@11.15 10.65@10.90 10.50@10.85
160-220 lbs	10.25@11.80	10.40@11.35	10.25@11.40	11.10@11.50	10.65@11.15
sows:					
Good and choice:					
270-300 lbs	10.35@10.60 10.15@10.40	10.60@10.75 10.50@10.70 10.20@10.00	10.15@10.35 10.15@10.25 10.00@10.25	10.25@10.40 10.25@10.40 10.10@10.35	9.95@10.00 9.95@10.00 9.90@10.00
360-400 lbs	9.90@10.25 9.60@10.00	9.95@10.35 9.70@10.25	9.80@10.15 9.65@ 9.90 9.50@ 9.75	9.90@10.25 9.75@10.10 9.60@ 9.90	9.75@10.00 9.50@ 9.85
450-500 lbs	9.35@ 9.70	9.35@ 9.85	9.50@ 9.75	9.60@ 9.90	9.50@ 9.85 9.85@ 9.70
250-500 lbs	9.00@10.40	9.00@10.30	9.00@ 9.90	9.40@10.25	9.35@ 9.90
PIGS (Slaughter): Med. & good, 90-120 lbs.	9.75@10.15	9.75@10.35	********		
Slaughter Cattle, Vealers and Cal					***********
STEERS choice:					
750- 900 lbs	12.25@13.00 12.00@12.75 11.50@12.50 11.25@12.25	12.00@12.75 12.00@12.75 11.75@12.50 11.50@12.50	11.50@12.25 11.35@12.25 11.25@12.25 11.00@11.75	11.75@12.50 11.75@12.50 11.25@12.50 11.00@12.00	11.25@12.25 11.25@12.25 11.00@12.25 11.00@12.00
STEERS good:					
750- 900 lbs	11.25@12.25 11.00@12.00 10.75@11.75 10.50@11.50	11.00@12.00 11.00@12.00 10.75@11.75 10.50@11.50	10.50@11.50 10.35@11.50 10.25@11.85 10.25@11.25	10.50@11.75 10.50@11.75 10.25@11.75 10.25@11.25	10.50@11.25 10.25@11.25 10.25@11.00 10.25@11.00
STEERS, medium:					
750-1100 lbs	9.25@11.00 9.00@10.75	9.25@10.75 9.25@10.75	9.25@10.50 9.25@10.35	9.00@10.50 9.00@10.50	9,25@10.25 9,00@10.25
STEERS, common: 750-1100 lbs		8.00@ 9.25	7.50@ 9.25	7.75@ 9.00	7,50@ 9.25
STEERS, HEIFERS AND MI Choice, 500-750 lbs Good, 500-700 lbs	IXED: 12.00@12.75 11.00@12.25	11.75@12.50 10.75@11.75	11.50@12.25 10.50@11.50	11.50@12.25 10.25@11.50	11.50@12.25 10.50@11.50
HEIFERS:					
Choice, 750-900 lbs Good, 750-900 lbs Medium, 500-900 lbs Common, 500-900 lbs	12.00@12.75 11.00@12.25 9.00@11.00 7.00@ 9.00	11.75@12.50 10.75@11.75 9.00@11.00 7.25@ 9.00	11.25@12.00 10.25@11.25 8.50@10.25 7.00@ 8.50	11.50@12.50 10.25@11.50 7.75@10.25 7.00@ 7.75	11.25@12.25 10.00@11.25 8.25@10.00 7.00@ 8.25
COWS, all weights:	0.000 0.55				
Good	5.75@ 7.25 5.00@ 6.00	8.00@ 8.75 7.25@ 8.00 6.00@ 7.25 4.75@ 6.00	7.75@ 8.75 7.25@ 7.75 6.00@ 7.25 4.75@ 6.00	7.75@ 8.50 7.00@ 7.75 5.75@ 7.00 4.75@ 5.75	7.75@ 8.50 7.00@ 7.75 6.00@ 7.00 5.00@ 6.00
BULLS (Yigs. Excl.), all we	9 KO @ 0 0K	9.7%	0.77.00 0.00	0.07.0.0.00	0.500.000
Beef, good	8.75@ 9.50 8.00@ 9.00 7.25@ 8.25	8.75@ 9.00 8.50@ 8.75 8.00@ 8.50 6.50@ 8.00	8.75@ 9.00 8.25@ 8.85 7.75@ 8.25 7.00@ 7.75	8.35@ 8.60 8.35@ 8.60 7.50@ 8.35 6.00@ 7.50	8.50@ 9.00 8.50@ 9.00 7.75@ 8.50 7.00@ 7.75
VEALERS, all weights: Good and choice Common and medium Cull	12.50@14.50 9.50@12.75 7.00@ 9.50	12.00@13.25 9.75@12.00 6.50@ 9.75	10.50@12.50 8.00@10.50 6.00@ 8.00	11.00@13.00 8.00@11.00 6.50@ 8.00	11.00@14.00 8.50@11.00 6.00@ 8.50
CALVES, 400 lbs. down: Good and choice Common and medium Cull	9.00@10.50 7.50@ 9.00 6.50@ 7.50	9.00@11.25 7.50@ 9.00 6.00@ 7.50	10.00@11.50 7.50@10.00 6.00@ 7.50	9,50@11,00 7,50@ 9,50 6,00@ 7,50	9.50@11.00 8.00@ 9.50 6.00@ 8.00
Slaughter Lambs and Sheep:1					G. C. 30
SPRING LAMBS:					
Good and choice* Medium and good* Common	11.50@11.75 10.50@11.25 8.75@10.25	11.25@11.85 10.00@11.00 8.50@ 9.75	11.35@11.65 10.50@11.25 8.75@10.50	11.50@11.06 10.50@11.25 9.00@10.25	11.50@11.75 9.75@11.25 8.50@ 9.50
YLG. WETHERS (Shorn): Good and choice* Medium*	9.00@ 9.75 8.25@ 8.75	9.50@10.25 8.25@ 9.25	9.00@ 9.50 7.50@ 9.00	9.25@ 9.75 8.00@ 9.00	
EWES (Shorn):	4.75@ F.75	4 250 5 00	2 75@ 5 00	4 98@ F 9F	4 5000 5 50
Good and choice Common and medium	2.75@ 4.75	4.25@ 5.00 2.50@ 4.25	3.75@ 5.00 2.50@ 8.75	4.25@ 5.25 8.00@ 4.25	4.50@ 5.50 2.75@ 4.25

<sup>1</sup>Quotations based on animals of current seasonal market weights and wool growth. Shorn animals with less than 60 days wool growth quoted as shorn. <sup>2</sup>Quotations on slaughter lambs of good and choice and of medium and good grades, as combined, represent lots averaging within the top half of the good and the top half of the medium grades, respectively.

#### CHICAGO PACKER PURCHASES

Purchases of livestock in Chicago by the principal packers for the first three days this week were 24,412 cattle, 2,286 calves, 27,484 hogs and 11,167 sheep.

#### PACIFIC COAST LIVESTOCK

 Receipts for 5 days ended Sept. 19:

 Cattle
 Calves
 Hogs
 Sheep

 Los Angeles
 5,178
 2,228
 2,247
 1,016

 San Francisco
 750
 87
 2,500
 2,980

 Portland
 3300
 350
 2,550
 3,800

#### PACKERS' PURCHASES

Purchases of livestock by packers at principal centers for the week ending Saturday, September 20, 1941, as reported to The National Provisioner:

#### CHICAGO

Armour and Company, 7,635 hogs; Swift & Company, 1,765 hogs; Wilson & Co., 9,622 hogs; Western Packing Co., Inc., 581 hogs; Shippers, 4,723 hogs; Others, 15,697 hogs.

Total: 22,428 cattle; 3,639 calves; 39,423 hogs; 18,021 sheep.

#### KANSAS CITY

	Cattle	Calves	Hogs	Sheep
Armour and Company	2.988	569	3.069	4.113
Cudaby Pkg. Co		526	1.502	4.130
Swift & Company	2,679	680	2,442	4,004
Wilson & Co	1,264	342	1,149	2,859
Indep. Pkg. Co			365	
Meyer Kornblum		355	1,412	919
Total	16,654	2,472	9,939	16,025

#### OMAHA

	1	Calves	Hogs	Sheep
Armour and Company		5.202	2,375	4,570
Cudahy Pkg. Co		4.049	1.834	5,855
Swift & Company			1.740	3,331
Wilson & Co		1,881	2,037	1,135
C-111 1 -1 - 1		1 FM	00	a

Cattle and calves: Eagle Pkg. Co., 29: Greater Omaha Pkg. Co., 133: Geo. Hoffman, 60: Lewis Pkg. Co., 726: Nebraska Beef Co., 745: Omaha Pkg. Co., 219: John Roth Pkg. Co., 126; So. Omaha Pkg. Co. 694: Lincoin Pkg. Co., 214; Others 5,817.

Total: 17,913 cattle and calves; 13,803 hogs; 14,891 sheep.

#### EAST ST. LOUIS

	Cattle	Calves	Hogs	Sheep
Armour and Company	3.288	3.071	7.251	3.921
Swift & Company	3,877	3,379	4,611	3,983
Hunter Pkg. Co	1,497	56	5,639	984
Heil Pkg. Co			2,344	
Krey Pkg. Co			5.513	
Laclede Pkg. Co			1,998	
Sieloff Pkg. Co			1,126	
Shippers	5,965	1,515	7,676	370
Others	3,994	109	1,371	924
Total	18,621	8,130	37,529	10,182

#### ST. JOSEPH

	Cattle	Calves	Hogs	Sheep
Swift & Company Armour and Company Others	2,760	284 322 200	6,085 3,818 1,568	3,752 2,644 1,360
Total	7,054	806	11,471	7,756
Not including 290	cattle,	1,268	hogs and	4,980

#### SIOUX CITY

	Cattle	Calves	Hogs	Sheep
Cudahy Pkg. Co Armour and Company Swift & Company Shippers	2,992 2,733	40 44 38 37	3,085 3,080 2,013 4,240	4,401 2,565 2,723 1,368
Others	285	10	****	
Total	13,235	169	12,418	11,057

#### OKLAHOMA CITY

		Cattle	Calves	Hogs	SI	heep
Wilson	and Company	3,112	1,523 1,325 18	2,159 2,128 874		522 462
Total		6,692	2,866	5,161	_	984
	including 1,06	1 cattle	, 323	calves	and	632

#### WICHITA

	Cattle	Calves	Hogs	Sheep
Cudahy Pkg. Co	1,349	770	2,721	1,134
Wichita D.B. Co	16		****	
Dunn-Ostertag	127		44	****
Fred W. Dold	151		490	2
Sunflower Pkg. Co	57		101	
Pioneer Cattle Co	17			
Excel Pkg. Co	368	****		****
Others	4,670		430	545
Total	6,755	672	3,886	1,681
NY - A - A	AAT - W.	0 2	0.004 6	

Not including 23 cattle, 72 calves, 871 hogs and 786 sheep bought direct.

#### DENVER

	Carrie	CHILCH	MUES	encep
Armour and Company	1.183	132	1,598	18,627
Swift & Company	1,673	240	1,355	20,369
Cudahy Pkg. Co		32	1,100	2,355
Others	1.408	171	815	40,769
Total	5,084	575	4,868	82,120
mar.				

#### FORT WORTH

	Cattle	Calves	Hogs	Sheep
Armour and Company		1,946	1,034	2,158
Swift & Company		1,693	1,585	2,612
Blue Bonnet Pkg. Co.	345	62	225	45
City Pkg. Co	393	2	597	
H. Rosenthal Co	49	12	7	1
Total	7.343	3.715	3,448	4.816

#### ST. PAUL

2.111			
1.292	8,236	3,693	
16 2,347 750		8,316	
4,616	19,193	14,242	
	16 2,347 750	2,347 10,957 750	2,347 10,957 8,316 750 8,316

#### INDIANAPOLIS

	Cattle	CHIVES	TIORS	pnech
Kingan & Co	1,858	859	17,354	3,866
Armour and Company		198	2,965	****
Stumpf Bros			146	
Stark & Wetzel	217	24	688	
Wabnitz and Deters.	79	48	350	64
Maass Hartman Co		21		
Shippers	1,902	1,131	20,363	3,791
Others		537	209	1,157
Total	5,959	2,818	42,075	8,878
OT	NOTEN	APT		

	Cattle	Calves	Hogs	Sheep
S. W. Gall's Sons	****	21	10.015	411
E. Kahn's Sons Co Lohrey Pkg. Co	547	225	10,015	2,751
H. H. Meyer Pkg. Co.	23		8,522	****
J. Schlachter	136	89		85
J. & F. Schroth P. Co.	23	048	2,548	84
J. F. Stegner & Co Shippers	351 602	245 68	2,277	1,239
Others	1,732	698	670	402
-				. 000

#### RECAPITULATION

#### CATTLE

	Week ended Sept. 20	Prev. week	Cor. week, 1940
Chicago	39,208	41,312	39,976
Kansas City	16,654	18,651	18,171
Omaha*		18.054	17,132
East St. Louis		17,568	22,074
St. Joseph		811	4.891
Sioux City		13,714	9,612
Oklahoma City		6.888	4,266
Wichita		6,224	1,494
Denver		4,893	4,746
St. Paul		15,540	12,486
Milwaukee		3,259	3.067
Indianapolis		6,031	5,372
		3,299	3.948
Cincinnati	7,343	7,064	5,117
Total	167,288	163,308	152,352
acting treatment to the contract of the contra			
но	GS		
Chicago	39,423	43,846	49,170
Kansas City		9.983	16,912
Omaha	40 000	17,482	20,793

нов	S	
Chicago	39,423 43,846	49,170
Kansas City	9,939 9,983	
Omaha	13,803 17,482	20,793
	37,529 41,100	
St. Joseph	11,471 9,733	17,357
Sioux City	12,418 13,667	15,218
Oklahoma City	5.161 6,324	8,013
Wichita	4,657 5,339	7,159
Denver	4,868 5,755	7,228
St. Paul	19,193 20,713	
Milwaukee	6,564 7,763	
Indianapolis	42,075 40,699	
Cincinnati	13,884 17,159	
Ft. Worth	3,448 4,088	6,882
Total2	24,433 243,651	307,457

	69.9	19.3	73.70	

Kansas City	16,025	19,991	25,872
Omaha	14.891	18,225	16,356
East St. Louis	10.182	12,301	14,274
St. Joseph	7.756	11.666	12,193
Sioux City	11,057	7,236	8,984
Oklahoma City	984	1,543	2,261
Wichita	2.467	2,277	1,978
Denver	82,120	76,750	71,880
St. Paul	14.242	13.369	18,206
Milwaukee	1.758	1.664	1,783
Indianapolis	8,878	10,926	10,959
Cincinnati	4.922	1,468	1,507
Ft. Worth	4,816	3,123	4,178

\*Cattle and calves. †Not including directs.

#### CANADIAN INSPECTED KILL

Canadian inspected slaughter in August, 1941, and 1940, compared:

	Aug. 1941	July 1941	Aug. 1940
Cattle	38,932 367,270	82,993 72,589 374,159 64,269	75,558 56,767 367,211 78,962
		8 mos. 1941	8 mos. 1940
Cattle		592,605 502,755 ,743,623 381,101	541,708 510,098 3,025,671 349,745

#### CHICAGO LIVESTOCK

Statistics of livestock at the Chicago Union Stock Yards for current and comparative periods.

#### RECEIPTS

Cattle	CHIVES	nogs	Speed
Mon., Sept. 1514,412	1,695	10,578	10.45
Tues., Sept. 1611,877	1,104	14,633	8.017
Wed., Sept. 17 8,437	992	12,075	9,436
Thurs., Sept. 18 3,871	558	9,730	9,26
Fri., Sept. 19 1,357	680	5,476	7,62
Sat., Sept. 20 500	****	1,200	4,200
*Total this week 40,454	5,229	53,692	49,000
Prev. week44,199	4,131	62,499	55,97
Year ago	6,051	71,961	35,600
Two years ago44,004	5,572	78,172	44,20

#### SHIPMENTS

Cattl	e Calves	Hogs	Shee
Mon., Sept. 15 2,98		1,422	
Tues., Sept. 16 2,93	5 173	571	77
Wed., Sept. 17 3,71	3 51	481	51
Thurs., Sept. 18 2,35	2 77	929	44
Fri., Sept. 19 50	0	1,000	50
Sat., Sept. 20		100	***
Total this week 12,48	3 310	4,503	2,24
Previous week12,38	2 237	5,811	4,71
Year ago		4,211	8,96
Two years ago15,50		6,246	2,45

\*Including 1.769 cattle, 1,617 calves, 14,725 hegs and 31,173 sheep direct to packers.

†All receipts include directs.

#### +SEPTEMBER AND YEAR RECEIPTS

,	-Septe	mber-	Year-		
	1941	1940	1941	1940	
Hogs Sheep		14,341 211,098 96,885	1,401,626 163,893 3,138,839 1,597,289	187,998 3,660,300	

#### WEEKLY AVERAGE PRICE OF LIVESTOCE

	Cattle	Hogs	Sheep	Lambs
Week	ended Sept. 20.\$11.70	\$11.15	\$ 4.75	\$11.30
	ous week 11.70	11.15	4.75	11.35
1940	11.40	6.35	3.35	9.06
1939	10.15	7.60	3.50	9.35
1938	10.20	8.45	2.75	7.50
1937	13.65	11.60	4.00	10.75
1936	9.25	9.50	3.00	8.75
Av	1936-40 \$10.95	\$8.70	\$3.30	\$9.10

#### SUPPLIES FOR CHICAGO PACKERS

														Cattle	He	gs	Sheep
Week	61	26	le	ul	ı	8	la	m	É	6	26	Ď.		.27,971	49.	189	46,700
Previo	ui	ï	V	70	94	al	K							.31,386	57,		51,928
1940 .														,27,356	68,		32,177
1939 .										 				.28,731	71,3		41,865
1938 .														.28,369	67,		53,867
1937														.32,336	75.	585	34,380

HUG RECEIPID,	W EIGH	TO WE	170 2 277	UBB
	No.	Av. Wt.,	—Pri	ces
	Rec'd.	lbs.	Top	AT.
*Week ended Sept. 2 Previous week	62,499	273 285	\$12.30 12.35	\$11.15 11.15
1940	71,961	261	7.00	6.35
1939	78,172	260	8.25	7.60
1938	72,878	252	9.35	8.45
1937	54,095	265	12,60	11.00
1936	59,123	249	10.50	9.50
Av. 1936-40	.\$67,200	257	\$9.55	\$8,70

\*Receipts and average weight for week ending Sept. 20, 1941, estimated.

#### CHICAGO HOG SLAUGHTERS

Hog slaughters at Chicago under federal insp tion for week ending September 19:	00
Week ending September 1956,	002
Previous week	-10.
Year ago	011
Two vears ago81,	JE SC

#### CHICAGO HOG PURCHASES

Supplies of hogs purchased by Chicago packers and shippers, week ended Thursday, September 25: Week ended Sept. 25 Prev. Packers' purchases ......... 38,147 Shippers' purchases ......... 5,432

Total .....

#### 1,000 TONS DAILY TO U. K.

43,579

29.700

MONTREAL .- Argentina is sending 1,000 tons of meat a day to England in the face of a shipping shortage, and the raider, bomber and submarine menace, according to a statement by Tomas Le Breton, ambassador of the Republic of Argentina to the Court of St. James in Montreal this week.

#### OCK

Union Stock

Hogs 0,578 10,457 4,633 8,017 2,075 9,439 9,730 9,267 5,476 7,635 1,200 4,200

3,692 49,005 2,499 55,072 1,961 35,608 8,172 44,201 Hogs

1,422 571 481 929 1,000 100 4,503 2,245 5,811 4,719 4,211 8,957 6,246 2,451 5, 14,725 hogs

CEIPTS Year 1940 626 1,348,196 893 187,998 839 3,660,300 ,289 1,546,224

IVESTOCK Sheep Lambs 4.75 \$11.30 4.75 11.35 3.35 9.35 2.75 7.50 4.00 10.75 3.00 8.75 \$3.30 \$9.10

Sheep 0g8 ,189 ,141 ,309 ,302 ,631 ,585

D PRICES Prices Prices
Top Av.
\$12.30 \$11.15
12.35 \$11.15
7.00 6.35
8.25 7.00
9.35 8.45
12.00 11.00
10.50 9.80

\$9.55 \$8.70 ERS dederal inspec-

SES nicago packers September 25:

nded 25 Prev. week 33,676 79 38.599

D U. K.

is sending to England ortage, and submarine atement by dor of the ne Court of veek.

#### er 27, 1941

#### SLAUGHTER REPORTS

Special reports to THE NATIONAL PROVI-SIONER show the number of livestock alaughtered at 15 centers for the week ended September 20, 1941:

CAT	TLE		
	Week ended Sept. 20	Prev. week	Cor. week, 1940
bicagot	. 22,428	27,609	19,759
Kansas City	. 19,126	21,031	20,583
maha*	. 17,607	19,145	16.372
Rast St. Louis		12,408	11,793
L. Joseph		7,495	4,908
ioux City		9,685	6,198
Wichita*		2,280	2,114
Philadelphia		1.954	1.89
ndianapolis		2,408	1.513
New York & Jersey City		10,001	8,450
klahoma City*	10,942	10,850	6.89
		3,693	4,912
incinnati		5,356	
enver			4,45
t. Paul		15,340	9,208
(ilwaukee	. 3,186	3,160	2,996
Total	150,346	152,415	122,047

HO	G-8		
Chicago	56,002	70,298	75,677
Kansas City	27,970	24,336	47,678
Omaha	18,686	25,140	25,500
East St. Louis1	51,529	55,773	60.724
St. Joseph	11,312	10,306	20,937
Sioux City	11,584	15,275	13,536
Wichita	4,657	5,358	7,406
Philadelphia	15,243	14,580	17,912
Indianapolis	20,425	18,207	19,923
New York & Jersey City.	33,971	35,727	45,802
Oklahoma City	5,793	7,342	10,471
Cincinnati	17,560	15,115	20,476
Denver	4,745	5,720	6,662
St. Paul	19,193	20,713	28,364
Milwaukee	6,535	7,753	7,329

SHEEP		
Chicago† 14,80		10,249
Kansas City 16,02		25,872
Omaha 24,56	4 24.838	25,084
East St. Louis 9,61	2 11.620	13,633
St. Joseph 11,37	6 13,159	11.508
Sioux City 11.51	6 8,391	9,252
Wichita 2,46	7 1.691	1.978
Philadelphia 3,11	5 4.045	10.667
Indianapolis 5,55	1 5,298	2.641
New York & Jersey City. 54,00	9 55,839	61,916
Oklahoma City 98	4 1.543	2,261
Cincinnati 4,84		3,438
Denver 11,05	7 11.010	8,852
St. Paul 14.24		18,206
Milwaukee 1,76	8 1,630	1,781
Total185.93	5 190,201	207.838

#### JULY MEAT CONSUMPTION

†Not including directs.

Federally inspected meats available for consumption in July, 1941:

		Consumption, lbs.	Capita Ibs.
	BEEF AND	VEAL	
July, 1941 July, 1940 7 months, 7 months,	1941	479,493,000 3,536,743,000	4.27 3.63 26.60 24.29
	PORK (INC	. LARD)	
July, 1941 July, 1940 7 months, 7 months,	1941 1940	617,900,000 4.552,797,000	4.84 4.68 34.26 34.26
	LAMB AND	MUTTON	
July, 1941 July, 1940 7 months, 7 months,	1941 1940	62,238,000 54,886,000 437,959,000 399,648,000	.47 .42 3.30 3.04
	TOTA	L	
July, 1941 July, 1940 7 months, 7 months,	1941 1940	1,152,280,000 8,527,498,000	9.58 8.43 64.16 61.59
	LARI	D	
July, 1940 July, 1940 7 months, 7 months.	1941 1940	96,802,000 79,310,000 670,125,000 620,786,000	.73 .60 5.05 4.72

#### TO MAKE DRY SAUSAGE

There are 42 dry sausage formulas in "Sausage and Meat Specialties."

#### **MEAT SUPPLIES AT EASTERN MARKETS**

(Reported by the U. S. Department of Agriculture, Agricultural Marketing Service.)

#### WESTERN DRESSED MEATS

	WESTERN DRESSED M	EATS		
	N	EW YORK	PHILA.	BOSTON
STEERS, carcass	Week ending September 20, 1941 Week previous	9,207 10,585 8,442	2,920 2,841 2,708	2,826 3,822 2,844
COWS, carcass	Week ending September 20, 1941 Week previous	869 772 1,370	1,280 1,111 1,233	2,582 2,564 2,917
BULLS, carcass	Week ending September 20, 1941 Week previous Same week year ago	581 512 592	878 915 521	110 130 42
VEAL, carcass	Week ending September 20, 1941 Week previous Same week year ago	6,715 10,591 8,484	865 867 781	613 567 582
LAMB, carcass	Week ending September 20, 1941 Week previous	45,271 44,579 37,842	15,181 11,926 14,597	16,762 17,647 16,876
MUTTON, carcass	Week ending September 20, 1941 Week previous	2,129 2,557 1,564	358 389 476	681 1,182 559
PORK cuts, lbs.	Week ending September 20, 1941 Week previous	1,727,691 1,107,609	228,931 263,492 427,727	271,442 186,744 412,678
BEEF cuts, lbs.	Week ending September 20, 1941 Week previous Same week year ago	288,484 406,151	****	****
	LOCAL SLAUGHTER	8		
CATTLE, head	Week ending September 20, 1941 Week previous Same week year ago	10,798 10,001 8,450	2,107 1,954 1,895	••••
CALVES, head	Week ending September 20, 1941 Week previous Same week year ago	16,996 13,982 15,142	2,316 1,909 2,349	****
HOGS, head	Week ending September 20, 1941 Week previous Same week year ago	33,482 33,408 45,802	15,243 14,580 17,912	••••
SHEEP, head	Week ending September 20, 1941 Week previous	54,009 55,839	3,115 4,045	****
Country dressed p	Same week year agoroduct at New York totaled 2,626 veal, 3	61,916 hogs and 18	10,667 3 lambs. Previou	s week 3.174

veal, no hogs and 132 lambs in addition to that shown above.

#### WEEKLY INSPECTED KILL

Hog slaughter under federal inspection at 27 packing centers for week ended September 19 was 128,482 head less than in 1940, totaling 452,678 head. Cattle slaughter continues to gain, amounting to 175,136 head against 142,-440 head last year. Sheep and lamb slaughter totaled 286,598 head compared with 290,213 head.

Number of animals processed in 27

centers for week ef	ided S	eptembe	r 19:
Cattle	Calves	Hogs	Sheep
New York Area1, 10,798	17.133	33,791	53,920
Phila. & Balt 3,453	1,089	19,526	1,923
Ohio-Indiana			
Group <sup>2</sup> 9,151	3,435	45,262	13,192
Chicago <sup>8</sup> 32,615	6,451	56,002	57,288
St. Louis Area4 14,828	12,422	51,529	14,071
Kansas City 15,634	5,372	27,970	22,897
Southwest Group . 22,595	9,450	23,609	21,865
Omaha 17,602	575	18,686	29,497
Sioux City 9,284	129	11,584	12,920
St. Paul-Wis.			
Group <sup>6</sup> 22,818	14,468	62,970	18,877
Interior Iowa &			
So. Minn. 7 16,358	5,055	101,749	40,648
Total175,136	75,579	452,678	286,598
Total prev.	10,010	204,010	200,000
week180,486	69,750	494,450	295,301
TT-4-1 34 140 440	71 070	FO1 100	000,001

week .......180,486 69,750 494,450 295,301
Total last year.142,440 71,879 581,160 290,213
'Includes New York City, Newark, and Jersey
City, 'Includes Clucinaati and Cleveland, Ohio, and
Indianapolis, Ind, 'Includes Elburn, III. 'Includes
St. Louis National Stockyards and East St. Louis
III., and St. Louis, Mo. 'Includes So. St. Joseph,
Wichita, Okiahoma City, and Ft. Worth. 'Includes
St. Paul, So. St. Paul and Newport, Minn., and
Madison and Milwaukee, Wis. 'Includes Albert Lea
and Austin, Minn., and Cedar Rapids, Des Moines,
Ft. Dodge, Masson City, Marshalltown, Ottumwa,
Storm Lake, and Waterloo, Iowa.

Packing plants included in the above tabulation
slaughtered, during the calendar years 1989 and
1940, approximately 'I per cent of the cattle,
calves and hogs, and S2 per cent of the cattle,
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#### CANADIAN LIVESTOCK PRICES

STEERS		
Week ended Sept. 1	Last 8 week	Same week 1940
Toronto \$ 9.50	\$ 9.75	\$ 8.75
Montreal 10.25	10.00	9.00
Winnipeg 9.25	9.50	8.25
Calgary 9.00	9.75	7.50
Edmonton 10.25	9.50	7.50
Prince Albert 8.00	8.25	6.75
Moose Jaw 8.50	8.25	6.60
Saskatoon 8.75	8.25	7.00
Regina 8,50	8.50	6.50
Vancouver 9.50	10.00	8.00

VEAL CALVES		
Toronto\$13.50	\$13,50	\$12.00
Montreal 13.00	13.00	11.00
Winnipeg 11.00	11.50	9.50
Calgary 10.00	10.00	8.50
Edmonton 10.00	10.00	8.00
Prince Albert 9.00	9.50	7.50
Moose Jaw 9.50	9.50	8.00
Saskatoon 10.50	11.00	8.50
Regina 10.00	10.00	8.00
Vancouver 10.00	9.50	7.50

H	OG CAR	CASSES*	
Toronto	8	14.65 \$14.65	\$12.00
Montreal		14.85 14.85	12.00
Winnipeg		13.60 13.60	10.80
Calgary		13.35 13.35	10.65
Edmonton		13.60 13.55	10.15
Prince Albert			
Moose Jaw			
Saskatoon			
Regina			

Regina 13.20 13.20 ... Vancouver 14.35 14.35 ... \*Official Canadian hog grades are now on car-cass basis, quotations from B1 Grade. Grade A, \$1.00 premium.

#### GOOD LAMBS

Toronto	.00 \$11.75 \$ 9.50
Montreal 11.	50 11.50 8.50
Winnipeg 9.	25 9.75 8.00
Calgary 9.	75 9.50 7.50
Edmonton 9.	25 9.25 7.25
Prince Albert 8.	50 8.75 7.00
Moose Jaw 8.	60 9,25 7.50
Saskatoon 8.	75 9.00 7.25
Regina 9.	50 9.50 7.50
Vancourer 11	05 11 00 0 00

# BEFORE YOU DEPART for the Convention TAKE STOCK OF YOUR REQUIREMENTS of GRINDER PLATES AND KNIVES!

Be on the safe side! Protect yourself for the future. The high-grade alloy steels used in the manufacture of C. D. plates and knives are becoming harder to obtain and are going up in price. Act now in order to obtain your C. D. plates and knives before prices are advanced.

#### Be Sure and Visit Our Display At Booth No. 21

You are cordially invited to visit our display—see our full display of all kinds of plates and knives, as well as an actual demonstration of plate drilling. See for yourself the fine workmanship and precision manufacture that make C. D. plates the World's Best!

# SPECIALTY Mfrs. Sales Co.

Chas. W. Dieckmann 2021 GRACE ST., CHICAGO

## CONSUMERS LACK KNOWLEDGE OF BEEF GRADES; CONFUSED BY PACKER BRANDS

OST women purchasing beef have only very limited knowledge about either the grades or brands, and the multiplicity of packer beef brands tends to create confusion. By and large, packers have not attempted to explain the differences in their brands to the general public, nor has the information issued by the federal government reached the rank and file of consumers.

These are among the outstanding conclusions reported in "Retailer and Consumer Reaction to Graded and Branded Beef," issued in booklet form by the University of Illinois agricultural experiment station. Prepared by R. C. Ashby, R. J. Webb, E. C. Hedlund and Sleeter Bull, the publication, issued as Bulletin 479, abounds in information of value to the packer interested in improved methods of beef merchandising.

The four sections of the bulletin include a retailer study conducted in 1938 covering 400 Illinois retail meat dealers—223 in the Chicago area and 177 elsewhere in the state—a 1939 study of Chicago retailers in selected areas, a market study conducted in Decatur, Ill., among typical meat retailers, and a fourth investigation of the beef purchasing habits and knowledge of Decatur consumers.

Detailed data compiled in these studies are set forth in 21 tables distributed through the booklet, with the text devoted principally to explanations of methods used in the investigations and interpretative comment. There are also full-color illustrations depicting official government grades of carcass beef and an advertisement indicating how beef is bought according to red and blue brand in Canada.

"Most of the retailers handling graded beef carried it because they

thought its quality was dependable and uniform; those handling branded beef carried it because they thought that its quality was dependable and uniform and that it was cheaper than graded beef," the authors state in their conclusions. "Most of the consumers buying graded beef wanted it because they believed it was tender and that they could depend on its quality. Most of the consumers who bought branded beef chose it because they thought that it was tender and had a good flavor."

Other conclusions growing out of the study:

A majority of retailers and consumers felt that the sex of the animal should be stamped on the beef. Lightweight carcasses between 338 and 412 lbs. were preferred by most retailers. The demand for quality beef is not restricted to the higher-income classes, although the study indicated that women in the higher brackets were more inclined to demand beef carrying a fair amount of fat.

#### **Yellow Fat Prejudice**

About 35 per cent of the consumers interviewed claimed to prefer yellowish fat to white fat. "Since this survey has shown that the prejudice against yellow fat is perhaps not so strong as has been thought in the meat trade, it seems that less emphasis should be placed on the color of fat in beef grading."

Only about one-fifth of the Decatur women consumers interviewed could name any government grades, "and very few could name any packer brands, even though most of them purchased branded beef. Most of them did not know whether they purchased graded beef, and more than half did not know what class of beef they bought—whether steer, heifer or cow.

"All the surveys revealed that confusion usually resulted from the large number of packer brands used. Not only were most of the consumers unable to distinguish between them, but most of the retailers did not understand their significance. . . . It is evident that active educational work is needed if consumers and retailers are to have the information they need in order to buy beef intelligently."

#### WARNING!

#### To Our Subscribers

- Swindlers are operating in various parts of the country and are attempting to sell new subscriptions or collect renewals for THE NATIONAL PROVISIONER.
- No one is authorized to collect renewals to the Provisioner.
- Subscription p a y m e n t s, whether for renewals or new subscriptions, should be made only to the main office of the magazine at 407 So. Dearborn st., Chicago, by check, draft or money order.

#### **CHAIN STORE SALES**

Chain grocery store sales in August were about 2 per cent larger than in July and 25 per cent larger than in August last year, according to the U.S. Department of Commerce. The increase of 25 per cent over 1940 was the largest ever registered for two like months a year apart. Cumulative sales were up 17 per cent for the first eight months of 1941 over 1940.

## EEF

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## Chemistry Reports Of Value to Packers

TWO papers of special interest to the meat packer were presented by representatives of the U. S. Bureau of Animal Industry and the University of Illinois at the meeting of the American Chemical Society in Atlantic City from September 8 to 12.

Before the division of biological chemistry, Barbella, Hankins, and Howe of the animal nutrition division, U. S. Bureau of Animal Industry, reported some results of their study of the "Differences in the Composition of Muscle Protein in Relation to the Age and Type of Poland China Pigs."

Fifty-one large- and small-type Poland China hogs were used in the tests at Beltsville, Maryland. The small-type animals were short, thick-bodied, and low-set, while the large-type animals were longer in both body and legs, and reached sexual maturity earlier. Under identical conditions of feeding and management, the small-type pigs were fatter than the large-type pigs at all ages.

Water was present in the muscles of the new-born animals of both types in proportions higher than were normally found at later ages. Moreover, the proportion of water was slightly greater in large-type pigs than in those of small type. As the animals approached maturity there was a decline in the proportion of water in the fat-free muscle in both types. An increase in the proportion of fat of the total muscle accompanied the decrease in water content. (Moulton has shown that swine reach maturity as measured by low water content in the fat-free muscles at an age between 2½ and 5 months.)

Extraction of the muscles with certain salt solutions showed that newborn animals of both types had less soluble protein and total globulins in relation to the total nitrogen of the muscles than did animals of two weeks of age or older. There was no consistent difference between the two types of animal with respect to these two constituents.

#### Ruminants Can Use Urea

It is generally true that higher animals, such as the vertebrates, cannot use simple forms of nitrogen, but must have protein or some of its derivatives from which to build their tissues. An exception to this rule is the ruminant, which harbors microorganisms in its rumen (second stomach or paunch). These microorganisms can utilize degraded forms of nitrogenous material, such as urea, and from it they build protein which the ruminant can digest and utilize.

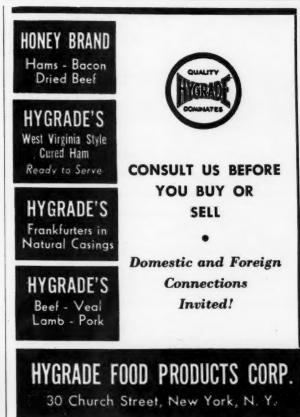
Johnson, Robinson, Hamilton, and Mitchell of the University of Illinois, read a paper before the division of agricultural and food chemistry entitled "Urea As A Protein Substitute in Rations For Sheep." They used growing wether lambs fed a basal ration supplying 6 per cent crude protein. The addition of urea to raise the protein equivalent level to 12 per cent gave a maximum retention of this constituent. At this level urea nitrogen was found to be practically equivalent to soybean oil meal in promoting nitrogen retention by the wethers. Addition of soybean oil meal equivalent to another 3 per cent of protein gave further improvement.

The basal ration containing 6 per cent of protein was inadequate for gestation and lactation with ewes, while the addition of urea definitely improved the ration for both purposes. (Since urea can be made in quantity from nonorganic sources, these results indicate that part of the ruminant's nitrogen needs could be met without dependence on plants.)

#### **FLASHES ON SUPPLIERS**

ARMSTRONG CORK CO.—A new type of theatrical radio show which will feature an original drama written against a background of a top news event each week will be introduced October 4 by Armstrong Cork Co. Known as "Armstrong's Theatre of Today" the program will be broadcast every Saturday at 12 noon EST over a 105-station network of the Columbia Broadcasting System.





#### REDUCE CHLORINE USE

To conserve supplies of chlorine to meet the requirements for national defense and essential civilian needs, the materials branch, Office of Production Management has issued a directive, effective Sept. 22, ordering reduction of the chemical's use as a bleaching agent in pulp and paper production.

Principal military uses for chlorine are in bleaching cotton linters for smokeless powder and in chemical warfare, while essential civilian needs include water purification, sewage treatment, refrigerant gases, preparation of products for medicinal use, and preservation and processing of food products. Annual chlorine production is estimated at more than 700,000 tons, of which between 30 and 50 per cent is currently going into defense work.

#### 3,623 LOCKER PLANTS

There were 3,623 refrigerated locker plants in operation in the U.S. in July, 1941, according to figures compiled in the fourth annual count of locker plants by the U.S. Department of Agriculture. The survey, based on information supplied by county agents, is directed by K. F. Warner, senior extension meat specialist of the Bureau of Animal In-

Department of Agriculture figures

show Iowa leading the nation with a total of 475 plants in operation, closely followed by Washington (347), Wisconsin (335) and Minnesota (325). Normally, the early fall months are those of greatest expansion in the locker plant industry, but this year priorities and other developments of the defense program have retarded normal growth.

#### PROBE PERSONNEL POLICIES

A panel discussion of questions covering industrial relations policies will be one of the features of the eastern personnel conference to be staged by the American Management Association at the Benjamin Franklin hotel, Phila-delphia, on October 1 and 2. The discussion will occupy the entire afternoon of the second day of the conference.

Those attending the conference have been requested to submit industrial re-lations questions in advance to Prof. Waldo E. Fisher, Wharton School of Finance and Commerce, University of Pennsylvania, Philadelphia, in order that the panel may go over the questions prior to the meeting. Following are several typical questions:

Is some form of closed or preferential shop essential to the development of a sound labor movement? What wage policies should unions and employers sponsor for the emergency?

#### CANADIAN STORAGE STOCKS

MONTREAL. - Preliminary figures released by the Dominion Bureau of Statistics show a drop of more than ? million lbs. in September 1 Canadian meat stocks from the August 1 level. The September 1 total of 55,898,116 lbs., however, was 2 million lbs. greater than meat stocks on the corresponding date last year.

Pork stocks showed the greatest decline during August, totaling 36.968. 798 lbs. on September 1 against 41,147, 338 lbs. on August 1.

Stocks of meat in Canada on September 1:

	Sept. 1,* 1941, lbs.	Aug. 1, 1941, lbs.	Sept. 1, 1940, Ilin.
Pork	4,725,267 36,968,798 1,088,340	12,613,194 4,785,836 41,147,338 844,155	11.239,916 3,618,387 38,122,496 912,116

#### CALIF. INSPECTED SLAUGHTER

State-inspected kill for August:

Cattle				56,503
			)	28,319
			***********	68,754
Sheep			*********	108,713
Meat	food	produ	cts produced:	
				Iba.
Lard and	substa	nces		1, 453, 114

Total ......10,935,665



"unbelievably delicious" Tenderated Hams

"Build Profitable Sales Volume in Any Territory"

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#### **Position Wanted**

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OGNA

Ya d's OGNA CO., INC. A, PENNA.

SUPERINTENDENT: With many years' practical packing house experience all operating departments. Beef or pork Small stock. Killing, cutting, curing, smoke meats, sausage manufacturing, rendering, by products, the challed costs and labor. Presently employed to the cost and labor present sood reason for wanting change. References. Walls. THE NATIONAL PROVISIONER, 401 So. Dearborn St., Chicago, III.

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MANAGER, Have had practical, thorough experience.
Would like position with Packer or Sausage manufacturer. Familiar with figuring costs, setting selling prices, also sales programs. Complete supervision of plant operations. General manager for large Eastern packer. Excellent references furnished. W-395, THE NATIONAL PROVISIONER, 467 So. Dearborn St., Chicago, Ill.

CAR ROUTE SALES MANAGER SALESMAN.
Have had 15 years' experience. Familiar with entire New England Chains, Sausage Mfgs., Jobbers,
retailers. Understand all details car route operations. Can furnish excellent references. W-408,
THE NATIONAL PROVISIONER, 407 So. Dearborn St., Chicago, Ill.

SAUSAGE FOREMAN—Thoroughly experienced, can handle killing floor, cutting and curing, stitch of artery pumping. Guarantee results. Can handle mess. W-SS, THE NATIONAL PROVISIONER, 407 Dearborn St., Chicago, III.

#### **Equipment Wanted**

WANTED—4x10 dry rendering cooker, 150 ton press with pump. must be in good condition. W-415. THE NATIONAL PROVISIONER, 407 So. Dearborn St. Chicago, Ill.

#### **Equipment for Sale**

43B BUFFALO Silent Cutter
33B BUFFALO Silent Cutter
32B BUFFALO Silent Cutter
32B BUFFALO Silent Cutter
100 Lb. BUFFALO Mixer
100 Lb. BUFFALO Mixer
100 Lb. Stuffer
250 Lb. Stuffer
200 Lb. Stuffer
W-422 THE NATIONAL PROVISIONER,
407 So. Dearborn St., Chicago, III.

Now is the Time to get your **Classified Advertisement** ready for the 1941 Convention Issue.

#### Men Wanted

BY MEDIUM SIZED PACKER IN EAST: 2 ham boners: 2 cattle dressers; 1 casiag man (for beef and boners: 2 hardened maintenance man or entered to the state of the sta

#### Wanted

Wanted

DISTRIBUTORS, In following districts: Washington, Buffalo, Pittaburgh, Boston, Detroit, Rochester, Albany, Florida, Texas, New Orleans and Minneapolis. For imported products such as Canned Hams, Frankfurters, Corned Beef, Liverpasties, etc. Only Brokers with good following and best references need apply. W-417. THE NATIONAL PROVISIONER, 407 85. Dearborn St., Chicago, Ill. WANTED: Mechanical or electrical engineering graduate, 25 to 35 years of age, preferably 2 to 5 years' experience, to assist master mechanic in a packing plant. Excellent advancement opportunities. W-418, THE NATIONAL PROVISIONER, 407 85. Dearborn St., Chicago, Ill.

INDUSTRIAL TIME STUDY ENGINEER: Long and well established Sausage Manufacturer in large eastern city requires the permanent services of an industrial time study engineer, familiar with packing and salary expected. W-419, THE NATIONAL PROVISIONER, 407 80. Dearborn St., Chicago, Ill.

PLANT SUPERINTENDENT, Who is experienced

PROVISIONER, 407 SO, Dearborn St., Cancago, III.
PLANT SUPERINTENDENT, Who is experienced
in hog killing, pork curing and manufacturing.
Must be aggressive and able to handle men. State
experience and references. Wonderful opportunity
for right man. W-421, THE NATIONAL PROVISIONER, 407 So. Dearborn St., Chicago, III.

#### Equipment for Sale

INSPECT AT OUR SHOPS, 335 Doremus Avenue, Newark, N. J., our large stock of equipment, such as Meat Grinders, Stuffers, Kettles, Filter Presses. Lard Rolls, Tankage Dryers, Ice Breakers and Crushers. Mixers, Crushers and Pulverisers, pumps, etc. Send us your inquiries, we desire to serve you. What have you for sale? We buy from a single item to a complete plant. CONSOLIDATED PRODUCTS CO., INC., 14-19 Park Row. New York City, N. Y.

#### For Sale—Excellent Condition

2 Large size Buffalo Sauer Kraut Cutters. 1 Buffalo Core Shredder. JACOB RIEKER, 39 East Vine Street, Lancaster, Penna.

#### **Business Opportunities**

#### **Packing Plant**

Packing Plant

DUE TO DEATH. Large packing plant, fully equipped ready to go. Center of stock raising industry. Original cost \$315,000. Will sell for less than 20 cents on dollar. World's best opportunity. Write or wire, J. H. Higdon, El Paso, Texas.

FOR SALE OR LEASE SMALL PACKING PLANT, ideal modern brick plant and equipment, located in center of South Georgia, a going business doing average twenty-five thousand dollars sales month. Close to ten weekly live-stock auction sales. Present manager forced to retire soon account other interests. W-405, THE NATIONAL PROVISION-ER, 407 So. Dearborn St., Chicago, Ill.

FOR SALE: Well located small Packing Plant in Piedmont section of North Carolina. Now operating, annual sales \$150,000, well organized, expansion every year. Will sell half interest or entire plant. Reason for selling: Business has outgrown capital. W-403, THE NATIONAL PROVISIONER, 407 So. Dearborn St., Chicago, Ill.

WILL KILL FOR EXPERIENCED BEEF OR HOG slaughterer on cost per head basis. Have space available to 500 cattle weekly. Fully equipped, modern, state inspected plant. Heart of Los Angeles Packing District. Owner, 3301 E. Vernon Avenue, Los Angeles, California.

AGGRESSIVE BROKER WITH GUARANTEED FOLLOWING: Can use car weekly. Boneless beef, asserted chucks, rounds tenderloins, strips, dods, trimming. Aarge ceastern city. W-20, THE NATIONAL PROVISIONER, 407 So. Dearborn St., Chicago, Ill.

#### For Sale

For Sale

Wholesale and Retail Meat Market. Also Retail grocery. Plant big enough to process 20 hogs daily. Original equipment cost \$21,000, will self for \$6,000. Stock inventory around \$7,500. Located in state of Oklahoma. Town of approximately 200,000 people. Wonderful opportunity for young man. W-414. THE NATIONAL PROVISIONER, 407 So. Dearborn St., Chicago, Ill.

MEAT PACKING PLANT FOR SALE: Located on two railroad sidings in beart of industrial and farming section. Plant fully equipped and ready to go. Come look it over, no reasonable offer will be refused. Plant will be sold at a great sacrifice. Terms can be arranged, Write H. H. Bennett, Box No. 3, Indiania, Pa.

SAUSAGE PLANT for SALE, An opportunity to purchase successful wholesale sausage business with connecting retail market located in large Texas city, Owner retiring from business. Inquire Lord SALE. Inquire Pexas city, Owner retiring from business. Inquire Lord SALE. Amongo Convention.

Convention.

FOR SALE: A small Sausage plant, slaughtering Cattle, Hogs and Veal, for wholesale and retail business. Also have own retail market and 4 to 5 ton tracks for wholesale delivery. Located in Central Minnesota, doing good business. Reason for selling, poor health. W-416, THE NATIONAL PROVISIONER, 407 So. Dearborn St., Chicago, Ill.

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#### Wilmington Provision Company TOWER BRAND MEATS

Slaughterers of Cattle, Hogs, Lambs and Calves U. S. GOVERNMENT INSPECTION DELAWARE

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ohn J. Felin & Co., Inc.

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"Glorified"

HAMS · BACON · LARD · DELICATESSEN

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#### Superior Packing Co.

Price

Quality

Service

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St. Paul

## DRESSED BEEF BONELESS BEEF and VEAL

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Barrel Lots

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"AMERICAN BEAUTY"
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Straight and Mixed Cars of Beef, Veal, Lamb and Provisions

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HAMS • BACON • LARD • SAUSAGE CANNED MEATS • OLEOMARGARINE CHEESE • BUTTER • EGGS • POULTRY

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PORK AND BEEF PACKERS

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Established 1848

# Rath's from the Land O'Corn

BLACK HAWK HAMS AND BACON

PORK - BEEF - VEAL - LAMB

Straight and Mixed Cars of Packing House Products

THE RATH PACKING CO.

WATERLOO, IOWA

#### BICZYJA

(Pronounced BE-CHI-YA)

#### - AND -PRONOUNCED

The finest Polish-Style Ham on the market today by hundreds of satisfied Tobin customers!



THE TOBIN PACKING CO., INC.

FORT DODGE, IOWA

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## in this issue of The National Provisioner

Adler Co., The.       34         Advanced Engineering Corp.       63         Afral Corp.       30         American Hotel Assoc.       63         Anderson Co., V. D.       52         Anemostat Corp. of America       49         Armour and Company       14         Armstrong Cork Co.       12         Aromix Corp.       57         Aula Company       53
Batavia Body Co
Cahn, Fred C.       34         Callahan, A. P. & Co.       47         Carrier Corp.       8         Cincinnati Butchers' Supply Co.       9         Continental Can Co.       23         Cudahy Packing Co.       71
Dexter Folder Co
Felin, John J. & Co., Inc72
Girdler Corp
Hall, Inc., John W       58         Ham Boiler Corp       55         Hercules Powder Co., Inc       41         Hoffman Co., J. S.       56         Hormel, Geo. A., & Co       71         Hunter Packing Co       71         Hygrade Food Products Corporation       69
Identification, Inc.         34           Independent Casing Co.         50           Interstate Folding Box Co.         61
Jackle, Frank R
Kahn's E., Sons Co       72         Kennett-Murray & Co.       64         Kingan & Co       72         Krey Packing Co.       70
Legg, A. C., Packing Co., Inc.       .56         Lehigh Safety Shoe Co., Inc.       .45         Levi, Berth. & Co., Inc.       .52         Lily-Tulip Cup Corp.       .11
Mayer, H. J., & Sons Co.       38, 39         McMurray, L. H.       64         Meat Industry Suppliers, Inc.       57         Meyer, H. H. Packing Co.       70         Mitts & Merrill       54

Mongolia Importing Co., Inc.         33           Morrell, John, & Co.         72
Naturalux Products Corp35
O'Connor, W. H
Pacific Lumber Co
Rath Packing Company         .72           Robbins & Burke, Inc.         .36
Salzman, Inc., Max.       56         Sayer & Co., Inc.       61         Smith Paper Co., H. P.       27         Smith's Sons Co., John E.       Second Cover         Solvay Sales Corp.       52         Specialty Mfrs. Sales Co.       68         Standard Steel Corp.       61         Stange, Wm. J., Co.       10         Stedman's Foundry & Machine Wks.       54         Stevenson Cold Storage Door Co.       55         Superior Packing Co.       72         Swift & Co.       Fourth Cover         Sylvania Industrial Corp.       13
Tobin Packing Co
U. S. Slicing Machine Co
Viking Pump Co.         55           Vilter Mfg. Co.         31           Visking Corp.         3           Vogt, F. G., Sons, Inc.         70
Westinghouse Elec. & Mfg. Co.         6, 7           (Tenderay Div.)         6, 7           Westinghouse Electric & Mfg. Co.         42           Wilmington Provision Co.         71

The firms listed here are in partnership with you. The products and equipment they manufacture and the services they render are designed to help you do your work more efficiently, more economically and to help you make better products which you can merchandise more profitably. Their advertisements offer opportunities to you which you should not overlook.

While every precaution is taken to insure accuracy, we cannot guarantee against the possibility of a change or omission in this index

# AN OPEN LETTER



# THE GRIFFITH LABORATORIES

Manufacturers. Importers. Distributors

Research Phenists

1415-31 WEST 37TH STREET CHICAGO, ILLINOIS TELEPHONE LAFAYETTE 7505

We hope to see you at the Packers' Convention, October 3rd to the Convention this time to your advantage to come to the Convention this will be greatly to your advantage. Many profitable items will be discussed. Many profit that can be about curing that can be about curing that can be brought before you. You may have false notions about curing that can be brought before you. You may have false notions about curing that can be brought before you ago thing for you to come to this Convention with a corrected. It will be a good thing for you to come if it is to your advantage to be that new, forward steps may be taken if it is to your advantage your methods. Dear Mr. Packer:

Our government has gathered many hundreds of thousands of Our government has gathered many hundreds of thousands of ideast ration and fields. It is necessary to supply a meat ration government has gathered many hundreds of thousands of the supply a meat ration government into camps and fields. It is necessary to supply a meat ration government into samps are at a disadvantage because of refrievery man in these camps. Fresh meats are at a disadvantage because of refrievery man in these camps. Fresh meats are at a disadvantage in camps and the every man in these camps. Therefore, ''canned meats' and ''smoked meats' in camps and the outdoor temperatures in camps and the graph forms must be prepared to stand the outdoor temperatures. change your methods. eration and storage. Therefore, ''canned meats' and ''smoked meats' in various forms must be prepared to stand the outdoor temperatures in camps and the

ious forms must be prepared to stand the outdoor temperatures in camps and the fighting lines.

We call your attention to the ''cold pack'' ham that is on the ''defense list of purchases.'' The ''Defense Ham'' specifications are well shown to you. Prague Powder Pickle is the accepted cure for this style of ham thought to you. Prague Powder penetration and a preserving effect, in that because it creates immediate deep penetration and a preserving for spoilage to it crystallizes the raw juices immediately so there is no time for spoilage to set in.

prepared substance that does not have to change its form on entering the meat, whereas the old style cures, like raw saltpetre, raw nitrate, it does its work in mixture of these, have to take on a secondary action before it does its work in meat curing processes.

meat curing processes.

There is an opportunity for every packer to go into the canned the canned there is an opportunity for every packer to go into the products and cooking these products the cure. It'll's the Spicing.'!

There is an opportunity for every packer to go into the canned the cooking these products and cooking these products the cure. It'll's the Spicing.'!

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You can learn the trick easily.

We want you to feel free to come to our ''testing kitchen' and we want you to feel free to come to our pack' ham and new style in the second pack' ham and new style to the perfect these processes on the 'cold pack' ham and new style want we do to perfect these processes on the 'cold pack' ham and our technical to urent and our technical to urent at science knows and the equipment at we have severe to give you the best information that science knows men are at your service to give you the best information that equipment at we have the material to use and the equipment at we have the material to use and the out you go back hand. You may see the work done here and learn how to do it so when you can do it in your own plant.

Now want to furnish the materials you use. We think they are

We want to furnish the materials you use. We think they are better. We use our sterilizing processes on our spices and we use our sterilizing processes in the manner of making use of our materials.

You are invited to our plant research laboratory and ''testing kitchen,'' where you will be made comfortable and shown any methods you ask to see by our skilled technical operators. We are practical people for a practical become on the first day, the second industry. Our laboratories are wide open, so come on the first day, the second day, or even the last day. We will give you welcome.

President

ELG: eml

Registered U. S. Patent Nos, 2054623, 2054624, 2054625, 2054626

## JOB RIGHT!



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" testing you ask to a practical the second All hams cured with Prague Powder have a genuine tasty ham flavor. We tell you again that Prague Powder is a scientifically balanced curing material that is in every case uniform and positive. The quick, deep penetration insures a perfect cure and flavor that cannot be duplicated. This sweet, juicy cure shows less shrinkage than long time cures. There is less salt present and there is more

#### You Should Use Prague Powder Pickle for all Pumping. Cure Your Meats While They Are Fresh

KEEP YOUR INVENTORY IN TRANSIT

These are times when you need to avail yourselves of a quick turnover. We cannot tell the price of hogs from day to day. However, we do know that merchandise moving in a regular, free flowing channel will make more profit than stagnant meats in cellars. We want you to see the future—listen to what we have to say. We believe you can improve your method of merchandising.



It is our intention to say Prague Powder Pickle is more quick-

ly absorbed than ordinary pickle in the Arteries.

#### WE BELIEVE IN ARTERY PUMPING

We believe that PRAGUE POWDER Pickle is the best pumping pickle because it has the power of deep penetration and gives a tasty flavor in the cured hams, leaving no bitterness, like salt; and no burning or shortening effect like nitrite.



We Say All Boiled Hams Should Be Canned The "Prague Powder Pickle Method" is O.K. The "Prague Dry Method" is O.K.

Griffith's "Cold Pack Ham" is **Profitable** 

This style canned ham has a strong appeal. You should make this ham. Ask our salesman how it is done. Packed direct from the Pickle Cellar.



We are meat curing specialists.

We have many years of practical experience in

packinghouse problems.
We have ten years of artery pumping experience, making the "Ready to Eat" ham.

We have trained men in every department of

packinghouse practice. We have here the most effective working personnel and laboratory equipment in this or any other

## The Griffith Laboratories • 1415-1431 West 37th Street, Chicago, Illinois

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## Whatever the Grime

the clean-up job is done quickly and efficiently with PRIDE WASH-ING POWDER. Those long-lasting, heavy-duty, soap suds dissolve clinging greases and stubborn stains quickly and easily. Pride Washing Powder is packinghouse-produced for packinghouse use. Packed in 200-lb. barrels, 125-lb. drums, and 25-lb. pails. No matter where your plant is located, there is a local Swift representative ready to serve you.

SWIFT & COMPANY

PRIDE WASHING POWDER

